

Subject: SUPARCO-PAKSAT  
 In-Orbit Reinsurance  
 Renewal period from : 11-08-2023 to 10-08-2024  
 Method of Tender: Single stage-Two Envelopes Basis  
 Technical Evaluation/Comparison

| RFP Section   | Criteria  | Marks      | M/s. MARSH/UNI QUE | M/s. WTW/ M-LIBERTY |
|---|---|------------|--------------------|---------------------|
| <b>Technical Evaluation</b>                         |   |            |                    |                     |
| <b>1. General Satellite Insurance Experience 40</b> |   |            |                    |                     |
| 1.1   | Number of the global satellite insurance/reinsurance contracts handled in last five years   | 20         | 20                 | 14                  |
| 1.2   | No. of satellite claims successfully handled by the bidder in the last 05 years. The bidder should state total claims reported and those which are settled.   | 10         | 10                 | 8                   |
| 1.3   | No. of international space insurance market the bidder has had accessed and worked with.  | 10         | 10                 | 10                  |
| <b>2. Expertise and Human Resources 25</b>          |   |            |                    |                     |
| 2.1   | Bidder and local partner's corporate structure and total manpower strength.   | 15         | 15                 | 14                  |
| 2.2   | Expertise and relevant space insurance experience (Global) of the person dealing with the placement of PRSS-1 risk (International and local).   | 10         | 10                 | 8                   |
| <b>3. Quality and Breadth of Services 10</b>        |   |            |                    |                     |
| 3.1   | Proposed claim handling strategy/ process.  | 10         | 10                 | 9                   |
| <b>4.Placement Strategy and Philosophy 25</b>       |   |            |                    |                     |
| 4.1   | Clearly define the strategy for arranging PAKSAT-1 in-orbit   | 10         | 7.5                | 7.5                 |
| 4.2   | The basis for Firm premium rate including differential premium with the names and respective shares of the prospective reinsurers for PAKSAT-1R satellite and justification of the feasibility of its achievement in the prevailing | 15         | 12                 | 12                  |
| <b>Total Technical Evaluation</b>                   |   | <b>100</b> | <b>94.5</b>        | <b>82.5</b>         |
| <b>Minimum Technical Qualification Marks</b>        |   | <b>75</b>  |                    |                     |

91  
 SUPARCO  
 NACL  
 PRCL

*[Handwritten Signatures]*  
 Member Member  
 Member Member  
 Member Member