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### Vision Statement

Our vision is to be a leading provider of reinsurance and risk management services in the region.

### Mission Statement

Our mission is to provide secure reinsurance capacity and outstanding risk management advice in a profitable manner, conduct our business in a dependable and professional manner with the highest standards of customer service.

*In fulfilling this mission, we are committed to:* 

- Providing our clients, and particularly insurance companies in Pakistan, with comprehensive insurance, reinsurance, financial and business services of the highest quality and value
- Maintaining financial strength an stability through prudent business decisions and sound operations based on state of the art information technology
- Taking a long-term view of business relationships

Practice the highest standards of integrity and professionalism

- Continuously investing in knowledge required to support business decisions and long-term business strategy formulation
- Achieving consistent, long-term financial growth and profitability for our shareholders
- Attracting, retaining and developing capable and dedicated employees contributing to the growth and sharing in the success of the company



### **BOARD OF DIRECTORS**

| MRS. RUKHSANA SALEEM              | CHAIRPERSON |
|-----------------------------------|-------------|
| MR. KAMAL AFSAR                   | DIRECTOR    |
| MR. S.M. RAFIQUE AKHTAR/ALTERNATE | DIRECTOR    |
| S. AIJAZ AKHTAR                   |             |
| SYED YAWAR ALI                    | DIRECTOR    |
| MR. FAZLUR REHMAN DITTU           | DIRECTOR    |
| MR. SHAMIM AHMED KHAN             | DIRECTOR    |
| MR. SIKANDAR HAYAT JAMALI         | DIRECTOR    |
| MR. JAVED SYED                    | DIRECTOR    |
| MR. FAZAL-I-QADAR                 |             |

### **AUDIT COMMITTEE**

| SYED YAWAR ALI           | CHAIRMAN      |
|--------------------------|---------------|
| MR. S. M. RAFIQUE AKHTAR | <b>MEMBER</b> |
| MR. FAZLUR REHMAN DITTU  | MEMBER        |
| MR. SHAMIM AHMED KHAN    | MEMBER        |

### **AUDITORS**

KPMG TASEER HADI & CO. Chartered Accountants

### LEGAL ADVISOR

Aman Law Associates

### **HEAD OFFICE**

PRC Towers, 32 - A, Lalazar Drive, M.T. Khan Road,
P.O. Box: 4777, Karachi - Pakistan.
Tel: (92-21)-9202908-14
Telex: 20428 PAKRE PK, Telefax: (92-21)-9202921 - 9202922

E-mail: pic1@pk.netsolir.com Website: www.pakre.org.pk

### **ZONAL OFFICE**

AL-Jannat, Bank Square, Lahore.

### **BANKERS**

National Bank of Pakistan Habib Bank Limited MCB Bank Limited United Bank Limited

### **Senior Management**



Mr. Asghar Imam Khalid Executive Director (F&A) / CFO

Mr. Fida Hussain Samoo Executive Director / Sr. Manager (Re)

Mr.Shahzad Farooq Lodhi Secretary / Manager (Estt & Admin)

Mrs. Ghazala Imran Chief Manager (NZO), Lahore

Mr. Ayaz Hussain M. Gad Sr. Manager (Marine / Fire / CR. Treaty)

Mr. Anzarul Hasan Hashmi Manager (Accident)

Mr. Rahmatullah Khilji Manager (Internal Audit)

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### **Notice of Annual General Meeting**

Notice is hereby given that the 7th Annual General Meeting of **PAKISTAN REINSURANCE COMPANY LIMITED** will be held on 27th April, 2007 on Friday at 11.00 a.m, at BEACH LUXURY HOTEL, Lalazar Drive, M.T. Khan Road, Karachi to transact the following business:-.

- 1. To confirm the minutes of 6th Annual General Meeting held on 28th April, 2006.
- 2. To receive consider and adopt the audited accounts of the Company for the year ended 31st December, 2006 and the report of directors and auditors thereon.
- 3. To declare dividend and bonus, as recommended by the Board of Directors for the year ended 31st December, 2006.
- 4. To appoint auditors of the Company (PRC) for the year ending 31st December, 2007 and fix their remuneration.
- 5. To consider any other business with the permission of the Chair.

By Order of the Board

Shahzad F. Lodhi (Company Secretary)

Dated: 31 March, 2007

### NOTES

- The share transfer books of the company shall remain closed from 20th April, 2007 to 27th April, 2007 (both days inclusive); no transfer will be accepted for registration during the period.
- 2) A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend the meeting and vote for him/her. A proxy must be deposited at the Company not less than 48 hours before the meeting and in case of default, form of proxy will not be treated as valid.



- (3) CDC Account Holders are advised to follow the following guidelines of the Securities and Exchange Commission of Pakistan.
  - A. For attending the meeting:
    - In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group
      account and their registration details are uploaded as per the Regulations, shall authenticate his identity by
      showing his original National Identity Card (NIC) or original passport at the time of attending the meeting.
    - ii) In case of corporate entity, the Board of Director's resolution/power of attorney with specimen signature of the nominee shall be produced (Unless it has been provided earlier) at the time of the meeting.
  - B. For appointing proxies:
    - In case of individuals, the account holder or sub-account holder and/or the person whose securities are in a
      group and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the
      above requirement.
    - ii) The proxy form shall be witnessed by two persons whose names, addresses and NIC numbers shall be mentioned on the form.
    - iii) Attested copies of NIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form
    - iv) The proxy shall produce his original NIC or original passport at the time of the meeting.
    - v) In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) alongwith proxy form to the Company.
- 4) Shareholders are requested to communicate to the Company of any change in their address,.



### Directors' Report on the working of PRCL for the year ended December 31, 2006

The Shareholders, Pakistan Reinsurance Co. Ltd.,

Gentlemen,

Your directors are pleased to present the 7th Annual Report of the company together with the audited financial statements and Auditors' Report thereon for the year ended 31st December, 2006.

### Review of business activities

Economic growth and distribution of economic benefits to the people is the prime goal of the Government. The economic reforms agenda has laid the foundation of a stable and growing economy. There has been an increase in real GDP, growth and a remarkable progress has been made in the privatization program.

Keeping in line with the pace of national economic growth, the domestic insurance market also grew and the general insurance market has crossed Rs.25 billion mark, PRC has been able to achieve insurance market share of 18% and approximately 45% of reinsurance market share during the year 2006 which was the second year without compulsory cession

PRCL was converted into a company in the year 2000 and is now operating under Insurance Ordinance, 2000, and Companies Ordinance, 1984. A number of steps to run it on commercial lines have already been taken. Paid up Capital has been enhanced, Corporate Culture is being introduced. Compulsory cession was withdrawn w.e.f. 01.01.2005. As already mentioned above, this was the first year of the company without compulsory cession since the inception of the company (formerly Corporation). The volume of the compulsory cession vis-a-vis market was 32% of the total business of the company. Withdrawal of compulsory cession was a good step because under compulsory cession, PRCL was bound to accept good or bad business without discrimination. During the year 2006, PRCL was selective in accepting business under treaty and facultative. Profit for the year 2006 rose to Rs.672 million as compared to Rs.594 million in 2005.

The salient features of the business operations during the year, 2006 are as under:-

|   | Dec. 31, 2006 | Dec. 31, 2005 |
|---|---------------|---------------|
|   | (Rupees i     | n million)    |
| Gross Premium                           | 4,499         | 4,159         |
| Retrocession                            | 3,114         | 2,779         |
|   | 1,385         | 1,380         |
| Premium Reserve                         | +30           | +625          |
| Net Premium                             | 1,415         | 2,005         |
| Net Commission                          | 367           | 620           |
| Net Claims                              | 777           | 823           |
| Management expenses                     | 146           | 171           |
| Underwriting Profit/(Loss)              | 125           | 391           |
| Investment Income                       | 772           | 465           |
| Exchange gain, rental & other income    | 31            | 76            |
| Gen. & Admn. expense                    | 25            | 27            |
| Provisions for Doubtful debt/litigation | 120           | 123           |
| Profit before tax                       | 783           | 782           |
| Profit after tax                        | 672           | 594           |

The Gross Premium of the company was Rs.4,499 million in the year 2006 as compared to Rs.4,159 million for the year 2005. The reason for increase in Gross premium is mainly due to increase in Facultative business.

Net premium of the company was Rs.1,415 million in the year 2006 as compared to Rs.2,005 million in the corresponding



period last year. In the year 2005, benefit of premium reserve accrued due to higher unearned premium on account of compulsory cession of 2004. The benefit of premium reserve was Rs.625 million in the year 2005 as compared to Rs.30 million in the year, 2006, the huge benefit on this account was unavailable in the form of Premium Reserve in the year 2006 and affected the net premium.

Net claims of the company for the year 2006 was Rs.777 million as compared to Rs.823 million in the last year showing a decrease of Rs.46 million. In the year 2006, the company has been selective in accepting business.

The commission expenses of the company were Rs.367 million in the year 2006 as compared to Rs.620 million for the year 2005 showing a decrease of Rs.253 million. The decrease in net commission expenses is due to commission received from abroad on various projects placed on fronting basis resulting in lower commission expenses.

The investment income in the year 2006 increased to Rs.772 million as compared to Rs.465 million in the year 2005. The increase in investment income was mainly due to increase in dividend income received from NIT, PICIC/PICIC.G.F., SNGPL/SSGC. The break-up value of PRC's share as at 31st December, 2006 was Rs.60.67 per share of Rs.10/= each and the earning per share was Rs.14.93.

The profit before tax was Rs.783 million. After making provision for taxation of Rs.111 million, the profit works out to Rs.672 million.

### Department-wise results are as follows:-

### Fire Department

The gross premium of Fire deptt. was Rs.1,620  $\,$  million which contributed about  $\,$  36% to the company's revenue. The net premium of this department was Rs.718  $\,$  million. The claim ratio was  $\,$  57%  $\,$ .

### **Marine Department**

The Gross Premium of Marine dept. was Rs.451 million which contributed about 10% to the company's revenue. The net premium of this department was Rs.171 million. The claim ratio was 6%.

### Aviation, Engineering & Accident Departments

The Gross Premium of Aviation, Engineering and Accident dept. was Rs.2,428 million which contributed about 54% to the company's revenue. The net premium of the dept. was Rs.526 million. The claim ratio was 37%.

### **Investment Plan**

Investment Plan of PRC is being updated continually. The main objective of the Investment plan is to make prudent investment in safe securities as well as to ensure regular and maximum return on the investments. Accordingly, PRC has adopted the strategy of diversification, and the portfolio is being balanced between fixed income securities and equities.

Earlier, due to low interest rates and unstable market conditions, the return on investment income was low, however, with the diversification of investments and market stabilization, your company has been able to achieve average return of more than 20% during the year 2006, which is higher than the average market rate of return on investment during the year.

### Investment

The investment as at the end of year 2006 has increased to Rs.3,588 million as compared to Rs.2,873 million in the year 2005, on lower cost or market value and amortised cost basis.

### Income from investments

The Investment income in the year 2006 has increased to Rs.772 million as compared to Rs.465 million in the year 2005.



#### Profit

The profit before tax of the company for the year ended 31st December, 2006 is as follows:-

|  | (Rupees in million) |
|--|---------------------|
| Net profit before tax                      | 783.043             |
| Less: Provision for taxation               | (111.200)           |
| Profit after tax                           | 671.843             |
| Add: Unappropriated profit brought forward | 630.111             |
| Final Dividend 2005                        | (180.000)           |
|  | 1,121.954           |
| Less: Transfer to General Reserve          | 400.000             |
| Unappropriated profit carried forward      | 721.954             |

The auditors have qualified their report for the year ended December 31, 2006 in respect of amount due form and due to other persons and bodies carrying on insurance business and premium and claim reserves retained by cedants and retained from retrocessionaires. These amounts represent unreconciled items which are adjusted/recovered in due course after returns and supporting documents are received by the company. The company is in the process of obtaining confirmations and reconciling these balances with respective insurance companies.

### Pension, Gratuity and Provident Funds

The value of investment in pension, gratuity and provident fund is as follows:-

|                | (Rs. in million |
|----------------|-----------------|
| Provident Fund |                 |
| - CPF          | 50              |
| - GPF          | 26              |
| Gratuity Fund  | 53              |
| Pension        |                 |
| - Staff        | 35              |
| - Officer      | 19              |

### Privatization of PRCL

Pakistan Reinsurance Company Limited has been placed on the privatisation list by the Privatization Commission. Privatization Commission has also issued Guidelines to all such organizations who are under privatization list for strict compliance which are being observed by PRCL.

### Vision of the future

The operating environment for PRCL in 2007 will be further challenging as this would be third year without compulsory cession. PRCL will have to compete in the market for enhanced facultative business, to enable it to increase its profits.

In order to achieve the target/goal, its business strategy is to provide prompt service to insurance companies particularly with reference to facultative offers. PRCL is also concentrating on quality treaty and facultative business and profitable treaty cession and is in the process of increasing its retention capacity.

In view of above, the directors do not foresee any problem arising as a result of the above factor and a corporate plan has been prepared by the Company, which it shall vigorously implement.

### Insurance Rules, 2002

The Insurance Rules, 2002 have been issued by the Federal Government in December, 2002. Moreover, SECP has also prescribed a new format for preparing financial statement by the insurance companies. The overall regulatory framework for the Insurance industry has become more stringent. Your company has taken every possible measure to comply with the requirements of Insurance Rules, 2002.



### Statement on Corporate and Financial Reporting Frame Work

The directors confirm compliance with the corporate and Financial Reporting Framework of the SECP Code of Governance for the following:-

- a) The financial statements, prepared by the Company, present fairly, its state of affairs, the result of its operations, cash flows and changes in equity.
- b) The Company has maintained proper books of accounts as required under the Companies Ordinance, 1984.
- c) The Company has followed consistently appropriate accounting policies in preparation of the financial statements, changes where made, have been adequately disclosed and accounting estimates are on the basis of prudent and reasonable judgement.
- d) Financial statements have been prepared by the company in accordance with the International Accounting Standards, as applicable in Pakistan, requirement of Companies Ordinance, 1984, Insurance Ordinance, 2000, and the Securities and Exchange Commission (Insurance) Rules, 2002.
- e) The system of internal control, presently in place, is being continually reviewed by the internal audit dept. The process of review will continue to strengthen the system for its effective implementation.
- f) There are no significant doubts upon the Company's ability to continue as a going concern.
- g) The Company has followed the best practices of corporate governance, as laid down in the listing regulations of the stock exchanges and there has been no material departure.

#### **Board Meetings and Attendance**

During the year, eight meetings of the Board of Directors were held and the number of meetings attended by each Director is given hereunder:-

| S.No. | Name of Director                  | No. of meetings attended |
|-------|-----------------------------------|--------------------------|
| 1.    | Ms. Naheed Hyder                  | Eight                    |
| 2.    | Mr.Fazlur Rehman Dittu            | Eight                    |
| 3.    | Mr. Kamal Afsar                   | Three                    |
| 4.    | Mr. S.M. Rafique Akhtar/Alternate | Three                    |
|       | Mr. S.Aijaz Akhtar                |                          |
| 5.    | Syed Yawar Ali                    | Eight                    |
| 6.    | Mr. Shamim Ahmed Khan             | Seven                    |
| 7.    | Mr. Sikander Hayat Jamali         | Three                    |
| 8.    | Mr. Haider Raza                   | Three                    |
| 9.    | Mr. Javed Syed                    | Three                    |
| 10.   | Mr. Fazal-I-Qadir                 | Four                     |

### Compliance with the Code of Corporate Governance

The Board is pleased to announce that your company has adopted and complied with the Code of Corporate Governance as per the provisions set out by the SECP and the consequent listing regulations of the Karachi and Lahore Stock Exchanges, on which your company is listed.

### **Audit Committee**

The Board, in compliance with the Code of Corporate Governance, has established an Audit Committee consisting of the following members and has also approved its terms of reference.

| Syed Yawar Ali                    | Chairman |
|-----------------------------------|----------|
| Mr. S.M. Rafique Akhtar/alternate | Member   |
| Mr. S. Aijaz Akhtar               |          |
| Mr. Fazlur Rehman Dittu           | Member   |
| Mr. Shamim Ahmed Khan             | Member   |



#### Performance of the company during the last five years

|                            | 2006  | 2005  | 2004         | 2003  | 2002  |
|----------------------------|-------|-------|--------------|-------|-------|
|                            |       | (R    | s. in millio | on)   |       |
|                            |       |       |              |       |       |
| Gross Premium              | 4,499 | 4,159 | 5,241        | 4,697 | 3,500 |
| Net Premium                | 1,415 | 2,005 | 2,289        | 2,133 | 1,612 |
| Net Commission             | 367   | 620   | 774          | 219   | 556   |
| Net Claims                 | 777   | 823   | 1,329        | 1,011 | 848   |
| Management Expenses        | 146   | 171   | 134          | 140   | 108   |
| Underwriting Profit/(Loss) | 125   | 391   | 51           | 76    | 76    |
| Investment Income          | 772   | 465   | 360          | 333   | 269   |
| Profit before Tax          | 783   | 782   | 391          | 366   | 457   |
| Profit after Tax           | 672   | 594   | 326          | 297   | 333   |

#### Dividend

Your directors are pleased to declare a cash dividend of 20% and 20% Bonus shares for the year 2006.

### Earning per share

The earning per share of the Company was Rs.14.93.

### **Trading in Company Shares**

Except as detailed below, no trading in the shares of the Company were carried out by the Directors, CEO, CFO, Company Secretary, their spouses and minor children:-

| Name                    |           | No. of Shares         |
|-------------------------|-----------|-----------------------|
|                         | Purchased | CDC/Physical/Disposal |
| Mr. S.M. Rafique Akhtar |           | 827,000/610           |

### Appointment of Auditors

The present auditors M/s. KPMG Taseer Hadi & Co., Chartered Accountants retire, and being eligible offer themselves for re-appointment at the enhanced fee of Rs. 532,884/= for conduct of audit for the year 2007.

Appointment of M/s. KPMG Taseer Hadi & Co., Chartered Accountants has been endorsed by Audit Committee and the Board of Directors of the Company for shareholders consideration at the forthcoming annual general meeting for reappointment as external auditors of the company for year 2007 at the fee of Rs.532,884/= for conduct of audit for the year 2007 (including half yearly review and out of pocket expenses). The external auditors have been given satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan.

### Pattern of shareholding

A statement of pattern of shareholding is separately shown in report.

### Acknowledgement

In the end, your directors would like to thank all insurance companies their Chairmen, Directors, Officers and staff for the co-operation extended by them in running the affairs of the company.

