



### PakRe

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### Vision Statement

Our vision is to be a leading provider of reinsurance and risk management services in the region.

### Mission Statement

Our mission is to provide secure reinsurance capacity and outstanding risk management advice in a profitable manner, conduct our business in a dependable and professional manner with the highest standards of customer service.

In fulfilling this mission, we are committed to:

- Providing our clients, and particularly insurance companies in Pakistan, with comprehensive insurance, reinsurance, financial and business services of the highest quality and value
- Maintaining financial strength an stability through prudent business decisions and sound operations based on state of the art information technology
- Taking a long-term view of business relationships

Practice the highest standards of integrity and professionalism

- Continuously investing in knowledge required to support business decisions and long-term business strategy formulation
- Achieving consistent, long-term financial growth and profitability for our shareholders
- Attracting, retaining and developing capable and dedicated employees contributing to the growth and sharing in the success of the company



### **BOARD OF DIRECTORS**

| MRS. RUKHSANA SALEEM                  | CHAIRPERSON |
|---------------------------------------|-------------|
| MR. KAMAL AFSAR                       | DIRECTOR    |
| MR. SHAMIM AHMED KHAN                 | DIRECTOR    |
| MR. SIKANDAR HAYAT JAMALI             | DIRECTOR    |
| MR. FAZAL-I-QADAR                     | DIRECTOR    |
| MR. JAVED SYED                        | DIRECTOR    |
| MR. SAIFUDDIN NOORUDDIN ZOOMKAWALA    | DIRECTOR    |
| MR. ALI JEHANGIR SIDDIQUI / ALTERNATE | DIRECTOR    |
| MR. MUNAF IBRAHIM                     |             |
| MR. ABDUL HAMID DAGIA                 | DIRECTOR    |

### **AUDIT COMMITTEE**

MR. ABDUL HAMID DAGIA

MR. KAMAL AFSAR

MR. SHAMIM AHMED KHAN

MR. SHAHZAD F. LODHI

CHAIRMAN

MEMBER

MEMBER

Secretary of the Committee



### **AUDITORS**

KPMG TASEER HADI & CO. Chartered Accountants



### **LEGAL ADVISOR**

Aman Law Associates

### **HEAD OFFICE**

PRC Towers, 32-A, Lalazar Drive, M.T. Khan Road, P.O. Box: 4777, Karachi - Pakistan. Tel: (92-21) -9202908 - 15

Telex: 20428 PAKRE PK, Telefax: (92-21)-9202920 - 22

E-mail: prcl@pakre.org.pk Website: www.pakre.org.pk

### **ZONAL OFFICE**

17-A/1, Block E - 1, Gulberg - III, Lahore.

### **BANKERS**

National Bank of Pakistan Bank Al-Habib Limited

### Senior Management



Mr. Asghar Imam Khalid Chief Internal Auditor

Mrs. Farzana Munaf Chief Financial Officer

Mr. Fida Hussain Samoo Executive Director (Re)

Mr. Ayaz Hussain M. Gad Executive Director (B.D./ Re)

Mrs. Yasmin Saud General Manager (F&A)

Mrs. Ghazala Imran General Manager (NZO)

Mr. Shahazad Farooq Lodhi Secretary / Manager (Estb)

Mr. Anzarul Hasan Hashmi Manager (Accident)

Mr. Rahmatullah Khilji Manager (Internal Audit)

Syed Tahir Ali Manager (D.P.D)

Mr. Imtiaz Hussain Qureshi Manager (I.T)

### Notice of Annual General Meeting

Notice is hereby given that 8th Annual General Meeting of Pakistan Reinsurance Company Limited will be held on the April 30, 2008 at 3.30 pm at Hotel Beach Luxury, M. T. Khan Road, Karachi to transact the following business:-

### Ordinary Business:-

- To confirm the Minutes of the last Extra Ordinary General Meeting of the company held on 31st December, 2007. 1.
- To receive and adopt the audited Annual Accounts of the Company for the year ended December 31, 2007 and the reports of Directors and Auditors thereon.
- To consider and approve issuance of Bonus shares in the proportion of 455.554670783 shares for every 100 shares held 3 i.e. 455.554670783% to make paid up share capital of the company after this bonus issue at "Rs. Three billion," for the year ended December 31, 2007.
- To appoint Auditors of the Company (PRC) for the year ending December 31,2008.

### Special Business:-

To propose and if thought fit pass, with or without modifications, the following Special Resolution to increase the Authorized Capital of the Company from Rs. 04 Billion to Rs.25 billion.

"RESOLVED" that the Authorized Capital of the Company be and is hereby increased from Rs.4,000,000,000/- (Rupees Four Billion) to Rs.25,000,000,000/-(Rupees Twenty Five Billion).

RESOLVED FURTHER that the Memorandum and Articles of Association of the Company be and is hereby amended / altered by substituting the figures and words "Rs.4,000,000,000/- (Rupees Four Billion) divided into 400,000,000/- (Four Billion) divided into 400,000/- (Fou hundred million ordinary shares ) of Rs.10/- (Ten) each "Appearing in Clause V of the Memorandum of Association and in Articles (3) of the Articles of Association with the figures and words Rs.25,000,000,000/-(Rupees Twenty five Billion divided into 2,500,000,000 (Twenty five Hundred Million) ordinary shares of Rs.10/- (ten)each".

"RESOVED FURTHER that the Chief Executive/Company Secretary be and is hereby authorized to do all acts to effect the Special Resolution and appoint Consultant(s) for the purpose of the addition/alteration to be made in the Memorandum and Articles of Association of the Company and comply with all the necessary requirements of the law in this behalf"

6. To consider any other business with the permission of Chair.

> A Statement u/s. 160(1)(b) of the Companies Ordinance, 1984 pertaining to the Special Resolution is being sent to the Shareholders with this notice.

> > By Order of the Board

Shahzad F. Lodhi Company Secretary

### Karachi. April 08, 2008

### **NOTES**

- The share transfer books of the company shall remain closed for eight days i.e. from 23rd April, 2008 to 30th April, 2008 1. (both days inclusive), no transfer will be accepted for registration during the period.
- A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend the meeting 2. and vote for him/her. A proxy must be deposited at the Company not less than 48 hours before the meeting and in case of default; form of proxy will not be treated as valid.



 CDC Account Holders are advised to follow the following guidelines of the Securities and Exchange Commission of Pakistan.

### A For attending the meeting:

- i. In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his identity by showing his original National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature of the nominee shall be produced (Unless it has been provided earlier) at the time of the meeting.

### B For appointing proxies

- In case of individuals, the account holders or sub-account holders and/or the person whose securities are in a group and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form
- iii. Attested copies of the CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his/her original CNIC or original passport at the time of the meeting.
- v. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted (unless it has been provide earlier) alongwith proxy form to the Company
- 4. Shareholders are requested to communicate to the Company any change in their address, and provide the Zakat Declaration /Tax Exemption Certificate (if any) immediately along with contact details.

STATEMENT UNDER SECTION 160 (1) (B) OF THE COMPANIES ORDINANCE 1984.

### Agenda Item # 5

The Board of Directors of the Company had decided in their meeting held on April 04, 2008 to increase the authorized capital of the Company from Rs.04 billion to Rs. 25 Billion. With the expansion in the business activities, the paid up capital will need to be enhanced. As such, the authorized capital of the Company needs to be increased simultaneously, which is necessary to cater the future capital requirement of the Company.

The Directors of the Company have no interest in the Special Resolutions except to the extent of their shareholdings and remuneration in the Company. The said alteration will not affect anyone's interest unfavorably in the Company.



### Directors' Report on the working of PRCL for the year ended December 31, 2007

The Shareholders, Pakistan Reinsurance Co. Ltd..

#### Gentlemen,

Your directors are pleased to present the 8th Annual Report of the company together with the audited financial statements and Auditors' Report thereon for the year ended 31st December, 2007.

### Review of business activities

Economic growth and distribution of economic benefits to the people is the prime goal of the Government. The economic reforms agenda has laid the foundation of a stable and growing economy. There has been an increase in real GDP, growth and a remarkable progress has been made in the privatization program.

Keeping in line with the pace of national economic growth, the domestic insurance market also grew and the general insurance market has crossed Rs. 25 billion mark, (published figure of 2006) and on the basis of as such figures, PRC was able to achieve insurance market share of 18% and approximately 45% of reinsurance market share.

### Company at a Glance

PRCL was converted into a company in the year 2000 and is now operating under Insurance Ordinance, 2000, and Companies Ordinance, 1984. The Company is the sole re-insurer in the country. A number of steps to run it on commercial lines have already been taken. Authorized Capital has been enhanced from Rs one billion to Rs four billion, to strengthen the balance sheet as the company is planning to expand locally as well as abroad. Corporate Culture is being introduced. Compulsory cession was withdrawn w.e.f. Jan 01, 2005. As already mentioned above, this was the third year of the company without compulsory cession since the inception of the company (formerly Corporation). Withdrawal of compulsory cession was a good step because under compulsory cession, PRCL was bound to accept good or bad business without discrimination. During the year 2007, PRCL was selective in accepting business under treaty and facultative. New insurance sector reform announced at the end of April,2007 in which right of first refusal was introduced which look well for the company going forward. The company's financials have improved significantly leading to augmented growth in the reinsurance business in the future.

Profit for the year 2007 rose to Rs.3,727 million including capital gain on sale and repurchase of NIT units and quoted shares amounting to Rs. 2,862 million as compared to Rs.672 million in 2006. The improvement in term of percentage over last year works out to 454%.

The salient features of the business operations during the year, 2007 are as under:-

|   | Dec. 31, 2007       | Dec. 31, 2006 |
|---|---------------------|---------------|
|   | (Rupees in million) |               |
|   |                     |               |
| Gross Premium                           | 4,730               | 4,499         |
| Retrocession                            | 2,921               | 3,114         |
|   | 1809                | 1,385         |
| Premium Reserve                         | (114)               | +30_          |
| Net Premium                             | 1,695               | 1,415         |
| Net Commission                          | (400)               | (367)         |
| Net Claims                              | (931)               | (777)         |
| Management expenses                     | (158)               | _(146)_       |
| Underwriting Profit/(Loss)              | 206                 | 125           |
| Investment Income                       | 3,689               | 772           |
| Exchange gain Rental & other income     | 80                  | 31            |
| Gen. & Admn. Expense                    | (46)                | (25)          |
| Provisions for Doubtful debt/litigation | =                   | (120)         |
| VRS                                     | (69)                | -             |
|   |                     |               |
| Profit before tax                       | 3,860               | 783           |
| Provision for taxation                  | (133)               | (111)         |
| Profit after tax                        | 3,727               | 672           |



The Gross Premium of the company was Rs.4,730 million in the year 2007 as compared to Rs.4,499 million for the year 2006. The details are as follows:

|                     | (Rs. In Million) |       |  |
|---------------------|------------------|-------|--|
| Facultative Premium | 2007             | 2006  |  |
| Fire                | 1,001            | 967   |  |
| Marine Cargo        | 27               | 24    |  |
| Marine Hull         | 23               | 22    |  |
| Accident            | 38               | 18    |  |
| Aviation            | 1,013            | 1,150 |  |
| Engineering         | 866              | 894   |  |
|                     | 2,968            | 3,075 |  |
| Treaty Premium Bal  | 1,762            | 1,424 |  |
|                     | 4,730            | 4,499 |  |
|                     | -                |       |  |

It is evident from the above that better marketing efforts have resulted in increased facultative premium in all departments except Aviation and Engineering. In aviation the main reason for decrease in the gross premium was the competition in the Aviation International market. Further the increase in Gross premium is mainly due to increase in treaty businesses as shown above.

Net premium of the company was Rs.1,695 million in the year 2007 as compared to Rs.1,415 million in the corresponding period last year showing an increase of Rs 280 million. This improvement is due to increase in premium written and decrease in reinsurance ceded as explained below:-

|                   | (Rupees in Million) |         |  |
|-------------------|---------------------|---------|--|
| Particulars       | 2007                | 2006    |  |
| Premium Returns   | 4,730               | 4,499   |  |
| Reinsurance Ceded | (2,921)             | (3,114) |  |
| Premium Reserve   | 1,809               | 1,385   |  |
|                   | (114)_              | 30      |  |
| Net Premium       | 1,695               | 1,415   |  |

Net claims of the company for the year 2007 were Rs.931million as compared to Rs.777 million in the corresponding period last year showing an increase of Rs.154 million. However, the percentage of Net Claim to the Net Premium remained unchanged i.e. 55%. Further this also includes impact of losses (to an extent of claims lodged and recorded by the company as outstanding, net of outstanding recoveries from reinsurance arrangements) which has arisen due to riots/violence in the country as a result of 27th December, 2007 incident.

The commission expenses of the company for the year 2007 were Rs.400 million as compared to Rs.367 million in the corresponding period last year. Expenses would have been more as the company had accepted more business and retrocede less, however as a result of management's better negotiation, there is a nominal increase of Rs.33 million only.

The investment income in the year 2007 increased to Rs.3, 689 million as compared to Rs.772 million in the year 2006.

The increase in investment income was mainly due to realization of capital gain and improved dividend on NIT units. The realization of capital gain would strengthen the company's equity base and support overall growth of the company's reinsurance business in the country. The sale and repurchase transactions were performed in view of possible tax exposure on capital gain in future years. The break-up value of PRC's share as at 31st December, 2007 was Rs.117.9 per share of Rs.10/= each and the earning per share was Rs.69.02.

The profit before tax was Rs.3,860 million. After making provision for taxation of Rs.133 million, the profit after tax works out to Rs. 3,727 million as compared to profit after tax of Rs.672 million in the year 2006.

Department-wise results are as follows:-

### Fire Department

The gross premium of Fire deptt. was Rs. 1,910 million which contributed about 40% to the company's revenue. The net premium of this department was Rs. 862 million. The claim ratio was 62%.

### Marine Department

The Gross Premium of Marine dept. was Rs. 411million which contributed about 9% to the company's revenue. The net premium of this department was Rs. 214 million. The claim ratio was 9%.



Aviation, Engineering & Accident Departments

The Gross Premium of Aviation, Engineering and Accident dept. was Rs.2,409 million which contributed about 51% to the company's revenue. The net premium of the department was Rs.618 million. The claim ratio was 29%.

#### Investment

The company has an upper edge due to its excellent investment portfolio which comprises equities, fixed income and real estate, thus making it quite attractive at current levels. Investment as at the end of year 2007 has increased to Rs.6, 412million as compared to Rs.3,588 million in the year 2006, on lower cost or market value and amortised cost basis.

The equity portfolio of Company showed excellent performance even after realizing capital gain of Rs.2, 862 in the year 2007. The market value of investment in equities showed an appreciation of Rs.4, 590 as on December 31,2007, as compared to Rs 4,052 for the year December 31,2006.

#### **Investment Plan**

Investment Plan of PRCL is being updated continually. The main objective of the Investment plan is to make prudent investment in safe securities as well as to ensure regular and maximum return on the investments. Accordingly, PRCL has adopted the strategy of diversification, and the portfolio is being balanced between fixed income securities and equities.

#### Profit

The profit before tax of the company for the year ended 31st December, 2007 is as follows:-

|  | Rupees in million |
|--|-------------------|
| Net profit before tax                      | 3,860.353         |
| Less: Provision for taxation               | (133.393)         |
| Profit after tax                           | 3,726.960         |
| Add: Unappropriated profit brought forward | 721.954           |
| Final Dividend 2006                        | (90.000)          |
| Final Bonus 2006                           | (90.000)          |
| Less: Transfer to General Reserve          | 500.000           |
| Unappropriated profit carried forward      | 3,768.913         |

The auditors have qualified their report for the year ended December 31, 2007 in respect of amount due from and due to other persons and bodies carrying on insurance business and premium and claim reserves retained by cedants and retained from retrocessionaires. These amounts represent unrecognized items which are adjusted/recovered in due course after returns and supporting documents are received by the company. During the year the management has made active efforts for identification of reconciliation differences and resolution thereof.

### Pension, Gratuity and Provident Funds

The value of investment in pension, gratuity and provident fund is as follows:-

|                          | (Rs. in million) |
|--------------------------|------------------|
| Provident Fund           |                  |
| - CPF                    | 54               |
| - GPF                    | 40               |
| Gratuity Fund<br>Pension | 52               |
| - Staff                  | 40               |
| - Officer                | 22               |

### Vision of the future

The operating environment for PRCL in 2007 will be further challenging as this would be third year without compulsory cession. PRCL will have to compete in the market for enhanced facultative business, to enable it to increase its profits, along with expanding aggressively in the treaty business segment, in which it is already a market leader. The company has already taken measures by strengthening its reinsurance retention capacity by mean of reducing employee strengthen and realizing capital gain. The company has also offered VRS (Voluntary Retirement Scheme) to its employees this year which was availed by 50 employees.



In order to achieve the target/goal, its business strategy is to provide prompt service to insurance companies particularly with reference to facultative offers. PRCL is also concentrating on quality treaty and facultative business and profitable treaty cession and is in the process of increasing its retention capacity.

In view of above, the directors do not foresee any problem arising as a result of the above factor and a corporate plan has been prepared by the Company, which it shall vigorously implement.

### Insurance Rules, 2002

The Insurance Rules, 2002 have been issued by the Federal Government in December, 2002. Moreover, SECP has also prescribed a new format for preparing financial statement by the insurance companies. The overall regulatory framework for the Insurance industry has become more stringent. Your company has taken every possible measure to comply with the requirements of Insurance Rules, 2002.

Statement on Corporate and Financial Reporting Frame Work

The directors confirm compliance with the corporate and Financial Reporting Framework of the SECP Code of Governance for the following:-

- a) The financial statements, prepared by the Company, present fairly, its state of affairs, the result of its operations, cash flows and changes in equity.
- b) The Company has maintained proper books of accounts as required under the Companies Ordinance, 1984, except as qualified by the external auditor in their report to members.
- c) The Company has followed consistently appropriate accounting policies in preparation of the financial statements, changes where made, have been adequately disclosed and accounting estimates are on the basis of prudent and reasonable judgement.
- d) Financial statements have been prepared by the company in accordance with the International Accounting Standards, as applicable in Pakistan, requirement of Companies Ordinance, 1984, Insurance Ordinance, 2000, and the Securities and Exchange Commission (Insurance) Rules, 2002.
- e) The system of internal control, presently in place, is being continually reviewed by the internal audit dept. The process of review will continue to strengthen the system for its effective implementation.
- f) There are no significant doubts upon the Company's ability to continue as a going concern.
- g) The Company has followed the best practices of corporate governance, as laid down in the listing regulations of the stock exchanges and there has been no material departure.

### Board Meetings and Attendance

During the year, nine meetings of the Board of Directors were held and the number of meetings attended by each Director is given hereunder:-

| S.No | . Name of Director        | No. of meetings attended |
|------|---------------------------|--------------------------|
| 1.   | Ms. Naheed Hyder          | One                      |
| 2.   | Mrs.Rukhsana Saleem       | Eight                    |
| 3.   | Mr. Fazlur Rehman Dittu   | Nine                     |
| 4.   | Mr. Kamal Afsar           | Five                     |
| 5    | Syed Yawar Ali            | Eight                    |
| 6.   | Mr. Shamim Ahmed Khan     | Nine                     |
| 7    | Mr. Sikander Hayat Jamali | Four                     |
| 8.   | Mr. S. Aijaz Akthar       | Six                      |
| 9.   | Mr. Javed Syed            | Six                      |
| 10.  | Mr. Fazal-I-Qadir         | Eight                    |

The Board places on record its sincerest appreciation to the outgoing Directors Mr. Fazlur Rehman Dittu, Syed Yawar Ali and Mr. S.M.Rafiq Akhtar to whom we are indebted for their prudent, professional and diligent guidance that helped in achieving such tremendous performance.