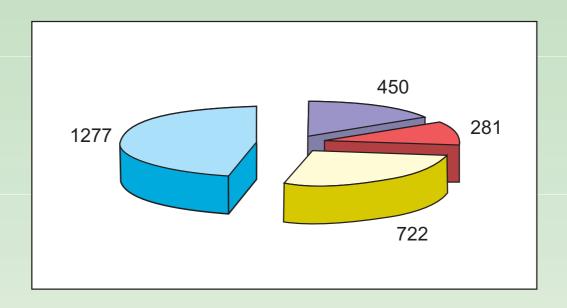
of the Board of Directors

For and on behalf



# BREAK-UP VALUE OF COMPANY'S SHARE AS AT 31ST DECEMBER 2006

| Paid-up Capital                | 450   |
|--------------------------------|-------|
| Reserve for Exceptional Losses | 281   |
| Retained Earnings              | 722   |
| General Reserve                | 1277  |
| Net worth (Owner's equity)     | 2,730 |



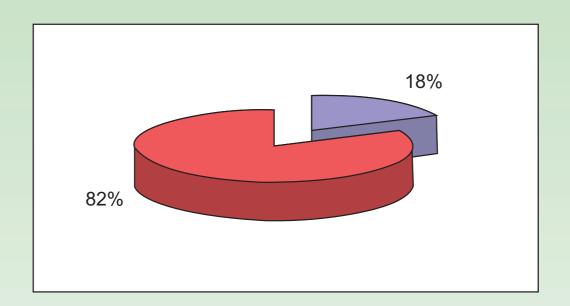
Break-up value per share of Rs.10/- each

Rs. 61/=



### PAKISTAN INSURANCE MARKET AND COMPANY'S SHARE 2006

|    |                           | Rs. in million |
|----|---------------------------|----------------|
| 1) | Gross Premium             |                |
|    | (a) Insurance Market      | 25,000         |
|    | (b) Company               | 4,499          |
| 2) | Company's Share of Market | 18%            |

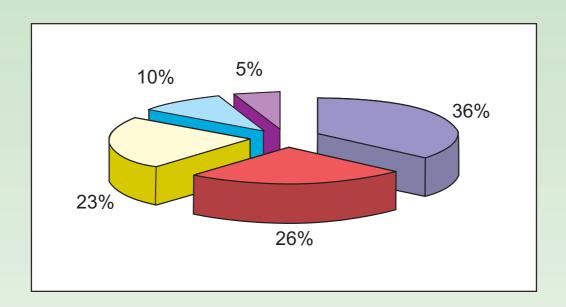




### GROSS PREMIUM INCOME BY CLASS OF BUSINESS 2006

Rs. in million

| Class of<br>Blusiness | Gross<br>Premium | % of<br>Total |
|-----------------------|------------------|---------------|
| (a) Fire              | 1,620            | 36            |
| (b) Aviation          | 1,153            | 26            |
| (c) Engineering       | 1,043            | 23            |
| (d) Marine            | 451              | 10            |
| (e) Accident          | 232              | 5             |
|                       | 4,499            | 100           |





# RESERVES, PROVISIONS AND INVESTMENTS 2006

|       |                                  | Rs. in millio | n     |
|-------|----------------------------------|---------------|-------|
| 1. R  | ESERVES & PROVISIONS             |               |       |
| A.    | FINANCIAL RESERVES               |               |       |
| 1)    | Reserve for Exceptional Losses   | 281           |       |
| 2)    | General Reserve                  | 1,277         |       |
| 3)    | Retained Earnings                | 722           | 2,280 |
| В.    | UNDERWRITING PROVISIONS          |               |       |
| 1)    | Outstanding Claims               | 670           |       |
| 2)    | Unearned Premium                 | 2,263         |       |
| 3)    | Unearned Commission              | 69            |       |
|       |                                  | 3,002         |       |
| Le    | ss : Prepaid Reinsurance ceded   | 1,470         |       |
|       | Prepaid Commission               | 238           | 1,294 |
|       |                                  |               | 3,574 |
| 2. IN | VESTMENTS                        |               |       |
| 1)    | NIT Units                        | 646           |       |
| 2)    | Stocks & Shares                  | 881           |       |
| 3)    | D.S.C                            | 313           |       |
| 4)    | Pakistan Investment Bonds        | 876           |       |
| 5)    | Three Months Treasury Bill       | 892           |       |
|       |                                  | 3,608         |       |
| Le    | ss: Diminution in Stock & Shares | 20            | 3,588 |

### Auditors' Report to the Members



We have audited the annexed financial statements comprising of:

- (i) balance sheet;
- (ii) profit and loss account;
- (iii) statement of changes in equity;
- (iv) cash flow statement;
- (v) statement of premiums;
- (vi) statement of claims;
- (vii) statement of expenses; and
- (viii) statement of investment income;

of **Pakistan Reinsurance Company Limited (the Company)** as at 31 December 2006 together with the notes forming part thereof, for the year then ended.

It is the responsibility of the Company's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved Accounting Standards as applicable in Pakistan and the requirements of the Insurance Ordinance, 2000 (XXXIX of 2000) and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

Except for the matters stated in paragraph (i) and (ii) below, we conducted our audit in accordance with the Auditing Standards as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by management, as well as, evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

- As more fully described in the notes 14, 18.1 and 23 to the financial statements, the balances of Rs. 493.66 million (net of provision amounting to Rs. 386 million) and Rs. 412.12 million were respectively due from and due to other persons and bodies carrying on insurance business. The Company is in process of obtaining confirmations and reconciling these balances as at 31 December 2006 with these persons and bodies. Further, as explained in note 18.2 to the financial statements, the Company has reversed certain claims lodged by other insurance companies amounting to Rs. 98 million due to the reason that appropriate documentation for substantiating these claims was not provided. Pending confirmation of various balances, finalisation of reconciliations and settlement of differences with these persons and bodies, adjustments if any, required in these balances could not be quantified and consequently we are unable to verify these balances.
- ii) As stated in notes 15 and 24 to the financial statements, as at 31 December 2006, the balances in respect of premium and claim reserves retained by cedants amounted to Rs. 32.72 million and balances in respect of premium and claim reserves retained from retrocessionaires amounted to Rs. 26.06 million. These balances have not been confirmed by respective insurance companies. Consequently, we are unable to verify these balances.



Except for the financial effect of the matters referred to in the preceding paragraphs, in our opinion:

- a) proper books of accounts have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984;
- b) the financial statements together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Ordinance, 1984, and accurately reflect the books and records of the Company and are further in accordance with accounting policies consistently applied except for the change stated in note 5.22 to the financial statements with which we concur;
- c) the financial statements together with the notes thereon present fairly, in all material respects, the state of the Company's affairs as at 31 December 2006 and of the profit, its cash flows and changes in equity for the year then ended in accordance with approved Accounting Standards as applicable in Pakistan, and give the information required to be disclosed by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984; and
- d) zakat deductiable at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinane.

Dated: 28 March 2007 KPMG Taseer Hadi & Co. Karachi Chartered Accountants

### Statement of Compliance with the Code Of Corporate Governance for the year ended December 31, 2006



This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in Regulation NO.37 and No.XIII of listing regulations of the Karachi Stock Exchange(Guarantee) Ltd., and the Lahore Stock Exchange(Guarantee) Ltd., respectively for the purpose of establishing a framework of good governance by a listed company and additional frame work by a listed insurance company, whereby a listed company/listed insurance company is managed in compliance with the best practice of corporate governance.

The Company has applied the principles contained in the Code in the following manner:-

- 1. The company encourages representation of independent non-executive Directors on its Board. At present, the Board include eight (out of nine) independent non-executive Directors. Out of eight non-executive directors, six are nominated by the major shareholders (i.e. GOP) and two are elected on 31.12.2004 for three years terms, effective from 1.1.2005.
- 2. The directors have confirmed that none of them is serving as a director in ten or more listed companies, including this company
- All the resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by the stock exchange.
- 4. One casual vacancies have occurred in the year 2006 in the Board after introduction of the Code. The same have been filled by the resolution of the Board within fifteen days.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices'.
- 6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies alongwith the dates on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board
  except terms and conditions of deputations of Government servants.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, alongwith agenda and working papers were circulated normally 15 days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. An orientation course was conducted for its Directors to apprise them of their duties and responsibilities.
- 10. There was no new appointment of CFO, Company Secretary and head of Internal Audit during the year.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises of Board members, all of whom are non-executive directors including Chairman, Audit Committee.



- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Company has an internal audit department headed by Manager(Internal Audit). The Internal Audit department is in the process of strengthening.
- 18. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 19. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20. The actuary appointed by the company has confirmed that he or his spouse and minor children do not hold any shares of the company. The Board has ensured that the appointed actuaries complied with the requirement set out for them in this code.
- 21. The Company has established the committees namely Underwriting Committee, Claim Settlement Committee and Reinsurance Committee & Co-insurance.

| 22. | . We confirm that all other material principles | peen complied with. |                 |
|-----|---|---------------------|-----------------|
|     |   |                     |                 |
|     |   |                     |                 |
|     |   |                     |                 |
|     | Fazal i Oadar Fa                                | zlur Dahman Dittu   | Pukhsana Salaam |

Director

Cheif Executive

Director

### Review Report to the members on Statement of Compliance with best practices of Code of Corporate Governance



We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Pakistan Reinsurance Company Limited ("the Company") to comply with the listing regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the company for the year ended December 31, 2006.

Dated: 28 March 2007

Karachi

KPMG Taseer Hadi & Co. Chartered Accountants



| Share capital and reserves Authorized share capital                                  | Note    | 2006                         | 2005<br>(Restated)           |
|--|---------|------------------------------|------------------------------|
| 100,000,000 Ordinary shares of Rs. 10 each   |         | 1,000,000,000                | 1,000,000,000                |
| Paid up share capital  | 6       | 450,000,720                  | 450,000,720                  |
| Retained earnings  | 7       | 721,954,126                  | 630,110,869                  |
| Exceptional losses reserve<br>General reserve  | 7       | 281,000,000<br>1,277,419,085 | 281,000,000<br>877,419,085   |
| General reserve  |         | 2,280,373,211                | 1,788,529,954                |
|  |         | _,,                          | -,,,,                        |
|  |         | 2,730,373,931                | 2,238,530,674                |
| Underwriting provisions  | 0       | ((0.022.1(4                  | 510.012.07/                  |
| Provision for outstanding claims (including IBNR)     Provision for unearned premium | 9<br>10 | 669,922,164<br>2,263,357,449 | 518,012,976<br>2,114,756,144 |
| - Commission income unearned   | 11      | 69,370,524                   | 58,397,167                   |
| Total underwriting provisions  |         | 3,002,650,137                | 2,691,166,287                |
|  |         |                              |                              |
| Liabilities against assets subject to finance lease                                  | 8       | -                            | -                            |
| Deferred liability - Employee benefits   | 12      | 123,817,001                  | 132,515,177                  |
| Long term deposits   | 13      | 19,740,060                   | 17,670,298                   |
| Creditors and accruals   |         |                              |                              |
| Amount due to other persons and bodies   |         |                              |                              |
| carrying on insurance business   | 14      | 412,127,526                  | 334,700,662                  |
| Premium and claim reserves retained  |         |                              |                              |
| from retrocessionaires   | 15      | 26,055,623                   | 34,381,932                   |
| Current maturity of lease liability  | 16      |                              | 1,253,061                    |
| Other creditors and accruals   | 17      | 34,539,387                   | 29,859,710                   |
| Taxation - Provision less payments   | 28      | 103,167,230                  | 142,578,859                  |
| Retention money payable  |         | 6,410,112                    | 6,379,025                    |
| Other liabilities  |         | 582,299,878                  | 549,153,249                  |
| Dividend payable   |         | 4,177,252                    | 3,235,899                    |
| Surplus profit payable   |         | 1,230,606                    | 1,313,805                    |
| Zr Payaot  |         | 5,407,858                    | 4,549,704                    |
| TOTAL LIABILITIES  |         | 3,733,914,934                | 3,395,054,715                |
| TOTAL EQUITIES AND LIABILITIES   | Rupees  | 6,464,288,865                | 5,633,585,389                |
| CONTINGENCIES  | 18      |                              |                              |

The annexed notes from 1 to 44 form an integral part of these financial statements.

Executive Director (F&A)

Rukhsana Saleem Cheif Executive

### December 31, 2006



|   | Note     | 2006                         | 2005                         |
|---|----------|------------------------------|------------------------------|
| Cash and bank deposits                          |          |                              |                              |
| Cash and other equivalents                      |          | 16,992                       | 34,351                       |
| Current and other accounts                      |          | 208,266,875                  | 269,654,270                  |
| Deposits maturing within 12 months              |          | 1,700,000                    | 1,700,000                    |
|   | 19       | 209,983,867                  | 271,388,621                  |
| Loans - Secured and unsecured (considered good) |          |                              |                              |
| - to employees                                  |          | 28,945,349                   | 30,974,288                   |
| - to others                                     | • 0      | 3,100,142                    | 3,926,249                    |
|   | 20       | 32,045,491                   | 34,900,537                   |
| Investments                                     | 21       | 3,588,323,007                | 2,872,639,778                |
| Investment properties                           | 22       | 54,087,325                   | 57,822,167                   |
| Deferred taxation                               |          | 87,346,888                   | 43,050,001                   |
| Other assets                                    |          |                              |                              |
| Amount due from other persons and               |          |                              |                              |
| bodies carrying on insurance business           | 23       | 493,663,550                  | 461,336,757                  |
| Premium and claim reserves retained by cedants  | 24       | 32,724,184                   | 84,143,171                   |
| Accrued investment income                       | 25<br>26 | 21,522,485                   | 26,491,735                   |
| Sundry receivables Prepaid reinsurance ceded    | 20<br>27 | 207,724,808<br>1,469,746,545 | 190,471,420<br>1,290,424,332 |
| Deferred commission expense                     | 27       | 238,217,500                  | 269,444,909                  |
| Stock of stationery                             |          | 289,707                      | 316,741                      |
|   |          | 2,463,888,779                | 2,322,629,065                |
| Fixed assets                                    |          |                              |                              |
| Tangible  | 29       |                              |                              |
| Land and building                               |          | 23,367,122                   | 24,944,596                   |
| Furniture, fixture, books and office equipment  | 30       | 2,616,363                    | 2,923,096                    |
| Motor vehicles                                  |          | 2,630,023                    | 3,287,528                    |
|   |          | 28,613,508                   | 31,155,220                   |
| Assets relating to Bangladesh                   |          | -                            | -                            |
|   | Rupees   |                              |                              |
| TOTAL ACCITE                                    |          | ( 4(4 200 0/#                | 5 (22 505 200                |
| TOTAL ASSETS                                    |          | 6,464,288,865                | 5,633,585,389                |
|   |          |                              |                              |

Fazlur Rehman Dittu Director Fazal-i-Qadar Director

# Profit and Loss Account for the year ended December 31, 2006



|  | Note                        | Fire   | Marine<br>cargo                                 | Marine<br>hull                                  | Accident  | Aviation   | Engineering   | Treaty   | 2006   | 2005   |
|--|-----------------------------|--|---|---|---|--|---|--|--|--|
| Revenue account  |                             |  |   |   |   |  |   |  |  |  |
| Net premium revenue<br>Net claims<br>Expenses<br>Net commission  | 31                          | 138,498,146<br>14,857,502<br>4,741,218<br>12,688,352 | 17,797,114<br>602,384<br>3,754,836<br>2,133,410 | 11,260,898<br>1,298,285<br>1,237,675<br>402,797 | 13,074,824<br>(1,217,829)<br>3,807,477<br>1,796,808 | 37,377,140<br>(10,527,449)<br>4,358,336<br>(7,367,255) | 80,247,224<br>12,920,207<br>3,309,179<br>(16,647,453) | 1,117,250,126<br>758,776,565<br>125,124,623<br>374,415,246 | 1,415,505,472<br>776,709,665<br>146,333,344<br>367,421,905   | 2,004,643,308<br>822,690,172<br>170,624,066<br>619,893,387   |
| Underwriting result  |                             | 106,211,074  | 11,306,484                                      | 8,322,141                                       | 8,688,368   | 50,913,508   | 80,665,291  | (141,066,308)  | 125,040,558  | 391,435,683  |
| Investment income-net Rental income-net Exchange (loss)/gain Other income General and administration e Provision for doubtful debts  | xpenses                     |  |   |   |   |  | 32<br>33<br>34  |  | 771,733,341<br>26,065,423<br>(6,403,120)<br>11,701,610<br>(25,094,267)<br>(120,000,000)<br>658,002,987 | 464,694,842<br>26,547,577<br>40,563,284<br>9,867,218<br>(27,722,328)<br>(123,000,000)<br>390,950,593 |
| Profit before tax Provision for taxation Profit after tax  |                             |  |   |   |   |  | 28  |  | 783,043,545<br>111,200,000<br>671,843,545  | 782,386,276<br>187,958,813<br>594,427,463  |
| Profit and Loss Appropriat Balance at the commencem Effect of change in accountin Transfer to general reserve Balance at the commencemen Profit after tax for the year Transfers to general reserve Final dividend | ent of the year policy with | respect to reserve                                   | reported  |   |   |  | 5.22  |  | 2006 Rest 230,110,869 400,000,000 630,110,869 671,843,545 (400,000,000) (180,000,288)                  | 2005<br>ated   |
| Balance of Unappropriated P  | rofit at the end            | l of Year  |   |   |   |  |   | Rupees   | 721,954,126  | 630,110,869  |
| Basic Earning per share of R   | s. 10/- each                |  |   |   |   |  | 35  | Rupees   | 14.93  | 13.21  |
| The annexed notes from 1 to  | 44 form an int              | egral part of these                                  | financial statem                                | ents.   |   |  |   |  |  |  |
| Executi  | ive Director (F             | (&A)   |   | sana Saleem<br>f Executive                      | _   | Fazlur Rehma<br>Director                               |   |  | i-Qadar<br>rector  |  |

## Statement of Premium for the year ended December 31, 2006



|  |                           | Unearned pre  | mium reserve   |                                |                             | Prepaid re<br>premiur |               |                                      | Net premiu                     | ım revenue          |
|--|---------------------------|---------------|----------------|--------------------------------|-----------------------------|-----------------------|---------------|--------------------------------------|--------------------------------|---------------------|
| Class                                    | Premium<br>Written<br>(A) | Opening (B)   | Closing<br>(C) | Premium<br>earned<br>(D=A+B-C) | Reinsurance<br>ceded<br>(E) | Opening (F)           | Closing (G)   | Re-insurance<br>expense<br>(H=E+F-G) | 31 December<br>2006<br>(I=D-H) | 31 December<br>2005 |
| Business underwritten<br>inside Pakistan |                           |               |                |                                | Rup                         | ees                   |               |                                      |                                |                     |
| Facultative                              |                           |               |                |                                |                             |                       |               |                                      |                                |                     |
| Fire                                     | 966,705,343               | 238,631,634   | 464,018,565    | 741,318,412                    | 727,754,867                 | 180,722,443           | 305,657,044   | 602,820,266                          | 138,498,146                    | 28,554,297          |
| Marine Cargo                             | 24,322,124                | 4,139,078     | 5,837,310      | 22,623,892                     | 8,044,630                   | -                     | 3,217,852     | 4,826,778                            | 17,797,114                     | 6,505,535           |
| Marine Hull                              | 21,634,562                | 26,692,581    | 12,115,355     | 36,211,788                     | 3,925,788                   | 24,479,795            | 3,454,693     | 24,950,890                           | 11,260,898                     | 1,288,130           |
| Accident                                 | 18,042,252                | 12,124,774    | 9,562,394      | 20,604,632                     | 332,967                     | 7,323,368             | 126,527       | 7,529,808                            | 13,074,824                     | 5,865,155           |
| Aviation                                 | 1,149,976,457             | 630,479,868   | 574,988,229    | 1,205,468,096                  | 1,105,961,554               | 615,110,179           | 552,980,777   | 1,168,090,956                        | 37,377,140                     | 20,462,386          |
| Engineering                              | 894,178,862               | 378,268,618   | 545,449,106    | 726,998,374                    | 790,868,042                 | 330,403,933           | 474,520,825   | 646,751,150                          | 80,247,224                     | 47,766,417          |
| TOTAL                                    | 3,074,859,600             | 1,290,336,553 | 1,611,970,959  | 2,753,225,194                  | 2,636,887,848               | 1,158,039,718         | 1,339,957,718 | 2,454,969,848                        | 298,255,346                    | 110,441,920         |
| Treaty                                   | 1,424,306,425             | 824,419,592   | 651,386,490    | 1,597,339,527                  | 477,493,614                 | 132,384,614           | 129,788,827   | 480,089,401                          | 1,117,250,126                  | 1,894,201,388       |
| GRAND TOTAL Rupees                       | 4,499,166,025             | 2,114,756,145 | 2,263,357,449  | 4,350,564,721                  | 3,114,381,462               | 1,290,424,332         | 1,469,746,545 | 2,935,059,249                        | 1,415,505,472                  | 2,004,643,308       |

| Executive Director (F&A) | Rukhsana Saleem | Fazlur Rehman Dittu | Fazal-i-Qadar |
|--------------------------|-----------------|---------------------|---------------|
|                          | Cheif Executive |                     |               |