The Board also welcome the new directors Mr. Saifuddin N. Zoomkawala, Mr. Abdul Hamid Dagia and Mr. Ali Jahangir Siddiqui on PRCL's Board.

### Compliance with the Code of Corporate Governance

The Board is pleased to announce that your company has adopted and complied with the Code of Corporate Governance as per the provisions set out by the SECP and the consequent listing regulations of the Karachi and Lahore Stock Exchanges, on which your company is listed.



#### **Audit Committee**

The Board, in compliance with the Code of Corporate Governance, has established an Audit Committee consisting of the following members and has also approved its terms of reference.

| Mr Abdul Hamid Dagia  | Chairman  |
|-----------------------|-----------|
| Mr. Shamim Ahmed Khan | Member    |
| Mr. Kamal Afsar       | Member    |
| Mr. Shahzad F. Lodhi  | Secretary |

### Performance of the company during the last five years

|                            |       |       |       | (Rs.  | in million) |
|----------------------------|-------|-------|-------|-------|-------------|
|                            | 2007  | 2006  | 2005  | 2004  | 2003        |
| Gross Premium              | 4,730 | 4,499 | 4,159 | 5,241 | 4,697       |
| Net Premium                | 1,695 | 1,415 | 2,005 | 2,289 | 2,133       |
| Net Commission             | 400   | 367   | 620   | 774   | 219         |
| Net Claims                 | 931   | 777   | 823   | 1,329 | 1,011       |
| Management Expenses        | 158   | 146   | 171   | 134   | 140         |
| Underwriting Profit/(Loss) | 206   | 125   | 391   | 51    | 76          |
| Investment Income          | 3,689 | 772   | 465   | 360   | 333         |
| Profit before Tax          | 3,860 | 783   | 782   | 391   | 366         |
| Profit after Tax           | 3,727 | 672   | 594   | 326   | 297         |
| 1 TOTAL WILLOT TWI         | 0,121 | 0.2   | 001   | 020   | ~0.         |

#### Dividend

Your directors are pleased to declare a cash dividend of Nil and 455.554670783% Bonus shares for the year 2007.

### Earning per share

The earning per share of the Company was Rs.69.02 for the year 2007 as compared to Rs.12.44 in the year 2006.

### Trading in Company Shares

Except as detailed below, no trading in the shares of the Company were carried out by the Directors, CEO, CFO, Company Secretary, their spouses and minor children:-

| Name                 | No. of Shares  |
|----------------------|----------------|
|                      | (CDC/Physical) |
| Mr. S.M.Rafiq Akhtar | 642,120/36     |

### Appointment of Auditors

The present auditors M/s. KPMG Taseer Hadi & Co., Chartered Accountants retire, and being eligible offer themselves for re-appointment. Appointment of M/s. KPMG Taseer Hadi & Co., Chartered Accountants has been endorsed by Audit Committee and the Board of Directors of the Company for shareholders consideration at the forthcoming annual general meeting for re-appointment as external auditors of the company for year 2008. The external auditors have been given satisfactory rating under the Quality Control Review Program of the Institute of Chartered Accountants of Pakistan.

### Pattern of shareholding

A statement of pattern of shareholding is separately shown in report.

### Acknowledgement

In the end, your directors would like to thank all insurance companies their Chairmen, Directors, Officers and staff for the co-operation extended by them in running the affairs of the company.

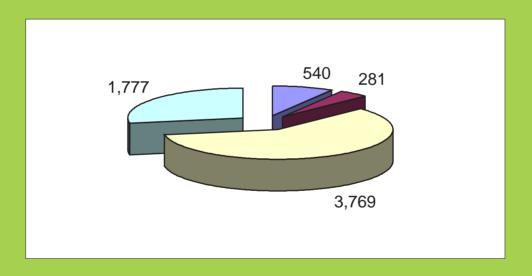
For and on behalf of the Board of Directors.

(Rukhsana Saleem)



# BREAK-UP VALUE OF COMPANY'S SHARE AS AT 31, DECEMBER 2007

| Paid-up Capital                | 540    |
|--------------------------------|--------|
| Reserve for Exceptional Losses | 281    |
| <b>Retained Earnings</b>       | 3,769  |
| General Reserve                | 1,777_ |
| Net worth (Owner's equity)     | 6,367  |



Break-up value per share Rs. 117.90 of Rs.10/- each



## PAKISTAN INSURANCE MARKET AND COMPANY'S SHARE

### Rs. in million

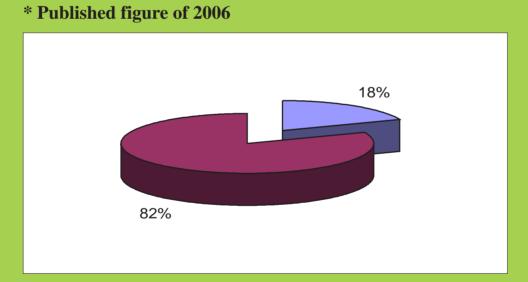
18%

### 1) Gross Premium

| (a) Insurance Market | 25,000* |
|----------------------|---------|
| (b) Company          | 4,499   |
|                      |         |

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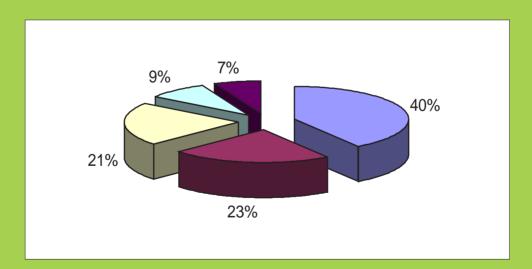
2) Company's Share of Market





# GROSS PREMIUM INCOME BY CLASS OF BUSINESS 2007

| Class of<br>Business | Gross<br>Premium | Rs. in million % of Total |
|----------------------|------------------|---------------------------|
| (a) Fire             | 1,911            | 40                        |
| (b) Engineering      | 1,082            | 23                        |
| (c) Aviation         | 1,013            | 21                        |
| (d) Marine           | 411              | 9                         |
| (e) Accident         | 314              | 7                         |
|                      | 4,731            | 100                       |





# RESERVES, PROVISIONS AND INVESTMENTS 2007

| 4 |                                    | Rs.   | in million |
|---|------------------------------------|-------|------------|
| 1 | RESERVES & PROVISIONS              |       |            |
|   | A. FINANCIAL RESERVES              |       |            |
|   | 1) Reserve for Exceptional Losses  | 281   |            |
|   | 2) General Reserve                 | 1,777 |            |
|   | 3) Retained Earnings               | 3,769 | 5,827      |
|   | B. UNDERWRITING PROVISIONS         |       |            |
|   | 1) Outstanding Claims              | 676   |            |
|   | 2) Unearned Premium                | 2,322 |            |
|   | 3) Unearned Commission             | 45    |            |
|   |                                    | 3,043 |            |
|   | Less: Prepaid Reinsurance ceded    | 1,414 |            |
|   | Prepaid Commission                 | 253   | 1,376      |
|   |                                    |       | 7,203      |
| 2 | INVESTMENTS                        |       |            |
|   | 1) NIT Units                       | 2,769 |            |
|   | 2) Stocks & Shares                 | 1,621 |            |
|   | 3) D.S.C                           | 362   |            |
|   | 4) Pakistan Investment Bonds       | 609   |            |
|   | 5) Six Months Treasury Bills       | 1,074 |            |
|   |                                    | 6,435 |            |
|   | Less: Diminution in Stock & Shares | 23    | 6,412      |

### Auditor's Report to the Members



We have audited the annexed financial statements comprising of:

- (i) balance sheet;
- (ii) profit and loss account;
- (iii) statement of changes in equity;
- (iv) cash flow statement;
- (v) statement of premiums;
- (vi) statement of claims;
- (vii) statement of expenses; and
- (viii) statement of investment income

of Pakistan Reinsurance Company Limited ("the Company") as at 31 December 2007 together with the notes forming part thereof, for the year then ended.

It is the responsibility of the Company's Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved Accounting Standards as applicable in Pakistan and the requirements of the Insurance Ordinance, 2000 (XXXIX of 2000) and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

Except for the matters stated in paragraph (i) and (ii) below, we conducted our audit in accordance with the Auditing Standards as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by management, as well as, evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

- As more fully described in the notes 13, 16.1 and 21 to the financial statements, the balances of Rs.742.676 million (net of provision amounting to Rs. 386 million) and Rs. 683.213 million were respectively due from and due to other persons and bodies carrying on insurance business. The Company is in process of obtaining confirmations and reconciling these balances as at 31 December 2007 with these persons and bodies. Further, as explained in note 16.2 to the financial statements, the Company has reversed certain claims lodged by other insurance companies amounting to Rs.66 million due to the reason that appropriate documentation for substantiating these claims was not provided. Pending confirmation of various balances, finalisation of reconciliations and settlement of differences with these persons and bodies, adjustments if any, required in these balances could not be quantified and consequently we are unable to verify these balances.
- ii) As stated in notes 14 and 22 to the financial statements, as at 31 December 2007, the balances in respect of premium and claim reserves retained by cedants amounted to Rs. 16.610 million and balances in respect of premium and claim reserves retained from retrocessionaires amounted to Rs. 25.248 million. These balances have not been confirmed by respective insurance companies. Consequently, we are unable to verify these balances.



Except for the financial effect of the matters referred to in the preceding paragraphs, in our opinion:

- proper books of accounts have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984;
- the financial statements together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Ordinance, 1984, and accurately reflect the books and records of the Company and are further in accordance with accounting policies consistently applied;
- c) the financial statements together with the notes thereon present fairly, in all material respects, the state of the Company's affairs as at 31 December 2007 and of the profit, its cash flows and changes in equity for the year then ended in accordance with approved Accounting Standards as applicable in Pakistan, and give the information required to be disclosed by the Insurance Ordinance, 2000 and the Companies Ordinance, 1984; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

Date: April 4, 2008 Karachi

KPMG Taseer Hadi & Co. Chartered Accountants

# Statement of Compliance with the Code of Corporate Governance for the year ended December 31, 2007



This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in Regulation NO.37 and No.XIII of listing regulations of the Karachi Stock Exchange(Guarantee) Ltd., and the Lahore Stock Exchange(Guarantee) Ltd., respectively for the purpose of establishing a framework of good governance by a listed company and additional frame work by a listed insurance company, whereby a listed company/listed insurance company is managed in compliance with the best practice of corporate governance.

The Company has applied the principles contained in the Code in the following manner:-

- 1. The company encourages representation of independent non-executive Directors on its Board. At present, the Board include eight (out of nine) independent non-executive Directors. Out of eight non-executive directors, six are nominated by the major shareholders (i.e. GOP) and two are elected on 31.12.2007 for three years terms.
- 2. The directors have confirmed that none of them is serving as a director in ten or more listed companies, including this company.
- 3. All the resident Directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by the stock exchange.
- 4. The Company has prepared a 'Statement of Ethics and Business Practices'.
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies alongwith the dates on which they were approved or amended has been maintained.
- 6. All the powers of the Board have been duly exercised and decisions on material transactions have been taken by the Board except terms and conditions of deputations of Government servants.
- 7. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, alongwith agenda and working papers were circulated normally 07 days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 8. There was no new appointment of Company Secretary. A new CFO has been appointed during the year and the previous CFO was designated as Chief Internal Audit..
- 9. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 10. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 11. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 12. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 13. The Board has formed an audit committee. It comprises of Board members, all of whom are non-executive directors including Chairman, Audit Committee.
- 14. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 15. The Company has an internal audit department headed by E.D.(Internal Audit). The Internal Audit department is in the process of strengthening.



- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. The actuary appointed by the company has confirmed that he or his spouse and minor children do not hold any shares of the company. The Board has ensured that the appointed actuaries complied with the requirement set out for them in this code.
- 19. The Company has established the committees namely Underwriting Committee, Claim Settlement Committee and Reinsurance Committee & Co-insurance.
- 20. We confirm that all other material principles contained in the Code have been complied with.

Fazal-i-Qadar Director Abdul Hamid Dagia Director Rukhsana Saleem Chief Executive

# Review report to the members on Statement of Compliance with best practices of Code of Corporate Governance



We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of Pakistan Reinsurance Company Limited ("the Company") to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended 31 December 2007.

Date: April 4, 2008 Karachi KPMG Taseer Hadi & Co. Chartered Accountants



|  | Note     | 2007                      | 2006                      |
|--|----------|---------------------------|---------------------------|
| Share capital and reserves   |          |                           |                           |
| Authorized share capital   |          |                           | 4 000 000 000             |
| 400,000,000 Ordinary shares of Rs.10 each<br>(2006: 100,000,000 ordinary shares of Rs.10 each) | 6        | 4,000,000,000             | 1,000,000,000             |
|  |          |                           |                           |
| Paid up share capital  | 6        | 540,000,860               | 450,000,720               |
| Retained earnings  |          | 3,768,913,622             | 721,954,126               |
| Exceptional losses reserve   | 7        | 281,000,000               | 281,000,000               |
| General reserve  |          | 1,777,419,085             | 1,277,419,085             |
|  |          | 5,827,332,707             | 2,280,373,211             |
|  |          | 6,367,333,567             | 2,730,373,931             |
| Underwriting provisions  |          |                           |                           |
| Crider writing provisions  |          |                           |                           |
| - Provision for outstanding claims (including IBNR)  | 8        | 675,533,994               | 669,922,164               |
| - Provision for unearned premium   | 9        | 2,322,009,096             | 2,263,357,449             |
| - Commission income unearned   | 10       | 44,720,548                | 69,370,524                |
| Total underwriting provisions  |          | 3,042,263,638             | 3,002,650,137             |
| D. Comed B. J. Blance From London City   | 11       | 111 700 000               | 100 017 001               |
| Deferred liability - Employee benefits   | 11       | 111,509,000               | 123,817,001               |
| I amendam dan atta   | 10       | 00 470 007                | 10.740.000                |
| Long term deposits   | 12       | 22,472,667                | 19,740,060                |
| Creditors and accruals   |          |                           |                           |
|  |          |                           |                           |
| Amount due to other persons and bodies   |          |                           |                           |
| carrying on insurance business   | 13       | 683,213,446               | 412,127,526               |
| Premium and claim reserves retained  | 1.4      | 95 949 179                | 20 055 022                |
| from retrocessionaires   | 14       | 25,248,173                | 26,055,623                |
| Other creditors and accruals Taxation - Provision less payments                                | 15<br>26 | 34,254,848<br>148,075,585 | 34,539,387<br>103,167,230 |
| Retention money payable  | 20       | 6,388,681                 | 6,410,112                 |
| recention money payable  |          | 897,180,733               | 582,299,878               |
|  |          | 001,100,100               | 002,200,010               |
| Other liabilities  |          |                           |                           |
| Dividend payable   |          | 4,625,512                 | 4,177,252                 |
| Surplus profit payable   |          | 1,214,008                 | 1,230,606                 |
|  |          | 5,839,520                 | 5,407,858                 |
| TOTAL LIABILITIES  |          | 4,079,265,558             | 3,733,914,934             |
| TOTAL EQUITY AND LIABILITIES   | Rupees   | 10,446,599,125            | 6,464,288,865             |
| CONTINGENCIES  | 16       |                           |                           |

The annexed notes from 1 to 43 form an integral part of these financial statements.

**Farzana Munaf** Chief Financial Officer

Rukhsana Saleem Chief Executive



|   | Note     | 2007   | 2006  |
|---|----------|--|---|
| Cash and bank deposits  |          |  |   |
| Cash and other equivalents<br>Current and other accounts<br>Deposits maturing within 12 months                    |          | 33,366<br>719,390,353<br>301,700,000                                   | 16,992<br>208,266,875<br>1,700,000                                      |
|   | 17       | 1,021,123,719  | 209,983,867   |
| Loans - Secured and unsecured (considered good) - to employees - to others  | 18       | 44,690,616<br>3,750,521<br>48,441,137                                  | 28,945,349<br>3,100,142<br>32,045,491                                   |
| Investments   | 19       | 6,412,290,053  | 3,588,323,007   |
| Investment properties   | 20       | 50,824,182   | 54,087,325  |
| Deferred taxation   |          | 151,660,579  | 87,346,888  |
| Other assets  |          |  |   |
| Amount due from other persons and<br>bodies carrying on insurance business<br>Premium and claim reserves retained | 21       | 742,676,308  | 493,663,550   |
| by cedants Accrued investment income  | 22<br>23 | 16,609,595<br>44,249,114   | 32,724,184<br>21,522,485  |
| Sundry receivables Prepaid reinsurance ceded Deferred commission expense Stock of stationery                      | 24<br>25 | 261,394,758<br>1,413,690,161<br>252,874,145<br>61,112<br>2,731,555,193 | 207,724,808<br>1,469,746,545<br>238,217,500<br>289,707<br>2,463,888,779 |
| Fixed assets  |          |  |   |
| Tangible  |          |  |   |
| Land and building Furniture, fixture, books and office equipment Motor vehicles                                   | 27       | 21,898,134<br>4,150,294<br>4,655,834<br>30,704,262                     | 23,367,122<br>2,616,363<br>2,630,023<br>28,613,508                      |
| Assets relating to Bangladesh   | 28       | -  | -   |
| TOTAL ASSETS  | Rupees   | 10,446,599,125   | 6,464,288,865   |