## Statement of Claims for the year ended December 31, 2006



|                                       |                    |                |                |                      | Reinsurance and other recoveries |                   |                | Reinsurance<br>and other | Net Claims expenses |              |
|---------------------------------------|--------------------|----------------|----------------|----------------------|----------------------------------|-------------------|----------------|--------------------------|---------------------|--------------|
| Class                                 |                    | Outstandi      | ing claims     | Claims               | recoveries                       | in respect of out |                | recoveries               | 31 December         | 31 December  |
|                                       | Claims paid<br>(A) | Opening<br>(B) | Closing<br>(C) | expense<br>(D=A+C-B) | received<br>(E)                  | Opening<br>(F)    | Closing<br>(G) | revenue<br>(H=E+G-F)     | 2006<br>(I=D-H)     | 2005         |
| Business underwritten inside Pakistan | ()                 |                |                |                      |                                  | pees              |                |                          | (2 2 12)            |              |
| Facultative                           |                    |                |                |                      |                                  |                   |                |                          |                     |              |
| Fire                                  | 10,256,836         | 86,818,011     | 91,418,677     | 14,857,502           | -                                | 68,968,099        | 68,968,099     | -                        | 14,857,502          | 21,425,458   |
| Marine Cargo                          | 418,799            | -              | 183,585        | 602,384              | -                                | -                 | -              | -                        | 602,384             | 180,741      |
| Marine Hull                           | 1,677,803          | 12,949,463     | 15,833,000     | 4,561,340            | 1,672,724                        | 5,497,669         | 7,088,000      | 3,263,055                | 1,298,285           | 212,151      |
| Accident                              | 810,896            | 6,528,725      | 4,500,000      | (1,217,829)          | -                                | -                 | -              | -                        | (1,217,829)         | 6,528,725    |
| Aviation                              | 260,970,068        | 498,635,923    | 90,484,823     | (147,181,032)        | 254,298,809                      | 478,633,920       | 87,681,528     | (136,653,583)            | (10,527,449)        | (10,533,386) |
| Engineering                           | 4,031,958          | 326,997,677    | 339,859,000    | 16,893,281           | -                                | 299,073,926       | 303,047,000    | 3,973,074                | 12,920,207          | (13,984,397) |
| TOTAL                                 | 278,166,360        | 931,929,799    | 542,279,085    | (111,484,354)        | 255,971,533                      | 852,173,614       | 466,784,627    | (129,417,454)            | 17,933,100          | 3,829,292    |
|                                       |                    |                |                |                      |                                  |                   |                |                          |                     |              |
| Treaty                                | 643,452,888        | 1,478,190,450  | 1,656,701,406  | 821,963,844          | 40,847,238                       | 1,034,981,659     | 1,057,321,700  | 63,187,279               | 758,776,565         | 818,860,880  |
| GRAND TOTAL Rupees                    | 921,619,248        | 2,410,120,249  | 2,198,980,491  | 710,479,490          | 296,818,771                      | 1,887,155,273     | 1,524,106,327  | (66,230,175)             | 776,709,665         | 822,690,172  |

| Executive Director (F&A) | Rukhsana Saleem | Fazlur Rehman Dittu | Fazal-i-Qadar |
|--------------------------|-----------------|---------------------|---------------|
| · · · · ·                | Cheif Executive |                     | _             |

# Statement of Expense for the year ended December 31, 2006



|  | Commission                | Deferred c  | ommission      | Net                                | Other                         |                                    |                                      |                |                |   | Net underwri                   | ting expenses       |
|--|---------------------------|-------------|----------------|------------------------------------|-------------------------------|------------------------------------|--------------------------------------|----------------|----------------|---|--------------------------------|---------------------|
| Class                                    | paid or<br>payable<br>(A) | Opening (B) | Closing<br>(C) | commission<br>expense<br>(D=A+B-C) | management<br>expenses<br>(E) | Underwriting<br>expense<br>(F=D+E) | Commission<br>from reinsurers<br>(G) | Opening<br>(H) | Closing<br>(I) | Net commission<br>retrocession<br>(J=G+H-I) | 31 December<br>2006<br>(K=F-J) | 31 December<br>2005 |
| Business underwritten<br>inside Pakistan |                           |             |                |                                    |                               | R u                                | pees                                 |                |                |   |                                |                     |
| Facultative                              |                           |             |                |                                    |                               |                                    |                                      |                |                |   |                                |                     |
| Fire                                     | 63,578,086                | 18,242,275  | 33,696,385     | 48,123,976                         | 4,741,218                     | 52,865,194                         | 36,860,953                           | 11,476,005     | 12,901,334     | 35,435,624                                  | 17,429,570                     | 1,659,923           |
| Marine Cargo                             | 2,354,471                 | 577,667     | 423,805        | 2,508,333                          | 3,754,836                     | 6,263,169                          | 543,367                              | -              | 168,444        | 374,923                                     | 5,888,246                      | 3,966,796           |
| Marine Hull                              | 2,828,402                 | 2,164,025   | 1,470,769      | 3,521,658                          | 1,237,675                     | 4,759,333                          | 490,723                              | 3,059,974      | 431,836        | 3,118,861                                   | 1,640,472                      | (10,152)            |
| Accident                                 | 2,305,808                 | 760,724     | 1,222,078      | 1,844,454                          | 3,807,477                     | 5,651,931                          | 33,297                               | 27,002         | 12,653         | 47,646                                      | 5,604,285                      | 4,143,193           |
| Aviation                                 | 4,601,177                 | 2,513,305   | 2,530,647      | 4,583,835                          | 4,358,336                     | 8,942,171                          | 9,830,671                            | 7,035,755      | 4,915,336      | 11,951,090                                  | (3,008,919)                    | (4,778,755)         |
| Engineering                              | 61,705,630                | 19,785,254  | 34,555,152     | 46,935,732                         | 3,309,179                     | 50,244,911                         | 82,075,191                           | 29,111,605     | 47,603,611     | 63,583,185                                  | (13,338,274)                   | (20,217,640)        |
| TOTAL                                    | 137,373,574               | 44,043,250  | 73,898,836     | 107,517,988                        | 21,208,721                    | 128,726,709                        | 129,834,202                          | 50,710,341     | 66,033,214     | 114,511,329                                 | 14,215,380                     | (15,236,635)        |
| Treaty                                   | 327,247,601               | 225,401,659 | 164,318,664    | 388,330,596                        | 125,124,623                   | 513,455,219                        | 9,565,835                            | 7,686,825      | 3,337,310      | 13,915,350                                  | 499,539,869                    | 805,754,088         |
| GRAND TOTAL Rupees                       | 464,621,175               | 269,444,909 | 238,217,500    | 495,848,584                        | 146,333,344                   | 642,181,928                        | 139,400,037                          | 58,397,166     | 69,370,524     | 128,426,679                                 | 513,755,249                    | 790,517,453         |

| Executive Director (F&A) | Rukhsana Saleem | Fazlur Rehman Dittu | Fazal-i-Qadar |
|--------------------------|-----------------|---------------------|---------------|
|                          | Cheif Executive |                     |               |



# Cash Flow Statement for the year ended December 31, 2006

31 December

31 December

| Operating Cash Flows  Underwriting activities  |   | 2006   | 2005  |  |  |
|--|---|--|---|--|--|
| activities   |   |  |   |  |  |
| Premium received   |   | 4,346,839,232  | 4,744,925,134   |  |  |
| Reinsurance premium paid   |   | (3,043,357,718)  | (3,252,227,182)   |  |  |
| Claims paid  |   | (921,619,248)  | (1,677,201,154)   |  |  |
| Reinsurance and other recoveries re  | eceived                                 | 296,818,771  | 505,635,958   |  |  |
| Commission paid  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (464,621,175)  | (516,811,823)   |  |  |
| Commission received  |   | 139,400,037  | 129,082,167   |  |  |
| Premium and claim reserves retained  | ed from retocessionaires/               | 137,100,037  | 125,002,107   |  |  |
| witheld by ceding companies  | 74 110111 1010 00001011411 00           | 43,092,678   | (9,696,695)   |  |  |
| Expenses paid  |   | (141,653,667)  | (156,697,432)   |  |  |
| Net cash flows from underwriting a   | activities                              | 254,898,910  | (232,991,027)   |  |  |
| ver vani 110 wa 110 m anaar witing a   |   | 20 1,000,010   | (202,551,027)   |  |  |
| Other Operating Activities   |   |  |   |  |  |
| ncome tax paid   |   | (194,908,517)  | (29,618,241)  |  |  |
| General administration expenses pa   | ıid                                     | (14,619,808)   | (20,501,710)  |  |  |
| Loans recovered from employees   |   | 2,855,046  | 140,523   |  |  |
| Other receipts   |   | 8,036,150  | 6,824,849   |  |  |
| Other payments - staff contribution  |   | (23,857,224)   | (2,724,000  |  |  |
| Net cash flows from other operating  | g activities                            | (222,494,353)  | (45,878,579   |  |  |
| Total cash flow from all operating a   | activities                              | 32,404,557   | (278,869,606  |  |  |
| Acquisition of investments Rental income received Dividend income received Interest income on bank deposits Investment income received Rela preceived of investments |   | (2,313,917,170)<br>30,457,452<br>603,203,999<br>11,028,987<br>53,700,000 | (2,262,386,290)<br>27,646,388<br>354,433,715<br>4,127,957<br>138,741,312                  |  |  |
| Sale proceeds of investments<br>Fotal cash flow from investment ac   | tivities                                | 1,702,255,100<br>86,585,884  | 2,090,570,829<br>352,364,042  |  |  |
| total cash flow from investment ac   | uvites                                  | 00,303,004   | 332,304,042   |  |  |
| Financing activities   |   |  |   |  |  |
| Financing activities Surplus paid  |   | (83,199)   | (767,696  |  |  |
| Surplus paid   |   | (83,199)<br>(179,058,935)  |   |  |  |
| Surplus paid<br>Dividend paid  |   | (179,058,935)  | (114,107,341  |  |  |
| Surplus paid<br>Dividend paid<br>Payments of finance leases  | ivities                                 | (179,058,935)<br>(1,253,061)   | (114,107,341<br>(2,024,960  |  |  |
| Surplus paid<br>Dividend paid  | ivities                                 | (179,058,935)<br>(1,253,061)<br>(180,395,195)                            | (114,107,341)<br>(2,024,960)<br>(116,899,997)   |  |  |
| Surplus paid<br>Dividend paid<br>Payments of finance leases<br>Total cash flows from financing act   |   | (179,058,935)<br>(1,253,061)   | (767,696)<br>(114,107,341)<br>(2,024,960)<br>(116,899,997)<br>(43,405,561)<br>314,794,182 |  |  |
| Surplus paid<br>Dividend paid<br>Payments of finance leases  | ivities                                 | (179,058,935)<br>(1,253,061)   | (114,107,<br>(2,024,  |  |  |



|   |                                    |                   |                                | 31 December<br>2005          |  |
|---|------------------------------------|-------------------|--------------------------------|------------------------------|--|
| Reconciliation to profit and loss acc   | ount                               |                   |                                |                              |  |
| Operating cash flows                    |                                    |                   | 32,404,557                     | (278,869,606)                |  |
| Depreciation expense                    |                                    |                   | (6,419,039)                    | 7,220,618                    |  |
| Exchange (gain) / loss                  |                                    |                   | (6,403,120)                    | (40,563,284)                 |  |
| Provision for doubtful debts/Litigation | 1                                  |                   | (120,000,000)                  | 123,000,000                  |  |
| Rental income                           |                                    |                   | 32,625,473                     | (32,856,783)                 |  |
| Pension officers expense                |                                    |                   | 3,471,200                      | (1,529,000)                  |  |
| Pension staff expense                   |                                    |                   | (345,023)                      | 4,982,000                    |  |
| Medical expense                         |                                    |                   | (8,089,000)                    | 8,326,000                    |  |
| Gratuity expense                        |                                    |                   | 17,429,231                     | (10,235,000)                 |  |
| Compensated absences                    |                                    |                   | 3,418,000                      | 4,680,000                    |  |
| Provision for outstanding claims        |                                    |                   | 151,909,188                    | 348,875,024                  |  |
| Provision for unearned premium          |                                    |                   | 148,601,305                    | 723,733,856                  |  |
| Prepaid reinsurance                     |                                    |                   | 179,322,213                    | (99,045,668)                 |  |
| Provision for employee benefits         |                                    |                   | 8,698,176                      | 13,794,880                   |  |
| Dividend income                         |                                    |                   | 649,163,245                    | (338,198,631)                |  |
| nvestment income                        |                                    |                   | 105,260,630                    | (148,355,748)                |  |
| Amortisation of premium                 |                                    |                   | (15,114,724)                   | 14,585,502                   |  |
| Gain on sale of investment              |                                    |                   | 2,157,782                      | _                            |  |
| Decrease) / increase in operating asse  | ets other than cash                |                   | 125,622,282                    | 908,033,506                  |  |
| Increase) / decrease in operating liabi |                                    |                   | (335,932,000)                  | (400,105,715)                |  |
|   |                                    |                   | 967,780,376                    | 807,471,951                  |  |
| ncome tax paid                          |                                    |                   | (194,908,517)<br>(184,736,831) | (29,618,239)<br>(25,085,675) |  |
| Profit before taxation                  |                                    |                   | 783,043,545                    | 782,386,276                  |  |
| Provision for taxation                  |                                    |                   | (111,200,000)                  | (187,958,813)                |  |
| Profit after taxation                   |                                    | Rupees            | 671,843,545                    | 594,427,463                  |  |
| Cash and cash equivalents               |                                    |                   |                                |                              |  |
| Cash and other equivalent               |                                    |                   | 16,992                         | 34,351                       |  |
| Current and other accounts              |                                    |                   | 208,266,875                    | 269,654,270                  |  |
| Deposit maturing within 12 months       |                                    |                   | 1,700,000                      | 1,700,000                    |  |
|   |                                    | Rupees            | 209,983,867                    | 271,388,621                  |  |
| The annexed notes from 1 to 44 form     | an integral part of these fina     | ncial statements. |                                |                              |  |
|   |                                    |                   |                                |                              |  |
| Executive Director (F&A)                | Rukhsana Saleem<br>Cheif Executive | Fazlur            | Fazal-i-Qadar<br>Director      |                              |  |



# Statement of Investment Income for the year ended December 31, 2006

| Income from Non-Trading Investments                                 |        | 31 December<br>2006          | 31 December 2005 |  |
|---|--------|------------------------------|------------------|--|
| Held to maturity  |        |                              |                  |  |
| Return on Government Securities                                     |        | 91,014,696                   | 120,522,533      |  |
| Return on other fixed income securities and deposits                |        | 14,245,934                   | 4,127,957        |  |
| Income on treasury bills  |        | 43,208,794                   | 23,705,258       |  |
| Amortization of premium on Pakistan Investment Bond                 |        | (15,114,724)                 | (14,585,501)     |  |
| Available for sale  |        |                              |                  |  |
| Dividend income   |        | 649,163,245                  | 338,198,631      |  |
| Gain on sale of Non-Trading Investments                             |        | 2 157 702                    |                  |  |
| Available for sale investments                                      |        | 2,157,782                    | -                |  |
| (Loss) / Gain on Revaluation of Investments                         |        |                              |                  |  |
| Available for sale  |        | (10,171,686)                 | (4,534,134)      |  |
| At fair value through profit or loss classified as held for trading |        | <u>11,922</u><br>774,515,963 | 467,434,744      |  |
| Less: Investment related expenses                                   |        | (2,782,622)                  | (2,739,902)      |  |
| Net Investment Income   | Rupees | 771,733,341                  | 464,694,842      |  |

## Statement of Changes in Equity for the year ended December 31, 2006



|  | Note               | Share capital        |                |                 | Reserves                          |                   |               |
|--|--------------------|----------------------|----------------|-----------------|-----------------------------------|-------------------|---------------|
|  |                    | Issued<br>subscribed | Exceptional    |                 | Revenue reserve<br>Unappropriated | <u>S</u><br>Total | Total         |
|  |                    | and paid-up          | losses reserve | General reserve | profit                            | Total             |               |
|  |                    |                      |                |                 | -                                 |                   |               |
| Balance as at 31 December 2004 as previously reported  |                    | 450,000,720          | 281,000,000    | 877,419,085     | 148,183,586                       | 1,306,602,671     | 1,756,603,391 |
| Effect of change in accounting policy<br>Transfer to General Reserve declared subsequent to year end | 5.22               | -                    | -              | (200,000,000)   | 200,000,000                       | -                 | -             |
| Balance as at 31 December 2004 - restated  |                    | 450,000,720          | 281,000,000    | 677,419,085     | 348,183,586                       | 1,306,602,671     | 1,756,603,391 |
| Final dividend 2004 @ 25% (Rs.2.5 per share)   |                    | -                    | -              | -               | (112,500,180)                     | (112,500,180)     | (112,500,180) |
| Effect of change in accounting policy<br>Transfer to General Reserve declared subsequent to year end | 5.22               | -                    | -              | 200,000,000     | (200,000,000)                     | -                 | -             |
| Total income and expense recognized during the year - profit for the year 2005                       |                    | -                    | -              | -               | 594,427,463                       | 594,427,463       | 594,427,463   |
| Balance as at 31 December 2005 - restated  |                    | 450,000,720          | 281,000,000    | 877,419,085     | 630,110,869                       | 1,788,529,954     | 2,238,530,674 |
| Final dividend 2005 @ 40% (Rs.4 per share)   |                    | -                    | -              | -               | (180,000,288)                     | (180,000,288)     | (180,000,288) |
| Effect of change in accounting policy<br>Transfer to General Reserve declared subsequent to year end | 5.22               | -                    | -              | 400,000,000     | (400,000,000)                     | -                 | -             |
| Total income and expense recognized during the year - profit for the year 2006                       |                    | -                    | -              | -               | 671,843,545                       | 671,843,545       | 671,843,545   |
| Balance as at 31 December 2006   | Rupees             | 450,000,720          | 281,000,000    | 1,277,419,085   | 721,954,126                       | 2,280,373,211     | 2,730,373,931 |
| The annexed notes from 1 to 44 form an integral part of these fin                                    | nancial statements | S.                   |                |                 |                                   |                   |               |
| Executive Director (F&A)   | Rukhsana Salee     | em em                | Fazlur l       | Rehman Dittu    |                                   | Fazal-i-Qadar     | _             |

Cheif Executive

# AUTANOS COLOR

### Notes to the Financial Statements for the year ended December 31, 2006

### 1. STATUS AND NATURE OF BUSINESS

Pakistan Reinsurance Company Limited (the Company) is a public limited company incorporated on 30 March 2000 under the Companies Ordinance, 1984. The object of the Company is the development of insurance and reinsurance business in Pakistan and to carry on reinsurance business. The registered office of the Company is located at PRC Towers, 32-A, Lalazar Drive, Maulvi Tamizuddin Khan Road, Karachi. Its shares are quoted on Karachi and Lahore Stock Exchanges.

### 2. BASIS OF PRESENTATION

These financial statements have been prepared on the format of financial statements issued by Securities and Exchange Commission of Pakistan (SECP) through Securities and Exchange Commission (Insurance) Rules, 2002 [SEC (Insurance) Rules, 2002], vide S.R.O. 938 dated 12 December 2002.

### 3. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan, requirements of the Companies Ordinance, 1984, the Insurance Ordinance 2000, and the Securities and Exchange Commission (Insurance) Rules, 2002. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the Securities and Exchange Commission (Insurance) Rules 2002 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the Securities and Exchange Commission (Insurance) Rules, 2002 or the requirements of the said directives take precedence.

3.1 The following standards, amendments and interpretations of approved accounting standards effective for accounting period beginning on or after 01 January 2007, are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements.

| IAS - 1    | Presentation of Financial Statements- Amendments Relating to Capital Disclosures |
|------------|--|
| IFRS - 2   | Share Based Payments   |
| IFRS - 5   | Non-Current Assets Held for Sale and Discontinued Operations                     |
| IFRS - 6   | Exploration for and Evaluation of Mineral Resources                              |
| IFRIC - 8  | Scope of IFRS 2 Share Based Payments   |
| IFRIC - 9  | Reassessment of Embedded Derivatives   |
| IFRIC - 10 | Interim Financial Reporting and Impairment                                       |
| IFRIC - 11 | Group and Treasury Share Transactions  |
| IFRIC - 12 | Services Concession Arrangements   |

### 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost.

The preparation of financial statements in conformity with the requirements of approved accounting standards as applicable in Pakistan requires management to make judgements / estimates and associated assumptions that affect the application



of policies and reported amounts of assets and liabilities, income and expenses. The judgements / estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the estimate about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on periodic basis. Revisions to accounting estimates are recognized in the period in which the revision is made.

Significant areas requiring the management to use estimates in these financial statements relates to provision for outstanding claims including IBNR, impairment of assets, premium deficiency reserves, provision for income taxes, recoveries from reinsurers, staff retirement benefits and provision against premium due but unpaid.

#### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 5.1 Investments

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs. Subsequently, these are recognized and classified as follows:

### 5.1.1 Recognition

All purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognised at the trade date. Trade date is the date on which the company commits to purchase or sell the investment.

### 5.1.2 Measurement

- (a) Investment at fair value through profit or loss -Held for trading
  - Investments which are acquired principally for the purposes of generating profit from short term fluctuation in price or are part of the portfolio in which there is recent actual pattern of short term profit taking are classified as held for trading.
  - Investments which are designated at fair value through profit or loss upon initial recognition.

Attributable transaction costs are recognised in profit or loss account when incurred.

After initial recognition, the above investments are remeasured at fair value determined with reference to the rates prevailing in the stock exchange, where applicable. Gains or losses on investments on remeasurement of these investments are recognised in profit and loss account.