Abdul Hamid Dagia Director

# Profit and Loss Account for the year ended December 31, 2007



|     | -  |
|-----|----|
| Pak | Re |
|     |    |

|  | Note             | Fire  | Marine<br>Cargo                                 | Marine<br>Hull                                     | Accident  | Aviation  | Engineering  | Treaty   | 2007  | 2006  |
|--|------------------|---|---|--|---|---|--|--|---|---|
| Revenue account  |                  |   |   |  |   |   |  |  |   |   |
| Net premium revenue<br>Net claims<br>Expenses<br>Net commission  | 29               | 255,705,868<br>139,443,562<br>6,383,063<br>30,076,618 | 25,797,913<br>493,493<br>4,466,599<br>4,096,674 | 19,538,344<br>11,377,833<br>1,160,988<br>2,752,176 | 22,863,347<br>7,085,244<br>4,749,635<br>2,965,410 | 44,950,538<br>1,762,405<br>5,809,115<br>(2,610,787) | 140,092,873<br>44,314,545<br>3,577,972<br>(18,028,325) | 1,185,839,989<br>726,812,410<br>131,471,456<br>380,630,137 | 1,694,788,872<br>931,289,492<br>157,618,828<br>399,881,903  | 1,415,505,472<br>776,709,665<br>146,333,344<br>367,421,905  |
| Underwriting result  | Rupees           | 79,802,625  | 16,741,147                                      | 4,247,347  | 8,063,058   | 39,989,805  | 110,228,681  | (53,074,014)   | 205,998,649   | 125,040,558   |
| Investment income-net<br>Rental income-net<br>Exchange (loss)/gain<br>Other income<br>General and administration ex<br>VRS expenses<br>Provision for doubtful debts  | xpenses          |   |   |  |   |   | 30<br>31<br>32<br>33                                   |  | 3,689,376,821<br>30,543,619<br>(15,922,348)<br>65,804,433<br>(46,345,455)<br>(69,102,472)<br>-<br>3,654,354,598 | 771,733,341<br>26,065,423<br>(6,403,120)<br>11,701,610<br>(25,094,267)<br>-<br>(120,000,000)<br>658,002,987 |
| Profit before tax Taxation - Current - Deferred Profit after tax   |                  |   |   |  |   |   | 26.1   | Rupees   | 3,860,353,247<br>197,707,158<br>(64,313,691)<br>133,393,467<br>3,726,959,780                                    | 783,043,545<br>155,496,888<br>(44,296,888)<br>111,200,000<br>671,843,545                                    |
| Profit and loss appropriation<br>Balance at the commencemer<br>Profit after tax for the year<br>Transfers to general reserve<br>Final cash dividend<br>Final bonus dividend<br>Balance of unappropriated Pro | nt of year       | of year   |   |  |   |   |  | Rupees   | 721,954,126<br>3,726,959,780<br>(500,000,000)<br>(90,000,144)<br>(90,000,140)<br>3,768,913,622                  | 630,110,869<br>671,843,545<br>(400,000,000)<br>(180,000,288)<br>-<br>721,954,126                            |
| Basic and diluted diluted earn   | ning per share o | of Rs. 10 each 34                                     |   |  |   |   |  | Rupees   | 69.02   | 12.44   |
| The annexed notes from 1 to 4  | 3 form an integ  | gral part of these t                                  | financial statem                                | ents.  |   |   |  |  |   |   |
| Farzana Munaf<br>Chief Financial Officer   |                  |   | Rukhsana Sale<br>Chief Executiv                 |  |   |   | amid Dagia<br>rector                                   |  |   | zal-i-Qadar<br>Director   |

# Statement of Premium for the year ended December 31, 2007



**PakRe** 

|                             |                           | Unearned prer  | mium reserve   |                                |                                    | Prepaid re<br>Premiu | insurance<br>m ceded |                                      | Net premi                      | um revenue       |
|-----------------------------|---------------------------|----------------|----------------|--------------------------------|------------------------------------|----------------------|----------------------|--------------------------------------|--------------------------------|------------------|
| Class Business underwritten | Premium<br>written<br>(A) | Opening<br>(B) | Closing<br>(C) | Premium<br>earned<br>(D=A+B-C) | Reinsurance<br>ceded<br>(E)<br>Rup | Opening<br>(F)       | Closing<br>(G)       | Re-insurance<br>expense<br>(H=E+F-G) | 31 December<br>2007<br>(I=D-H) | 31 December 2006 |
| inside Pakistan             |                           |                |                |                                |                                    |                      |                      |                                      |                                |                  |
| Facultative                 |                           |                |                |                                |                                    |                      |                      |                                      |                                |                  |
| Fire                        | 1,001,591,175             | 464,018,565    | 465,747,571    | 999,862,169                    | 758,951,579                        | 305,657,044          | 320,452,322          | 744,156,301                          | 255,705,868                    | 138,498,146      |
| Marine Cargo                | 27,183,142                | 5,837,310      | 4,004,687      | 29,015,765                     | -                                  | 3,217,852            | -                    | 3,217,852                            | 25,797,913                     | 17,797,114       |
| Marine Hull                 | 22,755,072                | 12,115,355     | 11,877,390     | 22,993,037                     | =                                  | 3,454,693            | -                    | 3,454,693                            | 19,538,344                     | 11,260,898       |
| Accident                    | 37,837,751                | 9,562,394      | 24,410,271     | 22,989,874                     | -                                  | 126,527              | -                    | 126,527                              | 22,863,347                     | 13,074,824       |
| Aviation                    | 1,013,161,679             | 574,988,229    | 512,303,028    | 1,075,846,880                  | 963,652,686                        | 552,980,777          | 485,737,121          | 1,030,896,342                        | 44,950,538                     | 37,377,140       |
| Engineering                 | 865,648,919               | 545,449,106    | 540,468,642    | 870,629,383                    | 692,783,269                        | 474,520,825          | 436,767,584          | 730,536,510                          | 140,092,873                    | 80,247,224       |
| TOTAL                       | 2,968,177,738             | 1,611,970,959  | 1,558,811,589  | 3,021,337,108                  | 2,415,387,534                      | 1,339,957,718        | 1,242,957,027        | 2,512,388,225                        | 508,948,883                    | 298,255,346      |
| Treaty                      | 1,762,376,297             | 651,386,490    | 763,197,506    | 1,650,565,281                  | 505,669,599                        | 129,788,827          | 170,733,134          | 464,725,292                          | 1,185,839,989                  | 1,117,250,126    |
| GRAND TOTAL Rupees          | 4,730,554,035             | 2,263,357,449  | 2,322,009,095  | 4,671,902,389                  | 2,921,057,133                      | 1,469,746,545        | 1,413,690,161        | 2,977,113,517                        | 1,694,788,872                  | 1,415,505,472    |

The annexed notes from 1 to 43 form an integral part of these financial statements.

Farzana Munaf Chief Financial Officer

Rukhsana Saleem Chief Executive Abdul Hamid Dagia Director

# Statement of Claims for the year ended December 31, 2007



**PakRe** 

|                                |                 |                             |                             |                                | Reinsurance                   | D.t  |               | Reinsurance                                     | Net claim                       | s expenses          |
|--------------------------------|-----------------|-----------------------------|-----------------------------|--------------------------------|-------------------------------|--|---------------|---|---------------------------------|---------------------|
| Class<br>Business underwritten | Claims paid (A) | Outstandi<br>Opening<br>(B) | ng claims<br>Closing<br>(C) | Claims<br>expense<br>(D=A+C-B) | recoveries<br>received<br>(E) | Reinsurance and of in respect of outs Opening (F) Supees |               | and other<br>recoveries<br>revenue<br>(H=E+G-F) | 31 December<br>2007<br>*(I=D-H) | 31 December<br>2006 |
| inside Pakistan                |                 |                             |                             |                                |                               |  |               |   |                                 |                     |
| Facultative                    |                 |                             |                             |                                |                               |  |               |   |                                 |                     |
| Fire                           | 67,746,487      | 91,418,677                  | 163,115,752                 | 139,443,562                    | -                             | 68,968,099   | 68,968,099    | -   | 139,443,562                     | 14,857,502          |
| Marine Cargo                   | 677,078         | 183,585                     | -                           | 493,493                        | -                             | -  | -             | -   | 493,493                         | 602,384             |
| Marine Hull                    | 5,407,759       | 15,833,000                  | 16,720,709                  | 6,295,468                      | -                             | 7,088,000  | 2,005,635     | (5,082,365)                                     | 11,377,833                      | 1,298,285           |
| Accident                       | 4,246,802       | 4,500,000                   | 7,338,442                   | 7,085,244                      | -                             | -  | -             | -   | 7,085,244                       | (1,217,829)         |
| Aviation                       | 100,716,106     | 90,484,823                  | 71,420,531                  | 81,651,814                     | 98,073,688                    | 87,681,528   | 69,497,249    | 79,889,409                                      | 1,762,405                       | (10,527,449)        |
| Engineering                    | 144,960,658     | 339,859,000                 | 625,550,910                 | 430,652,568                    | 75,922,863                    | 303,047,000  | 613,462,160   | 386,338,023                                     | 44,314,545                      | 12,920,207          |
| TOTAL                          | 323,754,890     | 542,279,085                 | 884,146,344                 | 665,622,149                    | 173,996,551                   | 466,784,627  | 753,933,143   | 461,145,067                                     | 204,477,082                     | 17,933,100          |
| Treaty                         | 912,395,623     | 1,656,701,406               | 2,314,808,855               | 1,570,503,072                  | 136,476,300                   | 1,057,321,700  | 1,764,536,062 | 843,690,662                                     | 726,812,410                     | 758,776,565         |
| GRAND TOTAL Rupees             | 1,236,150,513   | 2,198,980,491               | 3,198,955,199               | 2,236,125,221                  | 310,472,851                   | 1,524,106,327  | 2,518,469,205 | 1,304,835,729                                   | 931,289,492                     | 776,709,665         |

<sup>\*</sup> This includes net claims of Rs. 79 million, reported in respect of riots occurred in Pakistan on or after 27 December 2007.

The annexed notes from 1 to 43 form an integral part of these financial statements.

Farzana MunafRukhsana SaleemAbdul Hamid DagiaFazal-i-QadarChief Financial OfficerChief ExecutiveDirectorDirector