### (b) Held to maturity

Investments with fixed maturity and fixed income investments, where management has both the intent and the ability to hold to maturity, are classified as held-to-maturity. Subsequent to initial recognition at cost, these investments are measured at amortized cost, less provision for impairment in value, if any. Amortized cost is calculated taking into account any discount or premium on acquisition by using effective interest rate method.

### (c) Available for sale - marketable securities

Investments which are intended to be held for an undefined period of time but may be sold in response to the need for liquidity or changes in interest rates are classified as available for sale.



#### Ouoted

Subsequent to initial recognition at cost, quoted investments are stated at the lower of cost or market value (market value on an individual investment basis being taken as lower if the fall is other than temporary) in accordance with the requirements of the S.R.O. 938 issued by the SECP in December 2002.

### Unquoted

Unquoted investments are recorded at cost less impairment (if any).

### 5.2 Investment properties

Property not held for own use or for sale in the ordinary course of business is classified as investment property. The investment property of the Company comprises of floor space in PRC Towers reserved for letting out on rentable basis. This is valued using the cost model i.e. at cost less accumulated depreciation and impairment loss, if any.

Depreciation is charged over the useful life of the asset on a systematic basis to income applying the reducing balance method at the rates specified in note 22 to the financial statements.

### 5.3 Underwriting provisions

### 5.3.1 Provision for outstanding claims

A liability is recognised for outstanding claims incurred upto the balance sheet date and is considered to be incurred at the time of incident giving rise to the claim. Claims paid / payable is based on prescribed statutory returns submitted by the ceding companies. Outstanding claims reserve and claims incurred but not reported (IBNR) to the Company upto the balance sheet date are recorded on the basis of actuarial valuation, results of which have been recognised in the financial statements. The above liability is measured at undiscounted value and includes expected settlement costs.

### 5.3.2 Claim recoveries

Claim recoveries receivable from the reinsurers are recognised as an asset at the same time as the claims which give rise to the right of recovery are recognised and are measured at the amounts expected to be received. Claims are reported net off reinsurance in the revenue account.

### 5.3.3 Provision for unearned premium

Provision for unearned / prepaid premium is made in the Revenue Account on the basis of 1/24 method as per Regulation 8 of Securities and Exchange Commission of Pakistan (Insurance) Rules, 2002, this provision is calculated by an actuary.

### 5.3.4 Premium deficiency reserve

Where the unearned premium liability for any class of business is not adequate to meet the expected future liability, after reinsurance, from claims and other expenses, including reinsurance expense, commissions and other underwriting expenses, expected to be incurred after the balance sheet date in respect of policies in that class of business in force at balance sheet date, a premium deficiency reserve is recognised as a liability to meet the deficit.

The movement in the premium deficiency reserve is recorded as an expense and is a part of revenue account.

### 5.3.5 Prepaid reinsurance ceded

Reinsurance premium is recognised as an expense evenly over the period of the underlying policies. The portion of reinsurance premium not yet recognised as expense is recognised as prepayment.



#### 5.3.6 Commission income unearned

Commission income receivable is taken to revenue account in accordance with the pattern of recognition of the reinsurance premium to which it relates.

#### 5.4 Staff retirement benefits

Defined benefit plans

The company operates following defined benefit plans for its employees:

- Approved gratuity fund
- Approved pension fund
- Post retirement medical benefits

The Company operates defined benefit approved gratuity and pension funds for officers / employees who are entitled / have opted for either of the above funds. The Company also operates defined medical benefits, and recognizes liability for post retirement medical facilities to its eligible employees in accordance with requirements of IAS - 19 (Revised).

### 5.5 Compensated absences

Officers

The Company accounts for all accumulated compensated absences when the employees render service that increases their entitlement to future compensated absences based on actuarial valuation.

Staff

Staff have the option to encash absences of 30 days each year based on basic salary. The staff also have the option of one year's absences on full pay in respect of LPR. In case staff wish to encash his/her LPR such encashment of leaves upto the maximum of 6 months will be allowed, at the rate of basic plus all allowances except conveyance allowance.

### 5.6 Defined contribution plan

The Company operates defined contributory approved general and contributory provident funds (the funds) for all its eligible employees. The funds are administered by the trustees.

### 5.7 Taxation

Current

Provision for current taxation is based on taxable income at current rates of taxation after taking into account tax credits, rebates and exemptions available, if any.

Deferred

Deferred tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on the tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet date.



The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

#### 5.8 Fixed assets

#### Owned

Fixed assets except leasehold lands (other than land of PRC House and PRC Building, which has not been bifurcated) are stated at cost less accumulated depreciation calculated on written down values and accumulated impairment losses thereon. Leasehold land is stated at cost.

Depreciation is charged to income applying the reducing balance method. The rates of depreciation are stated in note 29 to the financial statements.

Depreciation on additions during the financial year is charged from the month in which asset is put to use whereas no depreciation is charged from the month in which the asset is disposed off. The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The carrying amount of fixed assets are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed their estimated recoverable amount, assets are written down to their recoverable amount.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and assets so replaced, if any, are retired.

Gains and losses on disposal of fixed assets, if any, are included in current income.

### Leased

Leased assets in terms of which the Company assumed substantially all the risks and rewards of ownership are classified as finance leases. Assets acquired by way of finance lease are stated at amount equal to the lower of its fair value and the present value of minimum lease payments at the inception of lease, less accumulated depreciation and accumulated impairment losses, if any.

The Company account for lease obligation by recording the assets and the corresponding liability there against determined on the basis discounted value of minimum lease payments. Financial charges are recognized in the profit and loss account using the effective interest rate method.

### 5.9 Revenue recognition

### Premium

Premium received / receivable under a policy are recognised evenly over the period of underlying policies or in accordance with the pattern of reinsurance service provided. Where the pattern of incidence of risk varies over the period of the policy, the premium is recognised as an income in accordance with the pattern of incidence of risk.

Revenue from premium is based on prescribed statutory returns submitted by the ceding companies. Premiums are taken to income, after (i) deducting reinsurance and (ii) adjusted for provision for unearned premium as described in note 5.3.3.

Premium recognition in case of coinsurance or pool arrangements is restricted to the Company's share only.



#### Commission

Commission and profit commission receivable from reinsurers are deferred and brought to account as revenue in accordance with the pattern of recognition of the reinsurance premiums to which they relate.

Investments

Gain / loss on sale of investments is taken to the profit and loss account in the year of sale.

Profit / interest income from securities, bond and debentures are recognised on effective interest rate basis.

Dividend income is recognised when the right to receive such dividend is established.

Rental income

Rentals of PRC Towers are recognized as income on time proportion basis.

#### 5.10 Reinsurance expense

Premium reinsured to reinsurers is recognised as a liability on attachment of the underlying policies reinsured or on inception of the reinsured contract in case of proportional and non-proportional basis respectively.

Where the pattern of incidence of risk varies over the period of the policy, the premium is recognised as an expense in accordance with the pattern of incidence of risk.

# 5.11 Acquisition cost

Commission expense incurred in obtaining and recording policies of reinsurance are deferred and recognised as assets. These deferred commission are amortised systematically over the reporting period over which the related premium revenue is recognised.

# 5.12 Provision for doubtful debts

General provisions, as considered adequate by management, are made to cover doubtful debts.

# 5.13 Expenses of management

Expenses of management allocated to the underwriting business represent directly attributable expenses and indirect expenses allocated on the basis of net premium revenue under individual business.

### 5.14 Derivative financial instruments

Derivative financial instruments are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

# 5.15 Foreign currency translations

Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees using year end spot foreign exchange rates. Non monetary assets and liabilities are translated into Pak Rupees using exchange rates prevalent on transaction date. Exchange differences on foreign currency translations are included in income currently. The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.



#### 5.16 Impairment

The carrying amount of assets is reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or group of assets. If any such indication exists, the recoverable amount of such assets is estimated and impairment losses are recognised in the profit and loss account.

#### 5.17 Cash and cash equivalents

Cash and cash equivalents comprises (a) cash in deposit accounts with banks (b) cash (and cheques) in hand, in transit and at banks in current accounts and (c) stamps in hand.

#### 5.18 Off setting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 5.19 Segment reporting

#### (a) Primary segments

The Company's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets

The perils covered under insurance include damages by fire, riot and strike, explosion, earthquake, atmospheric damage, flood, electric fluctuation and impact.

Marine insurance provide coverage against cargo risk, war risk and damages occurring in inland transit.

Motor insurance provides indemnity against third party loss and other comprehensive car coverage.

Miscellaneous insurance provide cover against burglary, loss of cash in safe and cash in transit and personal accident money.

#### (b) Secondary segments

Revenues are attributed to geographical segments based on the location of the assets producing the revenues.

The Company generally accounts for intersegment sales and transfers, if any, as if the sales or transfers were made to third parties at current market prices.

# 5.20 Provisions

A provision is recognised in the balance sheet when the Company has a legal or constructive obligation as a result of past events and it is probable that an outflow of economic benefits will be required to settle the obligations and a reliable estimate can be made of the amount of the obligation.

#### 5.21 Financial instruments

Financial instruments carried on the balance sheet include cash and bank deposits, loans, investments, Amounts due from/to other persons and bodies carrying on insurance business premium and claim reserves retained from/by retrocessionaires/cedants, accrued investment income, sundry receivables, liabilities against asset subject to finance lease, provision for outstanding claims, long term deposits, other creditors and accruals, retention money payable, dividend payable, Surplus profit payable.

All the financial assets and financial liabilities are recognised at the time when the Company becomes a party to



the contractual provisions of the instrument. At the time of initial recognition all financial assets and financial liabilities are measured at cost, which is the fair value of the consideration given or received for it. Any gain or loss on derecognition of financial assets and financial liabilities is taken to income directly.

#### 5.22 Change in accounting policy relating to transfer to reserve

The Company during the year changed its accounting policy whereby transfer to reserves, except statutory reserves is now recognised in the year in which it is declared. Previously, the financial statements were adjusted for reserves approved subsequent to year end. The change was considered necessary in the light of circular number 6 of 2006 dated 19 June 2006, issued by Institute of Chartered Accountants of Pakistan, whereby the requirements of approved accounting standard International Accounting Standard 10, "Events after the balance sheet date", are now fully applicable to the Company.

Upto previous years, all transfers to reserves relating to profit for the year although declared subsequent to year end, were accounted for in the year to which those related. This change has been applied retrospectively and comparatives have been restated to conform to the changed policy under the requirements of approved accounting standard International Accounting Standard 8, "Accounting Policies, Changes in Accounting Estimates and Errors". There is no effect of change in accounting policy.

| 6. | PAID UP SHARE CAPITAL                            |        | 2006          | 2005          |
|----|--|--------|---------------|---------------|
|    | Issued, subscribed and paid up                   |        |               |               |
|    | 100,000,000 Ordinary Shares of Rs.10 each        | Rupees | 1,000,000,000 | 1,000,000,000 |
|    | 8 Ordinary shares of Rs. 10 each fully paid      |        |               |               |
|    | in cash (2005: 8 ordinary shares of Rs. 10 each) |        | 80            | 80            |
|    | 5,000,000 ordinary shares of Rs. 10 each         |        |               |               |
|    | issued for consideration other than cash         |        |               |               |
|    | (2005: 5,000,000 ordinary shares of Rs. 10 each) |        | 50,000,000    | 50,000,000    |
|    | 40,000,064 (2005: 40,000,064) ordinary shares    |        |               |               |
|    | of Rs. 10 each issued as fully paid              |        |               |               |
|    | bonus shares                                     |        | 400,000,640   | 400,000,640   |
|    |  | Rupees | 450,000,720   | 450,000,720   |

# 7. EXCEPTIONAL LOSSES RESERVE

The reserve for exceptional losses represents amount set aside in prior years admissible previously under the Income Tax Act of 1922. After the introduction of repealed Income Tax Ordinance, 1979, which did not permit the said deduction, the Company has been setting aside amounts to exceptional losses reserve through profit and loss appropriation account. The balance held in this account is accordingly treated as revenue reserve by the Company.

# 8. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

**8.1** This represents vehicles leased from First Grindlays Modaraba. Minimum lease payments have been discounted using interest rate 7.5% per annum.



9.

8.2 The amount of future payments for the finance leases and the periods in which these payments will become due are

| as follows:  | 2006                       | 2005                               |
|--|----------------------------|------------------------------------|
| 31 December 2004<br>31 December 2005<br>31 December 2006         | -<br>-<br>-                | 1,284,584                          |
| Less: Financial charges not due                                  |                            | 1,284,584<br>(31,523)<br>1,253,061 |
| Less: Current portion shown under creditors and accruals  Rupees | <u>-</u>                   | (1,253,061)                        |
| Mark up  | Principal                  | Total                              |
| Payable within one year Payable within one to five years  Rupees | <u> </u>                   |                                    |
| PROVISION FOR OUTSTANDING CLAIMS (including IBNR)                | 2006<br>Rupees             | 2005<br>Rupees                     |
| Fire<br>Marine   | 229,205,021<br>78,224,055  | 88,459,384<br>100,724,538          |
| Miscellaneous  | 362,493,088<br>669,922,164 | 328,829,054<br>518,012,976         |

Represents estimated liabilities in respect of outstanding claims intimated by the ceding companies to the Company at the end of the year. Out of the same, estimated recoveries are deducted to arrive at the net amount of such liabilities which would fall on the Company (net account). The Company, generally computes such liabilities on the basis of various forms received from the ceding companies including forms "H", "HH" and "HHH" (Annual statement of Estimated Liability for Outstanding Losses). In case where no information is received from the ceding companies, the estimated liability is recorded on the basis of actuarial valuation for the concerned class of business. At the end of the next accounting period / year, the reserve brought forward is reversed and a new reserve is created for the estimated liability in respect of the outstanding claims.

In the year 2002 an amount of Rs.4.952 million representing brought forward claims from previous years which relate to Bangladesh (former East Pakistan) has been excluded from reserve for outstanding claims on Balance Sheet and has been taken alongwith other liabilities of Rs. 809,000 to net off Assets in Bangladesh of Rs. 15,974,000 (refer note 30).

|     | Fire Marine Miscellaneous       | 2,382,000<br>1,470,000<br>1,100,000<br>4,952,000             | 2,382,000<br>1,470,000<br>1,100,000<br>4,952,000            |
|-----|---------------------------------|--|---|
| 10. | PROVISION FOR UNEARNED PREMIUM  |  |   |
|     | Fire<br>Marine<br>Miscellaneous | 856,084,690<br>101,433,314<br>1,305,839,445<br>2,263,357,449 | 779,194,529<br>91,131,280<br>1,244,430,335<br>2,114,756,144 |



| 11. | COMMISSION INCOME UNEARNED   | 2006<br>Rupees   | 2005<br>Rupees   |
|-----|--|--|--|
|     | Fire Marine Miscellaneous  | 14,948,880<br>1,620,542<br>52,801,102<br>69,370,524              | 17,320,398<br>4,377,618<br>36,699,151<br>58,397,167                |
| 12. | DEFERRED LIABILITY-EMPLOYEE BENEFITS   |  |  |
|     | Defined benefit obligations  |  |  |
|     | - Pension Officers Staff - Post retirement medical benefits Compensated absences 38                | 48,436,000<br>753,001<br>52,531,000<br>22,097,000<br>123,817,001 | 57,281,000<br>5,277,177<br>44,442,000<br>25,515,000<br>132,515,177 |
| 13. | LONG TERM DEPOSITS   |  |  |
|     | This represents deposits received from tenants in connection with letting of                       | PRC Towers.  |  |
| 14. | AMOUNT DUE TO OTHER PERSONS AND BODIES CARRYING ON INSURANCE BUSINESS                              |  |  |
|     | Amount due to other persons and bodies carrying on insurance business                              | 412,127,526  | 334,700,662  |
|     | <b>14.1</b> This includes Rs.258,349 (2005: Rs. 4,000,878) due to related parties                  |  |  |
| 15. | PREMIUM AND CLAIM RESERVES RETAINED FROM RETROCESSIONAIRES   |  |  |
|     | Premium reserve withheld<br>Losses reserve withheld<br>Cash losses received from retrocessionaires | (236,362)<br>19,298,296<br>6,993,689<br>26,055,623               | 1,730,500<br>25,546,980<br>7,104,452<br>34,381,932                 |
|     | This represents Company's retention of deposits withheld against the total ar                      | mount retroceded to oth  | er companies.  |
| 16. | CURRENT MATURITY OF LEASE LIABILITY  |  |  |
|     | Current maturity of liabilities against assets subject to finance lease                            |  | 1,253,061  |
| 17. | OTHER CREDITORS AND ACCRUALS   |  |  |
|     | Bonus payable Provision for litigation Accrued expenses Others                                     | 9,879,487<br>16,075,253<br>7,471,867<br>1,112,780<br>34,539,387  | 6,556,478<br>16,075,253<br>5,913,564<br>1,314,415<br>29,859,710    |



#### 18. CONTINGENCIES

- 18.1 The Company is in process of reconciling balances of amount due to and due from other persons and bodies carrying on insurance business and have identified reconciling items of Rs.348 million (2005: Rs.85 million) as at 31 December 2006, which have not yet been agreed and settled with these insurance companies. Further, the Company is in process of getting confirmation and reconciling balances with various other insurance companies. Consequently, the impact of possible adjustments on these balances and Profit and Loss account could not be quantified.
- 18.2 The Company has reversed certain claims lodged by insurance companies estimated at Rs.98 million in the previous years due to the reason that appropriate documentation for substantiating these claims was not provided by the ceding companies.

There is a possibility that the Company may become liable to pay this amount in case if ceding companies ultimately manage to provide the relevant supporting documents. However, these include a claim of Rs. 6.36 million against which the Company had also made a counter claim of Rs. 20.72 million.

- 18.3 Various ex-employees of the Company have lodged claims against the Company and / or ex-Chairman for their reinstatements and / or for damages amounting to Rs.20 (2005:Rs.1.02 billion) million. In certain cases, the Company and / or Ex-Chairman has also made counter claims against ex-employees for damages. However, the liability that may arise in these cases cannot be determined at this stage as these claims are pending in the Honourable High Court. Pending the ultimate outcome of the decision, no provision has been made in this respect in these financial statements. Due to this limitation, the amount of liability that may arise would be ultimately decided after the judgment of court is received. However, no provision is made in this respect as management is confident that no material liability will arise in this respect.
- 18.4 The Company has certain disputes with National Construction Company Limited (NCC) and other consultant / contractors, over the certification of final bills and breach of contract in relation to the construction of PRC Tower respectively. NCC has filed a counter claim of Rs.133.6 million against the Company for financial loss and loss of goodwill against the original claim filed by the Company against NCC amounting to Rs.105.9 million for breach of contract for the construction of PRC Towers. In relation to the dispute with the consultants / contractors the total work as certified by company's consultants amounted to Rs. 200.76 million against the total contract price of Rs. 208.94 million and the asset capitalised amounted to Rs. 191.92 million only and other consultant / contractors, over the certification of final bills and breach of contract in relation to the construction of PRC Towers respectively. The Company has not made any provision against these claims, as it does not anticipate any liability in respect of these claims.
- 18.5 The Income Tax department had made add backs on account of excess allocation to "Reserve for unexpired risk" and "provision for diminution in value of investment" in the assessment year 2002-03, against which the Company filed an appeal before the Commissioner of Income tax (Appeals) which was decided in favour of the Company. Subsequently the Large Tax Payers' Unit has filed an appeal before the Income Tax Appellate Tribunal on account of the above two grounds amounting to Rs. 417.8 million and Rs. 13.4 million respectively on the plea that the learned CIT(A) has erred in deleting the above balance. The management is of the view that the decision will be made in favour of the Company and therefore no tax liability will arise in this case. Accordingly no provision has been made in the current financial statements in this regard.

#### 18.6 Case related to Export Credits Guarantee Scheme

Decrees have been awarded against the Company in two cases amounting to Rs. 31.92 million, pertaining to the export credit guarantees issued by Export Credits Guarantee Scheme (ECGS). The management is of the view that the said matter relates to ECGS and the Company has no responsibility for any liability in this respect. It further, contends that no liability will arise for the ECGS from such cases. The Scheme has been abolished by the Federal Government and also the accounts relevant to the Scheme have been transferred by the Company.

18.7 The company is a defendant in a case filed by Commercial Union for a claim of Rs. 50 Million pending the ultimate outcome of the decision, no provision has been made in the financial statements in this respect by the company.



| 19. | CASH AND BANK BALANCES  | 2006<br>Rupees   | 2005<br>Rupees                           |
|-----|---|--|--|
|     | Cash and other equivalents - Cash Current and other accounts  | 16,992   | 34,351                                   |
|     | - Current account - Deposit account                           | 47,053,476<br>161,213,399<br>208,266,875                                       | 21,606,843<br>248,047,427<br>269,654,270 |
|     | Deposits maturing within 12 months                            | 1,700,000<br>209,983,867   | 1,700,000<br>271,388,621                 |
| 20. | LOANS - Secured and Unsecured (considered good)               |  |  |
|     | Loan to employees<br>Others                                   | $ \begin{array}{r} 28,945,349 \\ 3,100,142 \\ 20.1 \\ 32,045,491 \end{array} $ | 30,974,288<br>3,926,249<br>34,900,537    |
|     | 20.1 Maturity of loans  |  |  |
|     | Receivable within one year<br>Receivable after one year       | 6,597,098<br>25,453,708<br>32,050,806  | 3,339,729<br>31,566,123<br>34,905,852    |
|     | Provision against impaired loan                               | (5,315)<br>32,045,491  | (5,315) 34,900,537                       |
|     | 20.2 Age analysis of long term loans                          |  |  |
|     | For period upto three years For periods more than three years | 13,325,957<br>18,719,534<br>32,045,491   | 14,612,883<br>20,287,654<br>34,900,537   |

20.3 Loans to employees represent mark-up free loans except house building loans and are secured against retirement benefits of respective employees including, where applicable, the assets for which the loan has been given. These loans are recoverable within 180 equal monthly installments. Other loans are unsecured.

| 21. | INVESTMENTS                     |      | 2006<br>Rupees | 2005<br>Rupees |
|-----|---------------------------------|------|----------------|----------------|
|     | Available for sale              |      |                |                |
|     | Ordinary shares - listed        | 21.1 | 860,654,117    | 470,175,260    |
|     | Ordinary shares - un-listed     | 21.2 | 617,613        | 5,182,615      |
|     | National Investment Trust Units | 21.3 | 646,115,801    | 645,090,617    |
|     |                                 |      | 1,507,387,531  | 1,120,448,492  |
|     | Held to maturity                |      |                |                |
|     | Defence Saving Certificates     |      |                |                |
|     | Pakistan Investment Bonds       | 21.4 | 313,514,002    | 271,084,582    |
|     | Treasury Bills (1 year)         | 21.5 | 875,617,794    | 890,732,518    |
|     |                                 | 21.6 | 891,803,680    | 590,374,186    |
|     |                                 |      | 2,080,935,476  | 1,752,191,286  |
|     |                                 |      | 3,588,323,007  | 2,872,639,778  |



As mentioned in note 5.1.2 to these financial statements, available for sale investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other then temporary). However, International Accounting Standard 39 dealing with the recognition and measurements of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on 31 December 2006 would have been higher by Rs. 5,699 million, and the net equity would have been higher by Rs.5,699 million.

| 21.1 | Investment in listed companies           |        | 2006        | 2005        |
|------|--|--------|-------------|-------------|
|      | Cost of investment in listed companies   | 21.1.1 | 878,416,010 | 477,763,897 |
|      | Less: Provision for diminution in value: |        |             |             |
|      | Balance brought forward from last year   |        | 7,588,637   | 3,056,073   |
|      | Provision made during the year           |        | 10,173,256  | 4,532,564   |
|      |  |        | 17,761,893  | 7,588,637   |
|      |  | Rupees | 860,654,117 | 470,175,260 |

#### 21.1.1 Book values and market values of investment in listed companies are:

|   | 31 December 2006                      |             |              |  |
|---|---------------------------------------|-------------|--------------|--|
| Name of Company   | Number of<br>shares /<br>certificates | Book value  | Market value |  |
| Open-End Mutual Funds   |                                       |             |              |  |
| Pakistan Capital Market Fund                                  | 6,616                                 | 79,325      | 75,753       |  |
| Close-End Mutual Funds  |                                       |             |              |  |
| BSJS Balanced Fund  | 346,204                               | 2,978,100   | 3,946,726    |  |
| Pakistan Premier Fund Limited                                 | 16,272                                | 209,095     | 211,536      |  |
| PICIC Growth Fund   | 30,406,721                            | 557,893,244 | 855,949,196  |  |
| PICIC Investment Fund   | 17,246                                | 263,863     | 250,067      |  |
| UTP Growth Fund   | 28,348                                | 385,532     | 368,524      |  |
| •   | 30,814,791                            | 561,729,834 | 860,726,049  |  |
| Modarabas   |                                       |             |              |  |
| Investic Modaraba 1st   | 2,765                                 | 2,488       | 5,392        |  |
| Investment Banks/COS/Securities                               |                                       |             |              |  |
| Escort Investment Bank  | 16,846                                | 285,539     | 229,106      |  |
| Pakistan Industrial Credit and Investment Corporation (PICIC) | 14,505,546                            | 92,074,149  | 905,871,348  |  |
|   | 14,522,392                            | 92,359,688  | 906,100,454  |  |
| Commercial Banks  |                                       |             |              |  |
| Allied Bank Limited   | 75,812                                | 529,820     | 7,088,422    |  |
| Askari Commercial Bank Limited                                | 11,340                                | 1,175,958   | 1,190,133    |  |
| Bank Al-Falah Limited   | 3,333                                 | 159,150     | 139,319      |  |
| Faysal Bank Limited   | 24,115                                | 1,637,408   | 1,458,957    |  |
| MCB Bank Limited  | 181,832                               | 4,013,334   | 44,748,855   |  |
| National Bank of Pakistan                                     | 3,541,175                             | 9,005,196   | 794,108,494  |  |
| PICIC Commercial Bank Limited                                 | 5,381                                 | 187,258     | 181,071      |  |
| Prime Commercial Bank Limited                                 | 7,106                                 | 405,041     | 344,996      |  |
| Saudi Pak Commercial Bank Limited                             | 2,564                                 | 53,074      | 43,460       |  |
| The Bank of Punjab  | 16,511                                | 1,570,196   | 1,671,739    |  |
| United Bank Limited   | 543                                   | 4,350       | 83,351       |  |
|   | 3,869,712                             | 18,740,785  | 851,058,797  |  |



|  | 31 December 2006                      |            |              |  |
|--|---------------------------------------|------------|--------------|--|
| Name of Company                              | Number of<br>shares /<br>certificates | Book value | Market value |  |
| Insurance                                    |                                       |            |              |  |
| Adamjee Insurance Company Limited            | 408,514                               | 10,000     | 61,481,357   |  |
| Asia Insurance Company Limited               | 25,000                                | 250,000    | 500,000      |  |
| Central Insurance Company Limited            | 279,665                               | 50,000     | 39,712,430   |  |
| Crescent Star Insurance Company Limited      | 439,994                               | 2,933,155  | 5,675,923    |  |
| Habib Insurance Company Limited              | 624,804                               | 256,787    | 40,299,858   |  |
| Pakistan Guarantee Insurance Company Limited | 22,029                                | 173,000    | 61,681       |  |
| PICIC Insurance Company Limited              | 489,023                               | 4,890,230  | 9,169,181    |  |
| Sterling Insurance Company Limited           | 23,250                                | 232,500    | 162,750      |  |
| Union Insurance Company Limited              | 56,227                                | 500,000    | 1,984,251    |  |
| United Insurance Company Limited             | 271,151                               | 455,000    | 4,989,178    |  |
| Cinica insulative Company Emilion            | 2,639,657                             | 9,750,672  | 164,036,609  |  |
| Tractic Cairain                              | , ,                                   | , ,        | , ,          |  |
| Textile Spinning Brothers Textile Mills      | 16,853                                | 50,559     | 42,132       |  |
| Cresent Fibre                                | 98,747                                | 926,675    | 1,086,217    |  |
| Khurshid Spining Mills                       | 7,600                                 | 13,300     | 12,160       |  |
| Regent Textile Limited                       | 5,000                                 | 50,000     | 85,000       |  |
| Sahrish Textile Mills                        | 13,510                                | 23,642     | 20,265       |  |
| Samish Textile Hills                         | 141,710                               | 1,064,176  | 1,245,774    |  |
|  | ,                                     | -,,        | -,,          |  |
| Textile Weaving                              |                                       |            |              |  |
| Nakshbandi Industries Limited                | 463                                   | 4,425      | 4,121        |  |
| Yousaf Weaving Mills                         | 2,728                                 | 16,913     | 15,004       |  |
|  | 3,191                                 | 21,338     | 19,125       |  |
| Textile Composite                            |                                       |            |              |  |
| Colony Mills                                 | 185,762                               | 1,551,112  | 1,616,129    |  |
| Dawood Lawrencepur                           | 1,975                                 | 35,338     | 104,972      |  |
| Gul Ahmed Textile Limited                    | 9,942                                 | 105,328    | 253,521      |  |
| Hussain Industries Limited                   | 15,820                                | 192,017    | 255,493      |  |
| Kohinoor Industries                          | 11,125                                | 155,750    | 120,706      |  |
| Muhammad Farooq Textile                      | 5,174                                 | 33,372     | 29,233       |  |
| Taj Textile                                  | 5,600                                 | 14,560     | 15,400       |  |
| Towellers Limited                            | 315,790                               | 6,000,010  | 8,210,540    |  |
| Usman Textile Limited                        | 300                                   | 3,888      | 1,275        |  |
|  | 551,488                               | 8,091,375  | 10,607,269   |  |
| Synthetic & Rayon                            |                                       |            |              |  |
| Pakistan Synthetics Limited                  | 2,846                                 | 24,760     | 19,922       |  |
|  |                                       |            |              |  |
| Jute   |                                       |            |              |  |
| Amin Fabrics                                 | 45,738                                | 150,000    | 276,715      |  |
| Crescent Jute Product                        | 157,314                               | 1,250,055  | 220,240      |  |
|  | 203,052                               | 1,400,055  | 496,955      |  |



|   | 31 December 2006 |                                 | 6          |              |
|---|------------------|---------------------------------|------------|--------------|
| Name of Company                             |                  | Number of shares / certificates | Book value | Market value |
| Sugar and Allied Industries                 |                  |                                 |            |              |
| Bawany Sugar Mills Limited                  |                  | 59,574                          | 131,400    | 428,933      |
| Crescent Sugar Mills Limited                |                  | 290,484                         | 1,720,486  | 2,686,977    |
| Fecto Sugar Mills Limited                   |                  | 1,182                           | 8,109      | 31,854       |
| Kohinoor Sugar Mills Limited                |                  | 37,045                          | 379,563    | 1,333,620    |
| Mirpur Khas Sugar Mills Limited             |                  | 7,216                           | 19,900     | 512,336      |
| Mirza Sugar Mills                           |                  | 5,495                           | 14,836     | 15,661       |
| Noor Sugar Mills Limited                    |                  | 57,246                          | 1,244,920  | 2,118,102    |
| Pangrio Sugar Mills Limited                 |                  | 100,000                         | 1,337,000  | 505,000      |
| Sakrand Sugar Mills                         |                  | 11,900                          | 35,700     | 37,485       |
| Shahtaj Sugar Mills Limited                 |                  | 2,217                           | 16,607     | 136,124      |
| Sind Abadgar Sugar Mills Limited            |                  | 98,500                          | 1,276,150  | 985,000      |
|   |                  | 670,859                         | 6,184,671  | 8,791,092    |
|   |                  |                                 |            |              |
| Cement                                      |                  |                                 |            |              |
| Dada Bhoy Cement Industries                 |                  | 17,300                          | 124,560    | 103,800      |
| Fauji Cement Company Limited                |                  | 5,238                           | 107,379    | 79,094       |
| Gharibwal Cement Limited                    |                  | 53,337                          | 109,891    | 538,704      |
| Javedan Cement Limited                      |                  | 14,666                          | 133,330    | 1,572,928    |
| Lucky Cement Limited                        |                  | 7,343                           | 771,015    | 439,846      |
| Mustehkam Cement Limited                    |                  | 2,400                           | 19,364     | 302,280      |
| Zeal Pak Cement Limited                     |                  | 39,130                          | 1,360,268  | 187,824      |
|   |                  | 139,414                         | 2,625,807  | 3,224,476    |
| Tobacco                                     |                  |                                 |            |              |
| Lakson Tobacco Company Limited              |                  | 21,206                          | 36,893     | 7,846,220    |
| Pakistan Tobacco Company Limited            |                  | 70,140                          | 234,209    | 4,979,940    |
|   |                  | 91,346                          | 271,102    | 12,826,160   |
| D. C  |                  |                                 |            |              |
| Refinery National Refinery Limited          |                  | 339,320                         | 6,275,195  | 87,883,880   |
| National Refinery Emitted                   |                  | 339,320                         | 0,273,193  | 67,865,860   |
| Power Generation & Distribution             |                  |                                 |            |              |
| Hubpower Company Limited                    |                  | 451,885                         | 6,697,418  | 12,200,895   |
| Karachi Electric Supply Corporation Limited |                  | 1,623,450                       | 3,635,645  | 10,552,425   |
| Kot Addu Power Company                      |                  | 10,000                          | 430,500    | 407,000      |
| Southern Electric Power                     |                  | 13,963                          | 83,778     | 83,080       |
|   |                  | 2,099,298                       | 10,847,341 | 23,243,400   |
|   |                  |                                 |            |              |
| Oil & Gas Marketing Companies               |                  |                                 |            |              |
| Haroon Oil Mills Limited                    |                  | 5,000                           | 49,750     | 850,000      |
| Pakistan State Oil Company Limited          |                  | 90,271                          | 6,529,783  | 26,539,674   |
|   | 21.7             | 7,530,913                       | 17,110,611 | 493,274,801  |
| Sui Southern Gas Company Limited            |                  | 9,671,792                       | 36,461,488 | 227,287,112  |
|   |                  | 17,297,976                      | 60,151,632 | 747,951,587  |
| Oil & Gas Exploration Companies             |                  |                                 |            |              |
| Oil & Gas Development Company Limited       |                  | 10,761                          | 1,536,670  | 1,234,287    |
| Pakistan Oilfields Limited                  |                  | 6,474                           | 2,199,541  | 2,264,281    |
| Pakistan Petroleum Limited                  |                  | 3,200                           | 802,880    | 742,400      |
| - Milliam I ou oloum Emillou                |                  | 20,435                          | 4,539,091  | 4,240,968    |
|   |                  | 20,733                          | 1,000,001  | 1,2 10,700   |



|   | 31 December 2006                |                        |                           |  |
|---|---------------------------------|------------------------|---------------------------|--|
| Name of Company                                 | Number of shares / certificates | Book value             | Market value              |  |
| Engineering                                     |                                 |                        |                           |  |
| Dadex Eternit Limited                           | 533                             | 995                    | 31,980                    |  |
| Huffaz Seamless Pipe                            | 83,460                          | 558,000                | 4,502,667                 |  |
| Metropolitan Steel Corporation                  | 3,492                           | 32,369                 | 78,221                    |  |
| Pakistan Engineering Company Limited            | 43,776                          | 364,738                | 4,290,048                 |  |
|   | 131,261                         | 956,102                | 8,902,916                 |  |
| Automobile Assembler                            |                                 |                        |                           |  |
| Ghandhara Industries                            | 173,724                         | 1,645,613              | 5,524,423                 |  |
| Pak Suzuki Motor Company Limited                | 756                             | 14,780                 | 317,520                   |  |
| 1 3   | 174,480                         | 1,660,393              | 5,841,943                 |  |
| Automobile Parts & Accessories                  |                                 |                        |                           |  |
| Dewan Automotive Engineering                    | 58,333                          | 334,000                | 414,164                   |  |
| Dewan Machinet Ve Engineering                   | 30,333                          | 331,000                | 111,101                   |  |
| Transport                                       | 2 405 550                       | 0.077.646              | 15 600 225                |  |
| Pakistan International Airlines Corporation "A" | 2,497,778                       | 9,875,646              | 17,609,335                |  |
| Technology & Communication                      |                                 |                        |                           |  |
| Pakistan Telecommunication Company Limited      | 438,246                         | 6,957,077              | 19,414,298                |  |
| Worldcall Telecom                               | 3,672                           | 46,634                 | 39,474                    |  |
| T (11)  | 441,918                         | 7,003,711              | 19,453,772                |  |
| Fertilizer                                      | 20.025                          | 550.070                | 570.007                   |  |
| Fauji Fertilizer Bin Qasim                      | 20,035                          | 559,978                | 570,997                   |  |
| Fauji Fertilizer Company Limited                | 71,246<br>91,281                | 8,478,274<br>9,038,252 | 7,520,015<br>8,091,012    |  |
| Pharmaceuticals                                 | 91,201                          | 9,036,232              | 0,091,012                 |  |
| Glaxo Smithkline Beecham Co.                    | 4,987                           | 12,997                 | 787,198                   |  |
|   |                                 |                        |                           |  |
| Chemicals                                       | 4.500                           | 641.400                | (46.740                   |  |
| BOC Pakistan Limited                            | 4,582                           | 641,480                | 646,749                   |  |
| ICI Pakistan Limited Pakistan PTA Limited       | 864,276                         | 8,642,760              | 99,823,878                |  |
| Sardar Chemical Limited                         | 2,365,949                       | 23,620,633             | 11,593,150<br>1,500       |  |
| Sardai Chemicai Emined                          | 3,235,307                       | 32,914,873             | 112,065,277               |  |
|   | , ,                             | , ,                    | , ,                       |  |
| Paper and Board                                 | C00.511                         | 21.021.201             |                           |  |
| Packages Limited                                | 680,511                         | 31,824,394             | 142,907,310               |  |
| Security Papers Limited                         | 637,799<br>1,318,310            | 279,000<br>32,103,394  | 52,682,197<br>195,589,507 |  |
|   | 1,010,010                       | 52,105,55              | 1,0,00,00,                |  |
| Vanaspati & Allied Industries                   |                                 |                        |                           |  |
| Universal Oil Mills Limited                     | 30,000                          | 300,000                | 240,000                   |  |
| Food & Personal Care Products                   |                                 |                        |                           |  |
| Unilever Pakistan Limited                       | 487                             | 3,520                  | 974,000                   |  |
|   |                                 |                        |                           |  |
| Miscellaneous                                   |                                 |                        |                           |  |
| Hashmi Can Company Limited                      | 5,250                           | 53,787                 | 60,375                    |  |
| Rupees  | 81,406,260                      | 878,416,010            | 4,052,583,161             |  |



| 21.2 | Investment in unlisted companies  |        | 2006                              | 2005                            |
|------|---|--------|-----------------------------------|---------------------------------|
|      | Cost of investment in unlisted companies  | 21.2.1 | 2,862,183                         | 7,428,755                       |
|      | Less: Provision for diminution in value:  |        |                                   |                                 |
|      | Balance brought forward from last year<br>Provision (reversed)/made during the year | _      | 2,246,140<br>(1,570)<br>2,244,570 | 2,244,570<br>1,570<br>2,246,140 |
|      |   | Rupees | 617,613                           | 5,182,615                       |

# 21.2.1 Ordinary shares/certificate of Rs.10 each unless stated otherwise:

|  | _                 | 31 Decem        | ber 2006               |  |  |  |  |  |
|--|-------------------|-----------------|------------------------|--|--|--|--|--|
| Name of Company Banks  | • •               |                 |                        |  |  |  |  |  |
| Industrial Development Bank of Pakistan<br>(Break-up value is Rs.NIL per share based on<br>financial statements for the year ended 30 June 2006)<br>Chairman/Managing Director: Mr. Naeem Iqbal        |                   | 6,213           | 618,227                |  |  |  |  |  |
| The State Bank of Pakistan<br>(Break-up value is Rs.140,666.25 per share based on<br>financial statements for the year ended 30 June 2006)<br>Governor: Shamshad Akhter                                |                   | 4,900           | 517,614                |  |  |  |  |  |
| <b>Development Financial Institutions</b>  |                   |                 |                        |  |  |  |  |  |
| National Investment Trust Limited<br>(Break-up value is Rs. 3,459.22 per share based on<br>financial statements for the year ended 30 June 2006)<br>Managing Director & Chairman: Mr. Tariq Iqbal Khan |                   | 52,800          | 100,000                |  |  |  |  |  |
| Insurance<br>Indus Assurance   | Γ                 | 25,000          | 250,000                |  |  |  |  |  |
|  |                   | 23,000          | 230,000                |  |  |  |  |  |
| Cotton and Textile Afsar Textile Mill Kohinoor Cotton Mill   |                   | 1,000<br>22,397 | 9,950<br>219,801       |  |  |  |  |  |
| Synthetic and Rayon<br>Ravi Rayon Limited  |                   | 24,800          | 254,078                |  |  |  |  |  |
| Chemical<br>Synthetic Chemical   |                   | 20,000          | 200,000                |  |  |  |  |  |
| Vanaspati and Allied Industries  |                   |                 |                        |  |  |  |  |  |
| Burma Oil<br>Burma Soap  |                   | 861<br>64       | 6,470<br>640           |  |  |  |  |  |
| Miscellaneous  |                   |                 |                        |  |  |  |  |  |
| Arag Industries  | 21.2.2            | 133,333         | 685,403                |  |  |  |  |  |
|  | 21.2.2<br>Parmaga | 227,455         | 1,626,342<br>2,862,183 |  |  |  |  |  |
|  | Rupees =          | 291,368         | 2,802,183              |  |  |  |  |  |



- 21.2.2 Since the financial statements of the above entities are not available, therefore, the breakup value and the name of the chief executive can not be ascertained.
- **21.3** The Company holds 51,270,425 NIT units (2005: 51,248,705 units). The cost ranges from Rs. 6.80 to Rs. 14.00 per unit. The units repurchase price as at 31 December 2006 was Rs. 44.85 per unit.

| 21.4 | Defence Saving | efence Saving Certificates |                                      | Maturity date                        | Effective        | Carrying       | g value        |
|------|----------------|----------------------------|--------------------------------------|--------------------------------------|------------------|----------------|----------------|
|      |                |                            | Tenure                               |                                      | interest rate    | 2006<br>Rupees | 2005<br>Rupees |
|      | Defence Saving | Certificates               | 10 Years                             | 3 September 2009<br>to 16 March 2010 | 15.01% to 15.97% | 313,514,002    | 271,084,582    |
| 21.5 | Pakistan Inves | tment Bonds                |                                      |                                      |                  |                |                |
|      | Tenure         |                            | Maturity date                        | Profit<br>Repayment<br>frequency     | Coupon<br>rate   |                |                |
|      | 5 to 10 years  |                            | 31 December 2007<br>to 29 April 2014 | Semi-annually                        | 7% to 8%         | 875,617,794    | 890,732,518    |
| 21.6 | Treasury bills | Tenure                     | Maturity date                        | Face Value<br>Rs.                    | Cost<br>Rs.      |                |                |
|      | Treasury bills | 6 to 12 Months             | 01 February 2007<br>to 01 March 2007 | 900,000,000                          | 879,853,600      | 891,803,680    | 590,374,186    |

# 21.7 Frozen Shares

This represents 7,530,913 ordinary shares of Sui Northern Gas Pipelines Limited which are frozen on the basis of Government of Pakistan (GoP) directives F.10(6&14)EN-94/2005 dated 13 April 2005, as the same form part of the strategic shareholding under the control of the GoP. As a result, the Company is restricted from selling, transferring, encumbering or otherwise disposing of or dealing with any interest in the said shares, including any future bonus/right shares in respect thereof.