# Statement of Expense for the year ended December 31, 2007



|                                       | Commission -              | Deferred co    | ommission      | Net commission       | Other          | Underwriting | Commission             |                | 1           | Net commission            | Net underwrit   | ing expenses<br>31 December |
|---------------------------------------|---------------------------|----------------|----------------|----------------------|----------------|--------------|------------------------|----------------|-------------|---------------------------|-----------------|-----------------------------|
| Class                                 | Paid or<br>payable<br>(A) | Opening<br>(B) | Closing<br>(C) | expense<br>(D=A+B-C) | expense<br>(E) | -            | from reinsurers<br>(G) | Opening<br>(H) | Closing (I) | retrocession<br>(J=G+H-I) | 2007<br>(K=F-J) | 2006                        |
| Business underwritten inside Pakistan |                           |                |                |                      |                | ` ′          | pees                   | ` ′            |             |                           |                 |                             |
| Facultative                           |                           |                |                |                      |                |              |                        |                |             |                           |                 |                             |
| Fire                                  | 74,251,847                | 33,696,385     | 37,559,653     | 70,388,579           | 6,383,063      | 76,771,642   | 40,938,212             | 12,901,334     | 13,527,585  | 40,311,961                | 36,459,681      | 17,429,570                  |
| Marine cargo                          | 4,414,362                 | 423,805        | 573,049        | 4,265,118            | 4,466,599      | 8,731,717    | -                      | 168,444        | -           | 168,444                   | 8,563,273       | 5,888,246                   |
| Marine hull                           | 3,543,635                 | 1,470,769      | 1,830,392      | 3,184,012            | 1,160,988      | 4,345,000    | -                      | 431,836        | -           | 431,836                   | 3,913,164       | 1,640,472                   |
| Accident                              | 5,163,844                 | 1,222,078      | 3,407,859      | 2,978,063            | 4,749,635      | 7,727,698    | -                      | 12,653         | -           | 12,653                    | 7,715,045       | 5,604,285                   |
| Aviation                              | 2,689,548                 | 2,530,647      | 1,196,628      | 4,023,567            | 5,809,115      | 9,832,682    | 3,111,137              | 4,915,336      | 1,392,119   | 6,634,354                 | 3,198,328       | (3,008,919)                 |
| Engineering                           | 34,559,451                | 34,555,152     | 23,617,306     | 45,497,297           | 3,577,972      | 49,075,269   | 43,298,967             | 47,603,611     | 27,376,956  | 63,525,622                | (14,450,353)    | (13,338,274)                |
| TOTAL                                 | 124,622,687               | 73,898,836     | 68,184,887     | 130,336,636          | 26,147,372     | 156,484,008  | 87,348,316             | 66,033,214     | 42,296,660  | 111,084,870               | 45,399,138      | 14,215,380                  |
| Treaty                                | 412,071,046               | 164,318,664    | 184,689,260    | 391,700,450          | 131,471,456    | 523,171,906  | 10,156,889             | 3,337,310      | 2,423,887   | 11,070,312                | 512,101,594     | 499,539,869                 |
| GRAND TOTAL Rupees                    | s 536,693,733             | 238,217,500    | 252,874,147    | 522,037,086          | 157,618,828    | 679,655,914  | 97,505,205             | 69,370,524     | 44,720,547  | 122,155,182               | 557,500,732     | 513,755,249                 |

The annexed notes from 1 to 43 form an integral part of these financial statements.

Farzana Munaf Chief Financial Officer

Rukhsana Saleem Chief Executive Abdul Hamid Dagia Director



# Cash Flow Statement for the year ended December 31, 2007

| Operating Cash Flows Underwriting activities Premium received | 4,481,541,277<br>(2,665,893,561)<br>(1,236,150,513) | 4,346,839,232     |
|---|---|-------------------|
|   | (2,665,893,561)<br>(1,236,150,513)                  |                   |
| Dramium ressived  | (2,665,893,561)<br>(1,236,150,513)                  |                   |
| Premium received  | (1,236,150,513)                                     | (2.042.257.710)   |
| Reinsurance premium paid                                      |   | (3,043,357,718)   |
| Claims paid   | 010 470 071   | (921,619,248)     |
| Reinsurance and other recoveries received                     | 310,472,851   | 296,818,771       |
| Commission paid   | (536,693,733)                                       | (464,621,175)     |
| Commission received   | 97,505,205  | 139,400,037       |
| Premium and claim reserves retained from retrocessionaires/   |   |                   |
| withheld by ceding companies                                  | 17,795,448  | 43,092,678        |
| Expenses paid   | (227,005,834)                                       | (141,653,667)     |
| Net cash flows from underwriting activities                   | 241,571,140   | 254,898,910       |
|   |   |                   |
| Other Operating Activities                                    |   |                   |
| Income tax paid   | (152,798,803)                                       | (194,908,517)     |
| General administration expenses paid                          | (39,853,459)  | (14,619,808)      |
| Loans recovered / (disbursed) from employees                  | (16,395,646)  | 2,855,046         |
| Other receipts / (payments)- sundry debtors                   | (53,669,950)  | 8,036,150         |
| Other payments - staff contribution                           | (15,033,799)  | (23,857,224)      |
| Net cash flows from other operating activities                | (277,751,657)                                       | (222,494,353)     |
| Total cash flow from all operating activities                 | (36,180,517)  | 32,404,557        |
|   |   |                   |
| Investment activities   | (4.740.000)   | (4.40.40.4)       |
| Fixed capital expenditure                                     | (4,749,890)   | (142,484)         |
| Sale proceeds of Fixed Assets                                 | 17,952  | - (0.040.047.470) |
| Acquisition of investments                                    | (7,259,214,850)                                     | (2,313,917,170)   |
| Rental income received  | 36,181,739  | 30,457,452        |
| Dividend income received                                      | 605,240,201   | 603,203,999       |
| Interest income on bank deposits                              | 22,453,903  | 11,028,987        |
| Investment income received                                    | 73,700,000  | 53,700,000        |
| Sale proceeds of investments                                  | 7,463,259,796                                       | 1,702,255,100     |
| Total cash flow from investment activities                    | 936,888,851   | 86,585,884        |
| Financing activities  |   |                   |
| Financing activities  | (16,598)  | (83,199)          |
| Surplus paid<br>Dividend paid                                 | (89,551,884)  | (179,058,935)     |
| Payments of finance leases                                    | (00,001,004)  | (1,253,061)       |
| Total cash flows from financing activities                    | (89,568,482)  | (180,395,195)     |
| Net cash flow from all activities                             | 811,139,852   | (61,404,754)      |
| Cash and cash equivalents at beginning of the year            | 209,983,867   | 271,388,621       |
| Cash and cash equivalents at end of the year Rupees           | 1,021,123,719                                       | 209,983,867       |
| = itupees   | 1,021,120,110                                       | 200,000,001       |

**Farzana Munaf** Chief Financial Officer

Rukhsana Saleem Chief Executive Abdul Hamid Dagia Director



|   |        | 31 December<br>2007                     | 31 December<br>2006 |
|---|--------|---|---------------------|
| Reconciliation to profit and loss account                 |        |   |                     |
| Operating cash flows                                      |        | (36,180,517)                            | 32,404,557          |
| Depreciation expense                                      |        | (5,913,112)                             | (6,419,039)         |
| Exchange (gain) / loss                                    |        | (15,922,348)                            | (6,403,120)         |
| Provision for doubtful debts/Litigation                   |        | -                                       | (120,000,000)       |
| Rental income   |        | 37,591,513                              | 32,625,473          |
| Pension officers expense                                  |        | (3,859,133)                             | 3,471,200           |
| Pension staff expense                                     |        | (903,000)                               | (345,023)           |
| Medical expense   |        | 9,086,000                               | (8,089,000)         |
| Gratuity expense  |        | 12,132,989                              | 17,429,231          |
| Compensated absences                                      |        | (3,632,000)                             | 3,418,000           |
| Provision for outstanding claims                          |        | 5,611,830                               | 151,909,188         |
| Provision for unearned premium                            |        | 58,651,647                              | 148,601,305         |
| Prepaid reinsurance                                       |        | 56,056,384                              | 179,322,213         |
| Provision for employee benefits                           |        | (12,308,001)                            | 8,698,176           |
| Dividend income   |        | 611,242,675                             | 649,163,245         |
| Investment income   |        | 242,423,455                             | 105,260,630         |
| Amortization of premium                                   |        | (16,290,075)                            | (15,114,724)        |
| Gain on sale of investment                                |        | 2,862,854,600                           | 2,157,782           |
| (Decrease) / increase in operating assets other than cash |        | (80,591,919)                            | 125,622,282         |
| (Increase) / decrease in operating liabilities            |        | 290,230,888                             | (335,932,000)       |
|   |        | 4,010,281,876                           | 967,780,376         |
| Other adjustments   |        | , | , ,                 |
| Decrease / (increase) in provision for diminution in      |        |   |                     |
| value of investments                                      |        | 2,870,174                               | 10,171,686          |
| Income tax paid   |        | (152,798,803)                           | (194,908,517)       |
|   |        | (149,928,629)                           | (184,736,831)       |
| Profit before taxation                                    |        | 3,860,353,247                           | 783,043,545         |
| Provision for taxation                                    |        | (133, 393, 467)                         | (111,200,000)       |
| Profit after taxation                                     | Rupees | 3,726,959,780                           | 671,843,545         |
| Cash and cash equivalents                                 |        |   |                     |
| Cash and other equivalent                                 |        | 33,366                                  | 16,992              |
| Cash and other equivalent  Current and other accounts     |        | 719,390,353                             | 208,266,875         |
| Deposit maturing within 12 months                         |        | 301,700,000                             | 1,700,000           |
| peposit maturing within 12 months                         | Rupees | 1,021,123,719                           | 209,983,867         |

Farzana Munaf Chief Financial Officer

Rukhsana Saleem

The annexed notes from 1 to 43 form an integral part of these financial statements.