### 22. INVESTMENT PROPERTIES

|                         |                             |                          |                              | 2006                        |                                 |                              |               |           |
|-------------------------|-----------------------------|--------------------------|------------------------------|-----------------------------|---------------------------------|------------------------------|---------------|-----------|
|                         | COST                        |                          |                              | DE                          | ION                             |                              |               |           |
|                         | As at<br>01 January<br>2006 | Addition /<br>(Disposal) | As at<br>31 December<br>2006 | As at<br>01 January<br>2006 | For the<br>year /<br>(disposal) | As at<br>31 December<br>2006 | Book<br>value | Rate<br>% |
| Lease hold land         | 572,406                     | _                        | 572,406                      | -                           | _                               | -                            | 572,406       | -         |
| Building                | 89,151,323                  | -                        | 89,151,323                   | 37,717,252                  | 2,571,704                       | 40,288,956                   | 48,862,367    | 5         |
| Electrical installation | 18,995,068                  | -                        | 18,995,068                   | 17,348,930                  | 329,228                         | 17,678,158                   | 1,316,910     | 20        |
| Air conditioning Plant  | 26,556,830                  | -                        | 26,556,830                   | 24,213,372                  | 468,692                         | 24,682,064                   | 1,874,766     | 20        |
| Lift                    | 21,085,825                  | -                        | 21,085,825                   | 19,259,730                  | 365,219                         | 19,624,949                   | 1,460,876     | 20        |
| Rupees                  | 156,361,452                 | -                        | 156,361,452                  | 98,539,284                  | 3,734,843                       | 102,274,127                  | 54,087,325    | :         |



| 2 | 0 | 0 | 5 |
|---|---|---|---|
|   |   |   |   |

|                         |                       | COST                     |                              | DEPRECIATION                |                                 |                              |               |        |
|-------------------------|-----------------------|--------------------------|------------------------------|-----------------------------|---------------------------------|------------------------------|---------------|--------|
|                         | As at 01 January 2005 | Addition /<br>(Disposal) | As at<br>31 December<br>2005 | As at<br>01 January<br>2005 | For the<br>year /<br>(disposal) | As at<br>31 December<br>2005 | Book<br>value | Rate % |
| Lease hold land         | 572,406               | -                        | 572,406                      | _                           | -                               | -                            | 572,406       | -      |
| Building                | 89,151,323            | -                        | 89,151,323                   | 35,010,196                  | 2,707,056                       | 37,717,252                   | 51,434,071    | 5      |
| Electrical installation | 18,995,068            | -                        | 18,995,068                   | 16,937,397                  | 411,533                         | 17,348,930                   | 1,646,138     | 20     |
| Air conditioning Plant  | 26,556,830            | -                        | 26,556,830                   | 23,627,509                  | 585,863                         | 24,213,372                   | 2,343,458     | 20     |
| Lift                    | 21,085,825            | -                        | 21,085,825                   | 18,803,208                  | 456,522                         | 19,259,730                   | 1,826,095     | 20     |
| Rupees                  | 156,361,452           | -                        | 156,361,452                  | 94,378,310                  | 4,160,975                       | 98,539,284                   | 57,822,167    |        |

- 22.1 Buildings including related lease hold lands are held by the Company for both own use purposes and as investment properties. The carrying value of these buildings and lease hold lands have been allocated between the investment properties and assets held for own use on the basis of floor space occupied for respective purposes.
- **22.2** The market value of the investment properties is Rs. 557.740 million, as per valuation carried out by an independent valuer in 2004.

# 23. AMOUNT DUE FROM OTHER PERSONS AND BODIES CARRYING ON INSURANCE BUSINESS 2006 2005 Amount due from other persons and bodies carrying on

Amount due from other persons and bodies carrying on insurance business 23.1 879,663,550 727,336,757

Provision for doubtful balances (386,000,000) (266,000,000)

\*\*Rupees\*\* 493,663,550 461,336,757

**23.1** This includes Rs. 50,938,134 (2005: Rs. 40,583,915) due from related parties.

# 24. PREMIUM AND CLAIMS RESERVES RETAINED BY CEDANTS

| Premium reserve withheld by ceding companies |        | 23,038,865   | 33,515,690   |
|--|--------|--------------|--------------|
| Losses reserve withheld by ceding companies  |        | 25,778,915   | 67,880,892   |
| Cash losses paid to ceding companies         |        | 906,404      | (253,411)    |
| Provision for doubtful deposits              |        | (17,000,000) | (17,000,000) |
|  | Rupees | 32,724,184   | 84,143,171   |

**24.1** This represents the retention of deposits by the ceding companies from the total amount ceded by them to the Company.

# 25. ACCRUED INVESTMENT INCOME

| Dividend receivable               |        | 2,929,382   | 3,046,730  |
|-----------------------------------|--------|-------------|------------|
| Interest accrued                  |        | 4,961,856   | 7,150,281  |
| Accrued rental income             |        | 15,628,781  | 16,294,724 |
|                                   | _      | 23,520,019  | 26,491,735 |
| Provision for dividend receivable |        | (1,997,534) | -          |
|                                   | Rupees | 21,522,485  | 26,491,735 |



| . SUNDRY RECEIVABLES                          |      | 2006<br>Rupees | 2005<br>Rupees |
|---|------|----------------|----------------|
| Gratuity                                      | 38.1 | 105,890,000    | 90,038,000     |
| Export Credit Guarantee Schemes               | 26.1 | 56,964,435     | 56,964,435     |
| N.C.S. Cell                                   |      | 5,837,171      | 5,837,101      |
| W.R.I. Karachi                                |      | 13,885,278     | 13,884,517     |
| W.R.I. Lahore                                 |      | 10,284,017     | 9,755,225      |
| ECO Centre                                    |      | 33,481         | 69,371         |
| P.R.C. Zonal Office Lahore                    |      | 2,000          | · -            |
| P.R.C. (W.R.I.) Karachi                       |      | 511,243        | 511,243        |
| ECO Reinsurance Pool                          |      | 16,047,025     | 16,215,892     |
| P.R.C Employees Provident Fund                |      | 1,879,719      | · · ·          |
| Others  |      | 311,722        | 310,070        |
| Receivable from ICP                           |      | 4,565,000      |                |
| Government Provident Fund Payable             |      | 53,905         | 52,138         |
| Employees General Provident Fund              |      | 927,539        | 1,723,069      |
| Employees Welfare Fund                        |      | 61,687         | 86,695         |
| Derivative financial instrument - Right Share |      | 11,922         |                |
|   |      | 217,266,144    | 195,447,756    |
| Provision for doubtful debts                  |      | (9,541,336)    | (4,976,336)    |
|   |      | 207,724,808    | 190,471,420    |
|   |      |                |                |

26.1 This represents the total amount of income tax deposit by the Company since the year 1984-85 to the year 2001-02 in respect of Export Credits Guarantee Scheme managed by the Company on behalf of the Government. The income of the respective years under the Scheme was transferred to the Government. The income tax department, however, taxed ECGS income by clubbing it with the Company's income. The Company's appeal in this respect which was pending before High Court has been dismissed. This amount was previously classified as advance tax and has been transferred as amount receivable from the Ministry of Finance, Government of Pakistan. During the year, the Company has filed an appeal in the Supreme Court of Pakistan in this respect.

# 27. PREPAID REINSURANCE CEDED

### Facultative business

26.

| - Fire         | 305,657,044   | 180,722,443   |
|----------------|---------------|---------------|
| - Marine Cargo | 3,217,852     | -             |
| - Marine Hull  | 3,454,693     | 24,479,795    |
| - Accident     | 126,527       | 7,323,368     |
| -Aviation      | 552,980,777   | 615,110,179   |
| - Engineering  | 474,520,825   | 330,403,933   |
|                | 1,339,957,718 | 1,158,039,718 |
| Treaty         |               |               |
| •              | 129,788,827   | 132,384,614   |
|                | 1,469,746,545 | 1,290,424,332 |

# 28. TAXATION

Tax provision for current year of Rs.155 million (2005: Rs.231 million) has been made on the basis of taxable income under the Income Tax Ordinance, 2001, at the rates specified in the said Ordinance. Income tax assessments of the Company (formerly Pakistan Insurance Corporation) have been finalized upto and including assessment year 2001-2002 (Income year ended 31 December 2000).



The department had made add backs relating to assessment years 1984-85 to 2001-02 on account of ECGS income in the Company's income. In case of assessment years 1995-96 to 2001-02 the difference in rate of unexpired risk and excess perquisites have been added back in assessment years 1995-96 to 2001-02. The Company is in second and third appeals on the above issues which are pending at ITAT / High Court level, respectively.

In case of ECGS, ITAT decided appeals against the Company in assessment years 1984-85 to 1994-95 and appeals for assessment years 1995-96 to 2001-02 are pending finalisation.

The Company's appeals on account of unexpired risk in assessment years 1995-96 to 2001-02 are pending with the Appellate Tribunal and in case of assessment years 1988-89 to 1995-96 appeal is at High Court level. The Company's appeal is also pending in High Court in respect of applicability of Section 80 D. Similarly the Company's appeal against the disallowances on account of excess perquisites are also pending in respect of assessment year 1995-96 to 2001-2002 with the Appellate Authority.

The Company has made adequate provision against various disallowances made by tax authorities.

| 28.1 | Provision for taxation   |        | 2006   | 2005   |
|------|--|--------|--|--|
|      | Current<br>Deferred  |        | 155,496,888  | 231,008,814  |
|      | - for the year   | Rupees | (44,296,888)<br>111,200,000  | (43,050,001)<br>187,958,813  |
| 28.2 | Relationship between tax expenses and accounting   | profit |  |  |
|      | Profit before tax  |        | 783,043,545  | 782,386,276  |
|      | Tax at the applicable rate of 35% Permanent differences Tax effect of dividend income taxed at lower rate Tax effect of property income being taxed separately Charge for the year | Rupees | 274,065,241<br>3,437,016<br>(166,208,277)<br>(93,980)<br>111,200,000 | 273,835,197<br>5,304,792<br>(89,436,280)<br>(1,744,896)<br>187,958,813 |



# 29. FIXED ASSETS

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|                         | 2 0 0 0    |            |             |             |            |           |             |             |             |      |
|-------------------------|------------|------------|-------------|-------------|------------|-----------|-------------|-------------|-------------|------|
|                         | COST       |            |             |             |            |           |             |             |             |      |
| Particulars             | As at      | Addition / | Disposal /  | As at       | As at      | For the   | Disposal /  | As at       | Book value  | Rate |
|                         | 01 January | * transfer | * transfer  | 31 December | 01 January | year      | * transfer  | 31 December | 31 December | %    |
|                         | 2006       |            |             | 2006        | 2006       | -         |             | 2006        | 2006        |      |
| PRC Building - Karachi  | 150,302    | -          | _           | 150,302     | 27,879     | 6,121     | -           | 34,000      | 116,302     | 5    |
| PRC House - Karachi     | 2,693,186  | -          | -           | 2,693,186   | 499,569    | 109,681   | _           | 609,250     | 2,083,936   | 5    |
| Lift                    | 146        | -          | -           | 146         | -          | -         | _           | -           | 146         | 20   |
|                         | 2,843,634  | -          | -           | 2,843,634   | 527,448    | 115,802   | -           | 643,250     | 2,200,384   |      |
| PRC Towers              |            |            |             |             |            |           |             |             |             |      |
| Leasehold land          | 223,622    | -          | -           | 223,622     | -          | -         | -           | -           | 223,622     | -    |
| Building                | 34,828,850 | -          | -           | 34,828,850  | 14,700,284 | 1,006,428 | -           | 15,706,712  | 19,122,138  | 5    |
| Electrical installation | 7,420,825  | -          | -           | 7,420,825   | 6,777,727  | 128,620   | -           | 6,906,347   | 514,478     | 20   |
| Air conditioning plant  | 10,379,488 | -          | -           | 10,379,488  | 9,459,766  | 183,944   | -           | 9,643,710   | 735,778     | 20   |
| Lift                    | 8,237,624  | -          | -           | 8,237,624   | 7,524,222  | 142,680   | -           | 7,666,902   | 570,722     | 20   |
|                         | 61,090,409 | -          | -           | 61,090,409  | 38,461,999 | 1,461,672 | -           | 39,923,671  | 21,166,738  |      |
|                         |            |            |             |             |            |           |             |             |             |      |
| Furniture and fixture   | 9,462,506  | 4,475      | -           | 9,466,981   | 8,543,913  | 92,071    | -           | 8,635,984   | 830,997     | 10   |
| Office equipment        | 1,454,851  | 90,835     | -           | 1,545,686   | 475,584    | 154,142   | -           | 629,726     | 915,960     | 15   |
|                         | 10,917,357 | 95,310     | -           | 11,012,667  | 9,019,497  | 246,213   | -           | 9,265,710   | 1,746,957   |      |
|                         |            |            |             |             |            |           |             |             |             |      |
| Motor vehicles          | 2,913,012  | , ,        | -           | 8,849,412   | 2,664,921  | 49,618    | 3,504,850   | 6,219,389   | 2,630,023   | 20   |
| Books                   | 61,353     | 32,199     | -           | 93,552      | 10,789     | 6,570     | -           | 17,359      | 76,193      | 10   |
| Computers               | 1,722,293  | 14,975     | -           | 1,737,268   | 747,621    | 196,434   | -           | 944,055     | 793,213     | 20   |
|                         | 4,696,658  | 5,983,574  | -           | 10,680,232  | 3,423,331  | 252,622   | 3,504,850   | 7,180,803   | 3,499,429   |      |
|                         |            |            |             |             |            |           |             |             |             |      |
| Leased vehicles         | 5,936,400  |            | * 5,936,400 | -           | 2,896,963  |           | (3,504,850) | -           |             | 20   |
| Rupees                  | 85,484,458 | 6,078,884  | 5,936,400   | 85,626,942  | 54,329,238 | 2,684,196 | -           | 57,013,434  | 28,613,508  |      |

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|                         |            | C O S T DEPRECIATION |          |             | DEPRECIATION |           |          |             |             |      |
|-------------------------|------------|----------------------|----------|-------------|--------------|-----------|----------|-------------|-------------|------|
| Particulars             | As at      | Addition /           | Disposal | As at       | As at        | For the   | Disposal | As at       | Book value  | Rate |
|                         | 01 January | (transfer)           |          | 31 December | 01 January   | year      |          | 31 December | 31 December | %    |
|                         | 2005       |                      |          | 2005        | 2005         |           |          | 2005        | 2005        |      |
|                         |            |                      |          |             |              |           |          |             |             |      |
| PRC Building - Karachi  | 150,302    | -                    | -        | 150,302     | 21,436       | 6,443     | -        | 27,879      | 122,423     | 5    |
| PRC House - Karachi     | 2,693,186  | -                    | -        | 2,693,186   | 384,115      | 115,454   | -        | 499,569     | 2,193,617   | 5    |
| Lift                    | 146        | -                    | -        | 146         |              | -         | -        |             | 146         | 20   |
|                         | 2,843,634  | -                    | -        | 2,843,634   | 405,551      | 121,897   | -        | 527,448     | 2,316,186   |      |
| PRC Towers              |            |                      |          |             |              |           |          |             |             |      |
| Leasehold land          | 223,622    | -                    | -        | 223,622     | -            | -         | -        | -           | 223,622     | -    |
| Building                | 34,828,850 | -                    | -        | 34,828,850  | 13,640,886   | 1,059,398 | -        | 14,700,284  | 20,128,566  | 5    |
| Electrical installation | 7,420,825  | -                    | -        | 7,420,825   | 6,616,952    | 160,775   | -        | 6,777,727   | 643,098     | 20   |
| Air conditioning plant  | 10,374,988 | 4,500                | -        | 10,379,488  | 9,230,586    | 229,180   | -        | 9,459,766   | 919,722     | 20   |
| Lift                    | 8,237,624  | -                    | -        | 8,237,624   | 7,345,871    | 178,351   | -        | 7,524,222   | 713,402     | 20   |
|                         | 61,085,909 | 4,500                | -        | 61,090,409  | 36,834,295   | 1,627,704 | -        | 38,461,999  | 22,628,410  |      |
|                         |            |                      |          |             |              |           |          |             |             |      |
| Furniture and fixture   | 9,153,126  | 309,380              | -        | 9,462,506   | 8,456,941    | 86,972    | -        | 8,543,913   | 918,593     | 10   |
| Office equipment        | 1,306,941  | 147,910              | -        | 1,454,851   | 313,538      | 162,046   | -        | 475,584     | 979,267     | 15   |
|                         | 10,460,067 | 457,290              | -        | 10,917,357  | 8,770,479    | 249,018   | -        | 9,019,497   | 1,897,860   |      |
|                         |            |                      |          |             |              |           |          |             |             |      |
| Motor vehicles          | 2,913,012  | -                    | -        | 2,913,012   | 2,602,898    | 62,023    | -        | 2,664,921   | 248,091     | 20   |
| Books                   | 36,774     | 24,579               | -        | 61,353      | 6,036        | 4,753     | -        | 10,789      | 50,564      | 10   |
| Computers               | 1,438,793  | 283,500              | -        | 1,722,293   | 513,232      | 234,389   | -        | 747,621     | 974,672     | 20   |
|                         | 4,388,579  | 308,079              | -        | 4,696,658   | 3,122,166    | 301,165   | -        | 3,423,331   | 1,273,327   |      |
|                         |            | -                    |          |             |              |           |          |             |             |      |
| Leased vehicles         | 5,936,400  | -                    | -        | 5,936,400   | 2,137,104    | 759,859   | -        | 2,896,963   | 3,039,437   | 20   |
| Rupees                  | 84,714,589 | 769,869              | -        | 85,484,458  | 51,269,595   | 3,059,643 | -        | 54,329,238  | 31,155,220  |      |



# 30. ASSETS RELATING TO BANGLADESH (FORMER EAST PAKISTAN)

Assets relating to Bangladesh comprise of fixed assets and investments and are as follows:

|   | 2006       | 2005       |
|---|------------|------------|
| Fixed Assets  |            |            |
| - Land and building                                     | 8,608,000  | 8,608,000  |
| - Furniture and fixtures                                | 4,000      | 4,000      |
|   | 8,612,000  | 8,612,000  |
| Investments   |            |            |
| - Stock and shares                                      | 7,112,000  | 7,112,000  |
| - Debentures  | 250,000    | 250,000    |
|   | 7,362,000  | 7,362,000  |
|   | 15,974,000 | 15,974,000 |
|   |            |            |
| Less: Liabilities for outstanding claims (refer note 9) | 4,952,000  | 4,952,000  |
| Other liabilities                                       | 809,000    | 809,000    |
|   | 5,761,000  | 5,761,000  |
|   | 10,213,000 | 10,213,000 |
|   |            |            |
| Less: Provision for loss on net assets in Bangladesh    | 10,213,000 | 10,213,000 |
| Rupees  |            |            |

**<sup>30.1</sup>** The realisability of these assets is not presently determinable and hence provision for the loss that may arise has been made in these financial statements after netting of liability for outstanding claims mentioned in note 9.

# 31. EXPENSES

| Salaries, wages and benefits Retirement benefits |        | 113,150,565  | 111,909,395  |
|--|--------|--------------|--------------|
| - Pension  |        |              |              |
| - Officer  | 20.1   | (2.471.200)  | (1,529,000)  |
|  | 38.1   | (3,471,200)  | ( / / /      |
| - Staff  | 38.1   | 345,023      | 4,982,000    |
| - Medical  | 38.1   | 8,089,000    | 8,326,000    |
| - Gratuity                                       | 38.1   | (17,429,231) | (10,235,000) |
| - Compensated absences                           | 38.1   | (3,418,000)  | 4,680,000    |
| Travelling and conveyance                        |        | 5,267,535    | 7,722,541    |
| Entertainment expenses                           |        | 3,140,056    | 3,666,004    |
| Subscription and membership                      |        | 285,543      | 350,296      |
| Legal and professional                           |        | 821,990      | 601,315      |
| Telephone and electricity                        |        | 15,094,413   | 15,229,313   |
| Printing and stationery                          |        | 1,908,816    | 3,368,226    |
| Repairs and renewal                              |        | 404,273      | 1,052,240    |
| Others   |        | 31,487,233   | 29,549,844   |
| Expense allocated to rental income               |        | (6,560,050)  | (6,309,206)  |
| Expense allocated to investment income           |        | (2,782,622)  | (2,739,902)  |
|  | Rupees | 146,333,344  | 170,624,066  |
|  |        |              |              |



| 32. | RENTAL INCOME - Net  |                           | 2006  | 2005   |
|-----|--|---------------------------|---|--|
|     | Rental income<br>Investment property related expenditure   | Rupees                    | 32,625,473<br>(6,560,050)<br>26,065,423   | 32,856,783<br>(6,309,206)<br>26,547,577                                    |
|     | The rental income represents income from letting out of l  | PRC Towers.               |   |  |
| 33. | OTHER INCOME   |                           |   |  |
|     | Interest on deposits held by ceding companies Interest on loans Management fee - ECO Reinsurance Pool Liability written back   | Rupees                    | 1,674,946<br>26,664<br>-<br>10,000,000<br>11,701,610  | 2,553,673<br>16,647<br>5,052,361<br>2,244,537<br>9,867,218                 |
| 34. | GENERAL AND ADMINISTRATION EXPENSES  |                           |   |  |
|     | Depreciation Directors' fee Auditors' remuneration Advertisement and publicity Training and research Markup / Interest Donation Others Provision against dividend receivable Provision against other receivables  34.1 Audiors' renuneration  Audit fee Out of pocket expenses | 22 & 29<br>34.1<br>Rupees | 6,419,039 1,616,846 484,440 1,232,024 150,500 31,523 - 8,597,361 1,997,534 4,565,000 25,094,267  440,400 44,040 484,440 | 7,220,618 1,107,607 435,600 1,204,942 362,440 177,204 10,000,000 7,213,917 |
| 35. | BASIC EARNINGS PER SHARE   |                           |   |  |
|     | Profit after tax for the year  | Rupees                    | 671,843,545   | 594,427,463  |
|     | Weighted average number of ordinary shares   | Number                    | 45,000,072  | 45,000,072   |
|     | Earnings per share   | Rupees                    | 14.93   | 13.21  |

# 36. FINANCIAL RISK MANAGEMENT

#### 36.1 Reinsurance Risk

The Company in the normal course of business, undertakes reinsurance business and controls its exposure to potential losses from large risk, by retrocession to various companies. Its significant portion of reinsurance and retrocession is effected under treaty pact and excess of loss contracts.

The Company further evaluates the financial condition of ceding companies as well as it reinsures to minimize its exposures to significant losses from reinsurance insolvencies.

The Company continues to be remain under obligation of the ceding companies during the validity of the contract and as a result it remains liable for the portion of outstanding claims reinsured to the extent that reinsurer fails to meet the obligation under their agreements.



#### 36.2 Credit risk and concentration of credit risk exposure

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. Out of the total financial assets of Rs. 4,586 million, the financial assets which are subject to credit risk amounted to Rs. 4,376 million. The Company considers itself as not being exposed to major concentration of credit risk.

The Company's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits the Company's exposure to credit risk through monitoring of client's credit exposure, review and conservative estimates of provisions for doubtful assets, if any, and through the prudent use of collateral policy. Subject to the effect of note 18.1 and 18.2 the management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sector segments.

#### 36.3 Foreign currency risk

The Company has no effective arrangement to mitigate the effect from fluctuation in foreign currency and it considers itself as not exposed to such risk due to relative stability of Pak rupees against foreign currencies and as it holds matching foreign currency balances amount, in the amount due to other companies.

#### 36.4 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate to their fair values except for investments which are stated at cost and in respect of amount due from persons carrying on insurance business subject to the effect of note 18.1 and 18.2.

The market value of investments is as follows: 2006 2005

Market value of available for sale investments Rupees 7,223,973,355 6,572,530,819

### 36.5 Market risk

Market risk is a risk that the value of a financial instrument will fluctuate as a result of changes in market prices. The Company is exposed to market risk with respect to its investments. The company has invested its funds in government securities, debentures, ordinary shares, National Investment Trust Units and close ended mutual funds, resulting in risk arising from fluctuation in the rate of interest and dividend earned thereon and the possibility of capital gains or losses arising from the sale of these investments.

The Company minimize such risk by having a diversified investments portfolio. In addition, the Company actively monitors the key factors that affect investment market.

#### 36.6 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored on monthly basis and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

#### 36.7 Interest rate risk

The Company invests in securities and has deposits that are subject to interest rate risk. Interest rate risk to the Company is the risk of changes in market interest rates reducing the overall return on its interest bearing securities. The Company limits interest rate risk by monitoring changes in interest rates in the currencies in which its cash and investments are denominated.



# 37. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

|   | Intoros                      | t / mark-up                   | hooring   | 2 0 0 6                | est / mark-u                  | ın hoaring |            |
|---|------------------------------|-------------------------------|-----------|------------------------|-------------------------------|------------|------------|
|   | Maturity<br>upto<br>one year | Maturity<br>after<br>one year | Sub total | Maturity upto one year | Maturity<br>after<br>one year | Sub total  | -<br>Total |
| Financial assets  |                              |                               | Kupec     | 3 III 000              |                               |            |            |
| Cash and bank deposits  | 161,213                      | 1,700                         | 162,913   | 47,071                 | -                             | 47,071     | 209,984    |
| Loans   | 55                           | 617                           | 672       | 6,542                  | 24,831                        | 31,373     | 32,045     |
| Investment  | 1,149,550                    | 931,385                       | 2,080,935 | -                      | 1,507,388                     | 1,507,388  | 3,588,323  |
| Amount due from other persons and bodies carrying on Insurance business     | -                            | -                             | -         | 493,664                | -                             | 493,664    | 493,664    |
| Premium and claim reserves retained from cedants                            | 32,724                       | -                             | 32,724    | -                      | -                             | -          | 32,724     |
| Accrued investment income   | 4,962                        | -                             | 4,962     | 16,560                 | -                             | 16,560     | 21,522     |
| Sundry receivables  | -                            | -                             | -         | 207,725                | -                             | 207,725    | 207,725    |
| Total   | 1,348,504                    | 933,702                       | 2,282,206 | 771,562                | 1,532,219                     | 2,303,781  | 4,585,987  |
| Financial liabilities   |                              |                               |           |                        |                               |            |            |
| Liabilities against asset subject to finance lease                          | -                            | -                             | -         | -                      | -                             | -          | -          |
| Provision for outstanding claims - net                                      | -                            | -                             | -         | 669,922                | -                             | 669,922    | 669,922    |
| Long term deposits  | -                            | -                             | -         | 4,484                  | 15,256                        | 19,740     | 19,740     |
| Amount due to other persons<br>and bodies carrying on<br>insurance business | -                            | -                             | -         | 412,128                | -                             | 412,128    | 412,128    |
| Premium and claim reserves retained from retrocessionaires                  | 26,056                       | -                             | 26,056    | -                      | -                             | -          | 26,056     |
| Other creditors and accruals  | -                            | -                             | -         | 34,539                 | -                             | 34,539     | 34,539     |
| Retention money payable   | -                            | -                             | -         | 6,410                  | -                             | 6,410      | 6,410      |
| Dividend payable  | -                            | -                             | -         | 4,177                  | -                             | 4,177      | 4,177      |
| Surplus profit payable  | -                            | -                             | -         | 1,231                  | -                             | 1,231      | 1,231      |
| Total   | 26,056                       | -                             | 26,056    | 1,132,891              | 15,256                        | 1,148,147  | 1,174,203  |
| On balance sheet gap  | 1,322,448                    | 933,702                       | 2,256,150 | (361,329)              | 1,516,963                     | 1,155,634  | 3,411,784  |



|   |                              |   |                   | 2 0 0 5<br>Not-interest / mark-up bearing |  |                     |           |
|---|------------------------------|---|-------------------|---|--|---------------------|-----------|
|   | Maturity<br>upto<br>one year | st / mark-up l<br>Maturity<br>after<br>one year | Sub total  Rupees | Maturity upto one year                    | rest / mark-u<br>Maturity<br>after<br>one year | p bearing Sub total | Total     |
| Financial assets  |                              |   | — Kupees          | iii 000 ———                               |  |                     |           |
| Cash and bank deposits  | 248,047                      | -   | 248,047           | 23,341                                    | -  | 23,341              | 271,388   |
| Loans   | -                            | -   | -                 | 3,340                                     | 31,560   | 34,900              | 34,900    |
| Investment  | 590,374                      | 1,161,816                                       | 1,752,190         | -   | 1,120,449                                      | 1,120,449           | 2,872,639 |
| Amount due from other persons and bodies carrying on Insurance business     | -                            | -   | -                 | 461,337                                   | -  | 461,337             | 461,337   |
| Premium and claim reserves retained from cedants                            | 84,143                       | -   | 84,143            | -   | -  | -                   | 84,143    |
| Accrued investment income   | -                            | -   | -                 | 26,492                                    | -  | 26,492              | 26,492    |
| Other receivable  | -                            | -   | -                 | 190,471                                   | -  | 190,471             | 190,471   |
| Total   | 922,564                      | 1,161,816                                       | 2,084,380         | 704,981                                   | 1,152,009                                      | 1,856,990           | 3,941,370 |
| Financial liabilities   |                              |   |                   |   |  |                     |           |
| Liabilities against asset subject to finance lease                          | 1,253                        | -   | 1,253             | -   | -  | -                   | 1,253     |
| Provision for outstanding claims - net                                      | -                            | -   | -                 | 518,013                                   | -  | 518,013             | 518,013   |
| Long term deposits  | -                            | -   | -                 | 17,670                                    | -  | 17,670              | 17,670    |
| Amount due to other persons<br>and bodies carrying on<br>insurance business | -                            | -   | -                 | 334,701                                   | -  | 334,701             | 334,701   |
| Premium and claim reserves retained from retrocessionaires                  | 34,382                       | -   | 34,382            | -   | -  | -                   | 34,382    |
| Other creditors and accruals  | -                            | -   | -                 | 29,860                                    | -  | 29,860              | 29,860    |
| Retention money payable   | -                            | -   | -                 | 6,379                                     | -  | 6,379               | 6,379     |
| Dividend payable  | -                            | -   | -                 | 3,236                                     | -  | 3,236               | 3,236     |
| Surplus profit payable  | -                            | -   | -                 | 1,314                                     | -  | 1,314               | 1,314     |
| Total   | 35,635                       | -   | 35,635            | 911,173                                   | -  | 911,173             | 946,808   |
| On balance sheet gap  | 886,929                      | 1,161,816                                       | 2,048,745         | (206,192)                                 | 1,152,009                                      | 945,817             | 2,994,562 |



| The effective interest rates for financial assets and liabilities are as follows: | 2006           | 2005           |
|---|----------------|----------------|
| Lease liability   | -              | 7.5%           |
| Investments   | 3.5% to 15.97% | 3.5% to 15.97% |
| Premium and claim reserves retained by cedants                                    | 0.03%          | 0.03%          |
| Bank balance  | 2.8%           | 0.03%          |
| Premium and claim reserves retained from retrocessionaires                        | 0.035%         | 0.035%         |

Financial assets and liabilities exposed to foreign exchange rate risk included in above amount to Rs.576.388 million and Rs.438.184 million respectively.

#### 38. EMPLOYEE BENEFITS

#### 38.1 Defined benefit plans

Pension and gratuity fund scheme

The Projected Unit Credit method based on the significant assumptions stated below has been used for valuation of the above funds carried out by an actuary as at 31 December 2006.

Post retirement medical benefits

The Projected Unit Credit method based on the significant assumptions stated below has been used for valuation of post retirement medical benefits scheme carried out by an actuary as at 31 December 2006.

Employees compensated absences

The Company makes periodic provisions in the financial statements for its liability towards defined encashment of leaves upto maximum of 6 months in respect of leave preparatory to retirement (LPR) on the basis of basic plus all allowances except conveyance allowance. The liability is estimated on the basis of actuarial advice under the Projected Unit Credit method carried out by a qualified actuary.

|  | Рег      | ısion     | Gratuity  | Medical  | Compensated | (Rupees in<br>million)<br>Total |
|--|----------|-----------|-----------|----------|-------------|---------------------------------|
|  | Officer  | Employees | Gratuity  | Medical  | absences    | 10141                           |
| Reconciliation of payable to /<br>(receivable) from defined benefit plan |          |           |           |          |             |                                 |
| Present value of defined benefit obligation                              | 95.959   | 90.353    | (128.332) | 67.459   | 22.097      | 147.536                         |
| Fair value of plan assets  | (43.351) | (93.854)  | -         | -        | -           | (137.205)                       |
| Net actuarial gains / (losses) not recognized                            | (4.172)  | 4.254     | 22.442    | (14.928) | -           | 7.596                           |
|  | 48.436   | 0.753     | (105.890) | 52.531   | 22.097      | 17.927                          |
| Charge / (prepaid) for defined benefit plan                              |          |           |           |          |             |                                 |
| Current service cost   | 1.379    | 3.478     | 0.850     | 0.774    | -           | 6.481                           |
| Interest cost  | 7.900    | 8.084     | 2.030     | 5.658    | -           | 23.672                          |
| Expected return on plan assets   | (3.694)  | (7.957)   | (13.172)  | -        | -           | (24.823)                        |
| Actuarial (gains) / losses not recognized                                | (0.59)   | -         | (2.392)   | 4.047    | -           | 1.065                           |
|  | 4.995    | 3.605     | (12.684)  | 10.479   | (3.418)     | 2.977                           |



|  | Per      | nsion     | Gratuity  | Medical | (Rupee<br>Compensated | s in million)<br>Total |
|--|----------|-----------|-----------|---------|-----------------------|------------------------|
|  | Officer  | Employees |           |         | absences              |                        |
| Reconciliation of the present value of the defined benefit obligations |          |           |           |         |                       |                        |
| Present value of obligation as at 01 January                           | 87.781   | 89.825    | 22.553    | 62.869  | -                     | 263.028                |
| Current service cost   | 1.379    | 3.478     | 0.850     | 0.774   | -                     | 6.481                  |
| Interest cost  | 7.900    | 8.084     | 2.030     | 5.658   | -                     | 23.672                 |
| Benefits paid  | (7.339)  | (2.165)   | (1.388)   | (2.390) | -                     | (13.282)               |
| Actuarial loss   | 6.238    | (8.869)   | 0.866     | 0.548   |                       | (1.217)                |
| Present value of obligation as at 31 December                          | 95.959   | 90.353    | 24.911    | 67.459  | - <del></del> -       | 278.682                |
| Movement in net liability / (assets) recognized                        |          |           |           |         |                       |                        |
| Opening net liability  | 57.281   | 5.277     | (90.038)  | 44.442  | 25.515                | 42.477                 |
| Expenses recognized  | 4.995    | 3.605     | (12.684)  | 10.479  | (3.418)               | 2.977                  |
| Contributions to the Fund / benefits paid                              |          |           |           |         |                       |                        |
| during the year  | (13.840) | (8.129)   | (3.168)   | (2.390) |                       | (27.527)               |
| Closing net liability  | 48.436   | 0.753     | (105.890) | 52.531  | 22.097                | 17.927                 |
| Movement in fair value of plan assets                                  |          |           |           |         |                       |                        |
| Fair value at the beginning of the year                                | 41.047   | 88.415    | 146.359   | -       | -                     | 275.821                |
| Expected return on plan assets   | 3.694    | 7.957     | 13.172    | -       | -                     | 24.823                 |
| Contributions to the Fund  | 13.840   | 8.129     | 3.168     | -       | -                     | 25.137                 |
| Benefits paid  | (7.339)  | (2.165)   | (1.388)   | -       | -                     | (10.892)               |
| Actuarial gain / (loss) on plan assets                                 | (7.891)  | (8.482)   | (8.068)   |         | <u> </u>              | (24.441)               |
| Fair value at the end of the year                                      | 43.351   | 93.854    | 153.243   |         | <u> </u>              | 290.448                |
| Actual return on plan assets   |          |           |           |         |                       |                        |
| Expected return on plan assets   | 3.694    | 7.957     | 13.172    | -       | -                     | 24.823                 |
| Actuarial gain / (loss) on plan assets                                 | (7.891)  | (8.482)   | (8.068)   | -       | -                     | (24.441)               |
| · · · · · · · · · · · · · · · · · · ·                                  | (4.197)  | (0.525)   | 5.104     |         | -                     | 0.382                  |
| =  |          |           |           |         |                       |                        |

# $Five \ year \ data \ on \ surplus \ / \ deficit \ of \ the \ plans \ and \ experience \ adjustments$

| (Rupees | in | million) |
|---------|----|----------|
|---------|----|----------|

|   | Officers' Pension Fund |          |          |         |         |
|---|------------------------|----------|----------|---------|---------|
|   | 2006                   | 2005     | 2004     | 2003    | 2002    |
| Present value of defined benefit obligation | 95.959                 | 87.781   | 64.438   | 66.489  | 61.372  |
| Fair value of plan assets                   | (43.351)               | (41.047) | (31.339) | (8.879) | (9.379) |
| (Surplus) / deficit                         | 52.608                 | 46.734   | 33.099   | 57.610  | 51.993  |
| Experience adjustments on plan liabilities  | (6.238)                | (23.264) | 0.231    | (6.364) | 15.741  |
| Experience adjustments on plan assets       | (7.891)                | 14.522   | 16.580   | (1.063) | 10.095  |



# (Rupees in million)

|   |          | Employees' Pension Fund |          |          |          |  |
|---|----------|-------------------------|----------|----------|----------|--|
|   | 2006     | 2005                    | 2004     | 2003     | 2002     |  |
| Present value of defined benefit obligation | 90.353   | 89.825                  | 87.376   | 79.873   | 53.716   |  |
| Fair value of plan assets                   | (93.854) | (88.415)                | (76.889) | (50.218) | (28.892) |  |
| (Surplus) / deficit                         | (3.501)  | 1.410                   | 10.487   | 29.655   | 24.824   |  |
|   |          |                         |          |          |          |  |
| Experience adjustments on plan liabilities  | 8.869    | 5.040                   | 0.701    | (21.956) | (23.862) |  |
| Experience adjustments on plan assets       | (8.482)  | 8.857                   | 19.384   | 18.029   | (1.970)  |  |

#### (Rupees in million)

|   | ( <b>-</b> F  |           |           |           |          |  |
|---|---------------|-----------|-----------|-----------|----------|--|
|   | Gratuity Fund |           |           |           |          |  |
|   | 2006          | 2005      | 2004      | 2003      | 2002     |  |
| Present value of defined benefit obligation | 24.911        | 22.553    | 18.726    | 18.263    | 13.893   |  |
| Fair value of plan assets                   | (153.243)     | (146.359) | (130.075) | (145.755) | (57.898) |  |
| (Surplus) / deficit                         | (128.332)     | (123.806) | (111.349) | (127.492) | (44.005) |  |
|   |               |           |           |           |          |  |
| Experience adjustments on plan liabilities  | (0.866)       | (2.283)   | (0.004)   | (3.571)   | (0.127)  |  |
| Experience adjustments on plan assets       | (8.068)       | 6.565     | (27.340)  | 76.965    | (7.433)  |  |

# Components of plan assets as a percentage of total plan assets

|   | Pension |           | Gratuity | Medical | Compensated |  |
|---|---------|-----------|----------|---------|-------------|--|
|   | Officer | Employees |          |         | absences    |  |
| Government securities                     | 0.00%   | 52.15%    | 74.73%   | _       | -           |  |
| Equity securities                         | 89.34%  | 47.62%    | 25.26%   | -       | -           |  |
| Others (including cash and bank balances) | 10.66%  | 0.23%     | 0.01%    | -       | -           |  |
|   | 100.00% | 100.00%   | 100.00%  | -       | -           |  |

# Expected contributions to the Funds in the next financial year

| Expected charge for the year ending 31 December 2007 | 6.675 | 1.806 | (11.668) | 9.620 |       |
|--|-------|-------|----------|-------|-------|
| Actuarial valuation assumptions                      |       |       |          |       |       |
| Valuation discount rate                              | 9.00% | 9.00% | 9.00%    | 9.00% | 9.00% |
| Expected return in plan assets                       | 9.00% | 9.00% | 9.00%    | -     | -     |
| Salary Increase rate                                 | 7.00% | 7.00% | 7.00%    | -     | 7.00% |
| Indexation in pension                                | 2.50% | 2.50% | -        | -     | -     |
| Increase in cost of medical benefits                 | -     | -     | -        | 5.00% | -     |
| Exposure Inflation rate                              | -     | -     | -        | 3.00% | -     |

# 38.2 Defined contribution plan - Provident Fund

Equal monthly contributions are made both by the Company and the employees to the contributory provident fund at the rate of 8.33% of the basic salary.