Abdul Hamid Dagia Director



# Statement of Investment Income for the year ended December 31, 2007

|  |        | 2007  | 2006  |  |
|--|--------|---|---|--|
| Income from non-trading investments  |        |   |   |  |
| Held to maturity   |        |   |   |  |
| Return on Government Securities  |        | 129,144,283   | 91,014,696  |  |
| Return on other fixed income securities and deposits   |        | 28,315,240  | 14,245,934  |  |
| Income on treasury bills   |        | 80,709,482  | 43,208,794  |  |
| Amortization of premium on Pakistan Investment Bond  |        | (16,290,075)  | (15,114,724)  |  |
| Available for sale   |        |   |   |  |
| Dividend income  |        | 611,242,675   | 649,163,245   |  |
| Gain on sale of non-trading investments  |        |   |   |  |
| Available for sale investments   |        | 2,862,854,600   | 2,157,782   |  |
| (Loss) / Gain on revaluation of investments  |        |   |   |  |
| Available for sale At fair value through profit or loss classified as held for trading Investment related expenses |        | $ \begin{array}{r} (2,870,174) \\ \phantom{00000000000000000000000000000000000$ | $ \begin{array}{r} (10,171,686) \\ \underline{11,922} \\ 774,515,963 \\ (2,782,622) \end{array} $ |  |
| Net investment income  | Rupees | 3,689,376,821   | 771,733,341   |  |

The annexed notes from 1 to 43 form an integral part of these financial statements.

| Farzana Munaf Chief Financial Officer | Rukhsana Saleem | Abdul Hamid Dagia | Fazal-i-Qadar |
|---------------------------------------|-----------------|-------------------|---------------|
|                                       | Chief Executive | Director          | Director      |

### Statement of Changes in Equity for the year ended December 31, 2007



| <b>PakRe</b> |
|--------------|
| Farne        |
|              |

|   | Note   | Share capital Issued subscribed and paid-up | Exceptional losses reserve | R<br>General reserve Re | Reserves<br>evenue reserves<br>etained earnings | Total         | Total         |
|---|--------|---|----------------------------|-------------------------|---|---------------|---------------|
|   |        | and paid-up                                 | losses reserve             |                         |   |               |               |
| Balance as at 31 December 2005  |        | 450,000,720                                 | 281,000,000                | 877,419,085             | 630,110,869                                     | 1,507,529,954 | 2,238,530,674 |
| Final cash dividend 2005 @ 40% (Rs.4 per share)   |        | -   | -                          | -                       | (180,000,288)                                   | (180,000,288) | (180,000,288) |
| Effect of change in accounting policy<br>Transfer to General Reserve<br>declared subsequent to year end |        | -   | -                          | 400,000,000             | (400,000,000)                                   | -             | -             |
| Total income and expense recognized during the year - profit for the                                    |        |   |                            |                         |   |               |               |
| year 2006   |        | -   | =                          | -                       | 671,843,545                                     | 671,843,545   | 671,843,545   |
| Balance as at 31 December 2006  |        | 450,000,720                                 | 281,000,000                | 1,277,419,085           | 721,954,126                                     | 1,999,373,211 | 2,730,373,931 |
| Final bonus dividend 2006 @ 20% (Rs.2 per share)  |        | 90,000,140                                  | -                          | -                       | (90,000,140)                                    | (90,000,140)  | -             |
| Final cash dividend 2006 @ 20%<br>(Rs.2 per share)  |        | -   | -                          | -                       | (90,000,144)                                    | (90,000,144)  | (90,000,144)  |
| Transfer to General Reserve   |        | -   | -                          | 500,000,000             | (500,000,000)                                   | -             | -             |
| Total income and expense recognized during the year - profit for the                                    |        |   |                            |                         |   |               |               |
| year 2007   |        | -   | -                          | -                       | 3,726,959,780                                   | 3,726,959,780 | 3,726,959,780 |
| Balance as at 31 December 2007  | Rupees | 540,000,860                                 | 281,000,000                | 1,777,419,085           | 3,768,913,622                                   | 5,546,332,707 | 6,367,333,567 |
|   |        |   |                            |                         |   |               |               |

The annexed notes from 1 to 43 form an integral part of these financial statements.

Farzana Munaf Chief Financial Officer

Rukhsana Saleem Chief Executive

Abdul Hamid Dagia Director

### Notes to the Financial Statement for the year ended December 31, 2007

### 1. STATUS AND NATURE OF BUSINESS

Pakistan Reinsurance Company Limited (the Company) is a public limited company incorporated on 30 March 2000 under the Companies Ordinance, 1984. The object of the Company is the development of insurance and reinsurance business in Pakistan and to carry on reinsurance business. The registered office of the Company is located at PRC Towers, 32-A, Lalazar Drive, Maulvi Tamizuddin Khan Road, Karachi. Its shares are quoted on Karachi and Lahore Stock Exchanges.

### 2. BASIS OF PREPARATION

These financial statements have been prepared on the format of financial statements issued by the Securities and Exchange Commission of Pakistan (SECP) through Securities and Exchange Commission (Insurance) Rules, 2002 [SEC (Insurance) Rules, 2002], vide S.R.O. 938 dated 12 December 2002.

### 2.1 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan, requirements of the Companies Ordinance 1984, the Insurance Ordinance 2000 and the Securities and Exchange Commission (Insurance) Rules, 2002. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984, the Insurance Ordinance, 2000, the Securities and Exchange Commission (Insurance) Rules 2002 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of these standards, the requirements of the Companies Ordinance 1984, the Insurance Ordinance, 2000, the Securities and Exchange Commission (Insurance) Rules, 2002 or the requirements of the said directives take precedence.

### 2.2 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for derivatives which are recognized at fair value as stated in note 5.12.

### 3. STANDARDS, INTERPRETATIONS AND AMENDMENTS TO PUBLISHED APPROVED ACCOUNTING STANDARDS THAT ARE NOT YET EFFECTIVE

The following standards, amendments and interpretations of approved accounting standards, effective for accounting periods beginning on or after 01 January 2008 are either not relevant to Company's operations or are not expected to have significant impact on the Company's financial statements other than certain increased disclosures:

Revised IAS 1 - Presentation of financial statements (effective for annual periods beginning on or after 1 January 2009). The objective of revising IAS 1 is to aggregate information in the financial statements on the basis of shared characteristics. The changes affect the presentation of owner changes in equity and of comprehensive income. It introduces a requirement to include in a complete set of financial statements a statement of financial position as at the beginning of the earliest comparative period whenever the entity retrospectively applies an accounting policy or makes a retrospective restatement of items in its financial statements, or when it reclassifies items in its financial statements.

Revised IAS 23-Borrowing costs (effective from 1 January 2009). Revised IAS 23 removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The application of the standard is not likely to have an effect on Company's financial statements.

IFRIC 9 - Reassessment of embedded derivatives - The IFRIC is effective during the year and will be applied together with application of IAS 39.

IFRIC 11 – IFRS 2-Group and Treasury Share Transactions (effective for annual periods beginning on or after 1 March 2007). IFRIC 11 requires that a share based payment arrangement in which an entity receives goods or services as consideration for its own payment regardless of how the equity instruments are obtained. IFRIC 11 is not expected to have any impact on the Company's financial statements.



IFRIC 12 – Service Concession Arrangements (effective for annual periods beginning on or after 1 January 2008). IFRIC 12 provides guidance on certain recognition and measurement issues that arise in accounting for public-to-private concession arrangements. IFIRC 12 is not relevant to the Company's operations.

IFRIC 13- Customer Loyalty Programmes (effective for annual periods beginning on or after 1 July 2008). IFRIC 13 addresses the accounting by entities that operates, or otherwise participate in, customer loyalty programmes for their customers.

IFRIC 14 IAS 19- The Limit on Defined Benefit Asset, Minimum Funding Requirements and their interaction (effective for annual periods beginning on or after 1 January 2008). IFRIC 14 clarifies when refunds or reductions in future contributions in relation to defined benefit assets should be regarded as available and provides guidance on minimum funding requirements (MFR) for such asset.

### 4. USE OF ESTIMATES AND JUDGEMENT

The preparation of financial statements in conformity with the requirements of approved accounting standards as applicable in Pakistan requires management to make judgements / estimates and associated assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The judgements / estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the estimate about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on periodic basis. Revisions to accounting estimates are recognized in the period in which the revision is made.

Significant areas requiring the management to use estimates in these financial statements relate to provision for outstanding claims including IBNR, impairment of assets, premium deficiency reserves, provision for income taxes, recoveries from reinsurers, staff retirement benefits and useful lives of assets and methods of depreciation.

### 5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 5.1 Investments

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs. Subsequently, these are recognized and classified as follows:

### 5.1.1 Recognition

Regular way purchases and sales of investments that require delivery within the time frame established by regulations or market convention are recognized at the trade date. Trade date is the date on which the company commits to purchase or sell the investment.

### 5.1.2 Measurement

- (a) Investment at fair value through profit or loss -Held for trading
  - \_ Investments which are acquired principally for the purposes of generating profit from short term fluctuation in price or are part of the portfolio in which there is recent actual pattern of short term profit taking are classified as held for trading.
  - \_ Investments which are designated at fair value through profit or loss upon initial recognition.

After initial recognition, the above investments are remeasured at fair value determined with reference to the rates prevailing in the stock exchange, where applicable. Gains or losses on investments on remeasurement of these investments are recognized in profit and loss account.



### (b) Held to maturity

Investments with fixed maturity and fixed income investments, where management has both the intent and the ability to hold to maturity, are classified as held-to-maturity.

Subsequent to initial recognition at cost, these investments are measured at amortized cost, less provision for impairment in value, if any. Amortized cost is calculated taking into account any discount or premium on acquisition by using effective interest rate method.

### (c) Available for sale - marketable securities

Available for sale financial assets are those non derivative financial assets that are designated as available for sale or are not classified as (a) loans and receivables (b) held to maturity investments or (c) financial assets at fair value through profit or loss.

### Quoted

Subsequent to initial recognition at cost, quoted investments are stated at the lower of cost or market value (market value on an individual investment basis being taken as lower if the fall is other than temporary) in accordance with the requirements of the S.R.O. 938 issued by the SECP in December 2002.

### Unquoted

Unquoted investments are recorded at cost less impairment (if any).

### 5.2 Investment properties

Investment properties are accounted for under the cost model in accordance with approved International Accounting Standards (IAS) 40, "Investment Property" and S.R.O. 938 issued by the Securities and Exchange Commission of Pakistan.

- Leasehold land is stated at cost.
- Building on leasehold land is depreciated to its estimated salvage value on reducing balance method over its useful life.
- Installations forming a part of building on leasehold land but having separate useful lives are depreciated at the rate of 20 percent under the reducing balance method.

Depreciation policy, subsequent capital expenditures on existing properties and gains or losses on disposals are accounted for in the same manner as tangible fixed assets.