In case of general provident fund the contribution is made by the employees at the minimum rate of 10% of the basic salary.



# 39. SEGMENT REPORTING

| (a) Segment by class of business   |         |                 |                | 20       | 06        |             | (R                   | upees in `000)      |
|------------------------------------|---------|-----------------|----------------|----------|-----------|-------------|----------------------|---------------------|
| -                                  | Fire    | Marine<br>cargo | Marine<br>hull | Accident | Aviation  | Engineering | Treaty<br>compulsory | Total               |
| Net premium                        | 138,498 | 17,797          | 11,261         | 13,075   | 37,377    | 80,247      | 1,117,250            | 1,415,505           |
| Net claims                         | 14,858  | 602             | 1,298          | (1,218)  | (10,527)  | 12,920      | 758,777              | 776,710             |
| Management expenses                | 4,741   | 3,755           | 1,238          | 3,807    | 4,358     | 3,309       | 125,125              | 146,333             |
| Net commission                     | 12,688  | 2,133           | 403            | 1,797    | (7,367)   | (16,647)    | 374,415              | 367,422             |
| Underwriting result                | 106,211 | 11,307          | 8,322          | 8,689    | 50,913    | 80,665      | (141,067)            | 125,040             |
| Segment assets                     |         |                 |                |          |           |             |                      |                     |
| Premium                            | 305,657 | 3,218           | 3,455          | 127      | 552,981   | 474,521     | 129,789              | 1,469,748           |
| Commission                         | 33,696  | 424             | 1,471          | 1,222    | 2,531     | 34,555      | 164,319              | 238,218             |
| L                                  | 339,353 | 3,642           | 4,926          | 1,349    | 555,512   | 509,076     | 294,108              | 1,707,966           |
| Unallocated corporate assets       |         |                 |                |          |           |             |                      | 4,756,323           |
| Segment liabilities                |         |                 |                |          |           |             |                      | 6,464,289           |
| Premium reserve                    | 464,019 | 5,837           | 12,115         | 9,562    | 574,988   | 545,449     | 651,386              | 2,263,356           |
| Commission income unearned         | 12,901  | 168             | 432            | 13       | 4,915     | 47,604      | 3,337                | 69,370              |
| Provision for outstanding claims   | 91,419  | 184             | 15,833         | 4,500    | 90,485    | 339,859     | 1,656,701            | 2,198,981           |
|                                    | 568,339 | 6,189           | 28,380         | 14,075   | 670,388   | 932,912     | 2,311,424            | 4,531,707           |
| Un-allocated corporate liabilities |         |                 |                |          |           |             |                      | (797,793)           |
|                                    |         |                 |                |          |           |             |                      | 3,733,914           |
|                                    |         |                 |                |          |           |             | (Ri                  | upees in `000)      |
| -                                  |         |                 |                | 20       |           |             |                      |                     |
|                                    | Fire    | Marine<br>cargo | Marine<br>hull | Accident | Aviation  | Engineering | Treaty<br>compulsory | Total               |
| Net premium                        | 28,554  | 6,506           | 1,288          | 5,865    | 20,462    | 47,766      | 1,894,201            | 2,004,642           |
| Net claims                         | 21,425  | 181             | 212            | 6,529    | (10,533)  | (13,984)    | 818,861              | 822,691             |
| Management expenses                | 4,769   | 3,009           | 1,757          | 3,370    | 3,758     | 3,079       | 150,883              | 170,625             |
| Net commission                     | (3,110) | 958             | (1,767)        | 773      | (8,537)   | (23,297)    | 654,871              | 619,891             |
| Underwriting result                | 5,470   | 2,358           | 1,086          | (4,807)  | 35,774    | 81,968      | 269,586              | 391,435             |
| Segment assets                     |         |                 |                |          |           |             |                      |                     |
| Premium                            | 180,722 | -               | 24,480         | 7,323    | 615,110   | 330,404     | 132,385              | 1,290,424           |
| Commission                         | 18,242  | 578             | 2,164          | 761      | 2,513     |             | 225,402              | 269,445             |
|                                    | 198,964 | 578             | 26,644         | 8,084    | 617,623   | 350,189     | 357,787              | 1,559,869           |
| Unallocated corporate assets       |         |                 |                |          |           |             |                      | 4,073,716 5,633,585 |
| Segment liabilities                |         |                 |                |          |           |             |                      |                     |
| Premium reserve                    | 238,632 | 4,139           | 26,693         | 12,125   | 630,480   | 378,269     | 824,420              | 2,114,758           |
| Commission income unearned         | 11,476  | -               | 3,060          | 27       | 7,036     |             | 7,687                | 58,398              |
| Provision for outstanding claims   | 86,818  |                 | 12,949         | 6,529    | 498,636   |             | 1,478,190            | 2,410,120           |
|                                    | 336,926 | 4,139           | 42,702         | 18,681   | 1,136,152 | 734,379     | 2,310,297            | 4,583,276           |
| Un-allocated corporate liabilities |         |                 |                |          |           |             |                      | (1,188,221)         |
| r                                  |         |                 |                |          |           |             |                      | 3,395,055           |



#### (b) Geographical segment

Although the operations of the company are based primarily on business segments, the Company also operates in geographical area. The following table shows the distribution of the Company's revenue, total assets and total liabilities by geographical segments:

|                       |        | 20          | 006           | 2005        |               |  |
|-----------------------|--------|-------------|---------------|-------------|---------------|--|
| Locations:            |        | Lahore      | Karachi       | Lahore      | Karachi       |  |
| Revenue - Net premium | Rupees | 115,824,004 | 1,299,681,468 | 106,287,916 | 1,898,355,392 |  |
| Total assets          | Rupees | 266,689     | 6,464,022,176 | 298,154     | 5,633,287,235 |  |
| Total liabilities     | Rupees | 68,975,830  | 3,664,939,104 | 62,985,873  | 3,332,068,842 |  |

#### 40. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise companies under common directorship, staff retirement benefit funds, directors and key management personnel. Transactions with related parties, other then remuneration and benefits to key management personnel under the terms of their employment disclosed in note 41 of these financial statements, are as follows:

|   | 2006<br>Rupees | 2005<br>Rupees |
|---|----------------|----------------|
| Balance at the beginning                    | 36,596,134     | 63,623,963     |
| Insurance premium written during the period | 87,964,264     | 90,989,484     |
| Premium received                            | (73,880,613)   | (118,017,313)  |
| Balance at the end                          | 50,679,785     | 36,596,134     |
| Insurance commission paid                   | 30,750,760     | 40,469,815     |
| Insurance claims paid                       | 5,817,343      | 24,035,107     |
| Premium paid-net                            | 12,837         | 76,638         |
| Insurance commission received               | (5,347)        | (423,402)      |
| Insurance claims received                   | (87,290)       | (646,213)      |
| Dividend income                             | 87,329,211     | 14,333,544     |
| Contributions / provision for               |                |                |
| staff retirement benefit plans              | 9,787,878      | 2,664,000      |

The transactions with related parties are in the normal course of business at contracted rates and terms determined on commercial terms.



#### 41. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

|                         | Chief Executive |           | Executives |           | Total     |            |
|-------------------------|-----------------|-----------|------------|-----------|-----------|------------|
|                         | 2006            | 2005      | 2006       | 2005      | 2006      | 2005       |
|                         |                 |           |            |           |           |            |
| Managerial remuneration | 439,945         | 331,936   | 2,227,584  | 3,148,890 | 2,667,529 | 3,480,826  |
| Bonus                   | 104,220         | -         | 565,161    | 757,358   | 669,381   | 757,358    |
| Retirement benefits     | 109,440         | 82,590    | 146,551    | 287,584   | 255,991   | 370,174    |
| House rent              | 307,966         | -         | 1,590,703  | 2,204,220 | 1,898,669 | 2,204,220  |
| Utilities               | 51,842          | 121,889   | 186,183    | 269,239   | 238,025   | 391,128    |
| Medical expenses        | 267,840         | 323,641   | 552,021    | 1,139,042 | 819,861   | 1,462,683  |
| Others                  | 301,737         | 255,062   | 409,600    | 1,390,115 | 711,337   | 1,645,177  |
| Rupees                  | 1,582,990       | 1,115,118 | 5,677,803  | 9,196,448 | 7,260,793 | 10,311,566 |
|                         |                 |           |            |           |           |            |
| Number of persons       | 1               | 1         | 9          | 11        | 10        | 12         |

The Company makes contribution based on actuarial calculations and provides certain household items for use of certain executives. Company maintained cars have been provided to Chief Executive, Executive Directors and Secretary of the Company.

# 42. SUBSEQUENT EVENT - NON ADJUSTING

The Board of Directors in its meeting held on 28 March 2007 have proposed a cash dividend in respect of the year ended 31 December 2006 of Rs. 2 per share (20%) [2005: Rs. 4 per share (40%)] and bonus issue of 20% for the approval of the members in the Annual General Meeting to be held on 27 April 2007 The Board has also decided to transfer Rs. 500 million [2005: Rs. 400 million] to general reserve.

#### 43. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorized for issue on 28 March 2007 by the Board of Directors of the Company.

#### 44. GENERAL

- **44.1** Corresponding figures have been reclassified and rearranged wherever necessary for the purpose of comparison.
- 44.2 All figures have been rounded off to the nearest rupees.

| Executive Director (F&A) | Rukhsana Saleem | Fazlur Rehman Dittu | Fazal-i-Qadar |
|--------------------------|-----------------|---------------------|---------------|
|                          | Cheif Executive | Director            | Director      |

# Pattern of Holding of the Share held by the Shareholders as at December 31, 2006



|     | o. of<br>holders | No. of   | No. of Share |          | Total<br>Share hel |  |
|-----|------------------|----------|--------------|----------|--------------------|--|
| 126 | From             | 1        | to           | 100      | 8862               |  |
| 158 | From             | 101      | to           | 500      | 63200              |  |
| 140 | From             | 501      | to           | 1000     | 129300             |  |
| 164 | From             | 1001     | to           | 5000     | 493480             |  |
| 085 | From             | 5001     | to           | 20000    | 943460             |  |
| 031 | From             | 20001    | to           | 50000    | 992450             |  |
| 012 | From             | 50001    | to           | 150000   | 917160             |  |
| 006 | From             | 150001   | to           | 300000   | 1387260            |  |
| 001 | From             | 300001   | to           | 400000   | 317600             |  |
| 004 | From             | 400001   | to           | 1000000  | 2876300            |  |
| 002 | From             | 1000001  | to           | 3000000  | 2937800            |  |
| 001 | From             | 3000001  | to           | 15000000 | 10983200           |  |
| 001 | From             | 15000001 | to           | 22950000 | 22950000           |  |
| 731 |                  |          |              |          | 45000072           |  |

| Categories of Shareholders                          | Number           | Share held | Percentage |
|---|------------------|------------|------------|
| Directors, Chief Executive                          |                  |            |            |
| and their Family                                    | 14               | 827,682    | 1.84       |
| Financial Institution                               | 04               | 1,559,800  | 3.47       |
| Investment &<br>Modaraba Companies                  | 05               | 50,000     | 0.11       |
| Insurance Companies (General)                       | 12               | 1,358,410  | 3.02       |
| Insurance Companies (Life)                          | 01               | 250,000    | 0.55       |
| M/s. State Life Insurance Corp. of Pakistan         | 01               | 10,983,200 | 24.41*     |
| Joint Stock Companies                               | 30               | 219,966    | 0.49       |
| Government of Pakistan<br>Ministry of Commerce      | 01               | 22,950,000 | 51.00*     |
| •   | 01               | 22,730,000 | 21.00      |
| Administrative Abandoned<br>Properties Organization | 01               | 22,500     | 0.05       |
| Staff Provident Fund<br>(Adamjee Industries)        | 01               | 45,000     | 0.10       |
| Others  | 15               | 2,105,050  | 4.68       |
| General Public (Individuals)                        | 646              | 4,628,464  | 10.29      |
| Total   | 731              | 45,000,072 | 100.00     |
| Shareholders having more than 15% Holdings (Na      | ame-Wise Detail) |            |            |
| * State Life Insurance Corporation of Pakistan      | ,                | 10,983,200 | 24.41      |
| ** Government of Pakistan                           |                  | 22,950,000 | 51.00      |



# Additional Information regarding PRC Shares as at December 31, 2006

# SHAREHOLDERS CATEGORY

| S.No. | Name  | No of Share<br>of Rs.10/=each |
|-------|---|-------------------------------|
|       | INSURANCE COMPANIES   |                               |
| 1     | M/s. Alpha Insurance Co.                                      | 225,00                        |
| 2     | M/s Adamjee Insurance Co.                                     | 288,36                        |
| 3     | M/s. Crescent Star Insurance Co.                              | 300                           |
| 4     | M/s. E.F.U. General Insurance Co                              | 324,29                        |
| 5     | M/s. E.F.U. Life Insurance Co.                                | 250,00                        |
| 6     | M/s. East West Insurance Co.                                  | 19,80                         |
| 7     | M/s. Habib Insurance Co.                                      | 41,96                         |
| 8     | M/s. Century Insurance Co.                                    | 9,00                          |
| 9     | M/s. Premier Insurance Co.                                    | 317,60                        |
| 10    | M/s. Reliance Insurance Co.                                   | 15,000                        |
| 11    | M/s. United Insurance Co.                                     | 100                           |
| 12    | M/s. Cooperative Insurance Co.                                | 117,000                       |
| 13    | M/s. State Life Insurance Corp.of Pakistan                    | 10,983,200                    |
|       | <u>OTHERS</u>   |                               |
| 1     | M/s. Staff Provident Fund                                     | 45,000                        |
| 2     | M/s. Abandoned Properties Organization Government of Pakistan | 22,500                        |
|       | INVESTMENT & MODARABA COMPANIES                               |                               |
| 1     | M/s. First Dawood Investment Bank Itd                         | 15,00                         |
| 2     | M/s. First Dawood Investment Bank Ltd                         | 5,00                          |
| 3     | M/s. First Dawood Investment Bank                             | 1,00                          |
| 4     | M/s. Guardian Modaraba  | 22,00                         |
| 5     | M/s. Guardian Modaraba  | 7,00                          |
|       | DIRECTORS   |                               |
| 1     | Mr. Aijaz Akhtar (Son)  | 90                            |
| 2     | Mr. Aamir Akhtar (Son)  | 90                            |
| 3     | Mr. M. Rafique Akhtar and                                     |                               |
|       | Saira Akhtar (Self & Daughter)                                | 30                            |
| 4     | Mrs. Razia Sultana (Wife)                                     | 15                            |
| 5     | Miss. Saira Akhtar  | 25                            |
| 6     | Mr. M. Rafique Akthar   | 827,000                       |
|       | <b>GOVERNMENT OF PAKISTAN'S DIRECTORS</b>                     |                               |
| 1     | Ms. Naheed Hyder  | 0                             |
| 2     | Syed Yawar Ali  | 0:                            |
| 3     | Mr. Fazlur Rehman Dittu                                       | 0                             |
| 4     | Mr. Kamal Afsar   | 0                             |
| 5     | Mr. Shamim Ahmed Khan   | 0                             |
| 6     | Mr. Fazl-i-Qadar  | 0                             |
| 7     | Mr. Sikandar Hayat Jamali                                     | 0                             |
| 8     | Mr. S.M.Rafique Akhtar /Mr.S. Aijaz Akhtar                    | 0                             |
| 9     | Mr. Javed Syed  |                               |
|       | of Commerce   | 22,950,00                     |
|       | ck Companies  | 219,96                        |
|       | Companies   | 1,559,80                      |
|       | Public (Individuals)  | 4,628,46                      |
|       |   | 2,105,050                     |

# Form of Proxy



| I/ W  | e                     |   | of            |                              |  |
|-------|-----------------------|---|---------------|------------------------------|--|
| bein  | g a member of Pakis   | tan Reinsurance Company Limit                                     | ted hereby ap | point                        |  |
| Mr.   |                       |   | of            |                              |  |
| or fa | niling him            |   | of            |                              |  |
|       |                       | our absence to attend and vote fon Friday April 27, 2007 at 11:00 |               |                              | at the 7th Annual General Meeting of reof. |
| Sign  | ned this              | day of April, 2007  |               |                              |  |
|       |                       |   |               |                              | Affix Rupees Five<br>Revenue Stamp         |
|       |                       |   |               |                              | Signature of Member(s)                     |
|       |                       |   |               | eholder's Folio No<br>or CDC |  |
|       |                       |   | Parti         | cipant I.D. No.              |  |
|       |                       |   | and S         | Sub Account No               |  |
| WIT   | ΓNESSES:              |   |               |                              |  |
| 1.    | Signature:            |   | 2.            | Signature:                   |  |
|       | Name:                 |   |               | Name:                        |  |
|       | Address:              |   |               | Address:                     |  |
|       | NIC or<br>Passport No |   |               | NIC or<br>Passport No        |  |

# **IMPORTANT:**

- No person shall be appointed a proxy who is not a shareholder of the company and qualified to vote, save that a company being member of the company may appoint as its proxy any officer of such company whether a member of the company or not
- 2. The instrument appointing proxy and the power of attorney or other authority if any, under which it is signed shall be deposited with the company not less than 48 hours before the date of meeting.
- 3. In case of joint holders any one of the joint holders may sign the instrument of proxy.
- 4. The signature on the instrument of proxy must conform to the specimen signature filed with the company.
- 5. CDC Shareholders and their proxies are each requested to attach attested photocopy of their National Identity Card or Passport with this proxy form before submission to the company.
- 6. CDC Shareholders or their proxies are requested to bring with them their Original National Identity Card or Passport alongwith the participant's ID number and their account number at the time of attending the Annual General Meeting in order to facilitate their identification.