### 5.3 Underwriting provisions

### 5.3.1 Provision for outstanding claims

A liability is recognized for outstanding claims incurred upto the balance sheet date and is considered to be incurred at the time of incident giving rise to the claim. Unpaid reported claims are based on prescribed statutory returns submitted by the ceding companies. Outstanding claims reserve and claims incurred but not reported (IBNR) to the Company upto the balance sheet date are recorded on the basis of actuarial valuation, results of which have been recognized in the financial statements. The above liability is measured at undiscounted value and includes expected settlement costs.

### 5.3.2 Claim recoveries

Claim recoveries receivable from the reinsurers are recognized as an asset at the same time as the claims which give rise to the right of recovery are recognized and are measured at the amounts expected to be received. Claims are reported net off reinsurance in the revenue account.



### 5.3.3 Provision for unearned premium

Provision for unearned premium is made in the Revenue Account on the basis of 1/24 method as per Regulation 8 of Securities and Exchange Commission (Insurance) Rules, 2002. This provision is calculated by an actuary.

### 5.3.4 Premium deficiency reserve

Where the unearned premium liability for any class of business is not adequate to meet the expected future liability, after reinsurance, from claims and other expenses, including reinsurance expense, commissions and other underwriting expenses expected to be incurred after the balance sheet date in respect of policies in that class of business in force at balance sheet date, a premium deficiency reserve is recognized as a liability to meet the deficit.

The movement in the premium deficiency reserve is recorded as an expense and is a part of revenue account.

#### 5.3.5 Prepaid reinsurance ceded

Reinsurance premium is recognized as an expense evenly over the period of the underlying policies. The portion of reinsurance premium not yet recognized as expense is recognized as prepayment.

#### 5.3.6 Commission income unearned

Commission income receivable is taken to revenue account in accordance with the pattern of recognition of the reinsurance premium to which it relates.

#### 5.4 Staff retirement benefits

### 5.4.1 Defined benefit plans

The Company operates approved gratuity and pension scheme for all its permanent employees who are entitled / have opted for either of the above schemes. Contributions to the funds are made based on actuarial recommendations and in line with the provisions of the Income Tax Ordinance, 2001. The most recent actuarial valuation was carried out effective for the year ended 31 December 2007 using the Projected Unit Credit Method. Actuarial gains / losses in excess of corridor limit (10% of the higher of fair value of assets and present value of obligation) are recognised over the average remaining service life of the employees.

The Company also operates post retirement medical benefit plan and recognizes liability for post retirement medical facilities in respect of its eligible employees in accordance with requirements of IAS - 19 (Revised).

### 5.4.2 Defined contribution plan

The Company contributes to a provident fund scheme which covers all permanent employees. Equal contributions are made both by the Company and the employees to the fund at the rate of 10 percent of basic salary.

### 5.5 Compensated absences

The Company accounts for all accumulated compensated absences when the employees render service that increases their entitlement to future compensated absences based on actuarial valuation.

### 5.6 Taxation

### Current

Provision for current taxation is based on taxable income at current rates of taxation after taking into account tax credits, rebates and exemptions available, if any.



#### Deferred

Deferred tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

### 5.7 Fixed assets

#### Owned

Fixed assets except leasehold lands (other than land of PRC House and PRC Building, which has not been bifurcated) are stated at cost less accumulated depreciation calculated on written down values and accumulated impairment losses thereon. Leasehold land is stated at cost.

Depreciation is charged to income applying the reducing balance method. The rates of depreciation are stated in note 27 to the financial statements.

Depreciation on additions during the financial year is charged from the month in which asset is put to use whereas no depreciation is charged from the month in which the asset is disposed off. The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The carrying amount of fixed assets are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amounts, and where carrying values exceed their estimated recoverable amount, assets are written down to their recoverable amount.

Maintenance and normal repairs are charged to income as and when incurred. Major renewals and improvements are capitalized and assets so replaced, if any, are retired.

Gains and losses on disposal of fixed assets, if any, are included in current income.

### 5.8 Revenue recognition

### Premium

Premium received / receivable under a policy are recognized evenly over the period of underlying policies or in accordance with the pattern of reinsurance service provided. Where the pattern of incidence of risk varies over the period of the policy, the premium is recognized as an income in accordance with the pattern of incidence of risk.

Revenue from premium is based on prescribed statutory returns submitted by the ceding companies. Premiums are taken to income, after (i) deducting reinsurance and (ii) adjusted for provision for unearned premium as described in note 5.3.3.

Premium recognition in case of coinsurance or pool arrangements is restricted to the Company's share only.

### Commission

Commission and profit commission receivable from reinsurers are deferred and brought to account as revenue in accordance with the pattern of recognition of the reinsurance premiums to which they relate.



#### Investments

Gain / loss on sale of investments is taken to the profit and loss account in the year of sale.

Profit / interest income from securities are recognized on effective interest rate basis.

Dividend income is recognized when the right to receive such dividend is established.

Rental income

Rentals from investment properties are recognized as income on time proportion basis.

#### 5.9 Reinsurance expense

Premium reinsured to reinsurers is recognized as a liability on attachment of the underlying policies reinsured or on inception of the reinsured contract in case of proportional and non-proportional basis respectively.

Where the pattern of incidence of risk varies over the period of the policy, the premium is recognized as an expense in accordance with the pattern of incidence of risk.

#### 5.10 Commission

Commission expense incurred in obtaining and recording policies is deferred and recognised as an expense in accordance with pattern of recognition of premium revenue.

Commission and other forms of revenue (apart from recoveries) from reinsurers are deferred and recognised as liability and recognised in the profit and loss account as revenue in accordance with the pattern of recognition of the reinsurance premiums.

#### 5.11 Expenses of management

Expenses of management allocated to the underwriting business represent directly attributable expenses and indirect expenses allocated on the basis of net premium revenue under individual business.

#### 5.12 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. Attributable transaction costs are recognized in profit or loss when incurred. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value of derivative financial instruments is taken to profit and loss account.

#### 5.13 Foreign currency translations

Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Pak Rupees using year end spot foreign exchange rates. Non monetary assets and liabilities are translated into Pak Rupees using exchange rates prevalent on transaction date. Exchange differences on foreign currency translations are included in income currently. The financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency.

#### 5.14 Impairment

The carrying amount of assets is reviewed at each balance sheet date to determine whether there is any indication of impairment of any asset or group of assets. If any such indication exists, the recoverable amount of such assets is estimated and impairment losses are recognized in the profit and loss account.



#### 5.15 Cash and cash equivalents

Cash and cash equivalents comprise (a) cash in deposit accounts with banks (b) cash (and cheques) in hand, in transit and at banks in current accounts (c) stamps in hand and (d) term deposits maturing within 12 months as per the format prescribed by the SEC (Insurance) Rules, 2002 vide S.R.O dated 12 December 2002.

#### 5.16 Off setting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 5.17 Segment reporting

#### (a) Primary segments

The Company's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The perils covered under insurance include damages by fire, riot and strike, explosion, earthquake, atmospheric damage, flood, electric fluctuation and impact.

Marine insurance provide coverage against cargo risk, war risk and damages occurring in inland transit.

Motor insurance provides indemnity against third party loss and other comprehensive car coverage.

Miscellaneous insurance provide cover against burglary, loss of cash in safe and cash in transit and personal accident money.

#### (b) Secondary segments

Revenues are attributed to geographical segments based on the location of the assets producing the revenues.

The Company generally accounts for intersegment sales and transfers, if any, as if the sales or transfers were made to third parties at current market prices.

#### 5.18 Provisions

A provision is recognized in the balance sheet when the Company has a legal or constructive obligation as a result of past events and it is probable that an outflow of economic benefits will be required to settle the obligations and a reliable estimate can be made of the amount of the obligation.

#### 5.19 Provision for doubtful debts

Provision, as considered adequate by the management, is made to cover doubtful debts.

#### 5.20 Financial instruments

Financial instruments carried on the balance sheet include cash and bank deposits, loans, investments, amounts due from / to other persons and bodies carrying on insurance business, premium and claim reserves retained from / by retrocessionaires/cedants, accrued investment income, sundry receivables, provision for outstanding claims, long term deposits, other creditors and accruals, retention money payable, dividend payable and surplus profit payable.

All the financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of contractual rights that comprise the financial assets, and in the case of financial liabilities, when the obligation specified in the contract is discharged, cancelled or expired. At the time of initial recognition, all financial assets and financial liabilities are measured at cost, which is the fair value of the consideration given or received for it. Any gain or loss on derecognition of financial assets and financial liabilities is taken to income directly.



| 6. | SHARE CAPITAL  |          | 2007                       | 2006          |
|----|--|----------|----------------------------|---------------|
|    | Authorized share capital 400,000,000 Ordinary Shares of Rs.10 each (2006: 100,000,000 ordinary shares of Rs. 10 each)              | Rupees = | 4,000,000,000              | 1,000,000,000 |
|    | Issued, subscribed and paid up   |          |                            |               |
|    | 8 Ordinary shares of Rs. 10 each fully paid in cash (2006: 8 ordinary shares of Rs. 10 each)                                       |          | 80                         | 80            |
|    | 5,000,000 ordinary shares of Rs. 10 each issued for consideration other than cash (2006: 5,000,000 ordinary shares of Rs. 10 each) |          | 50,000,000                 | 50,000,000    |
|    | 49,000,078 (2006: 40,000,064) ordinary shares of Rs. 10 each issued as fully paid  |          |                            |               |
|    | bonus shares   | Rupees   | 490,000,780<br>540,000,860 | 400,000,640   |

#### 7. EXCEPTIONAL LOSSES RESERVE

The reserve for exceptional losses represents amount set aside in prior years admissible previously under the Income Tax Act of 1922. After the introduction of repealed Income Tax Ordinance, 1979, which did not permit the said deduction, the Company has been setting aside amounts to exceptional losses reserve through profit and loss appropriation account.

### 8. PROVISION FOR OUTSTANDING CLAIMS

| (including IBNR) |        | 2007        | 2006        |
|------------------|--------|-------------|-------------|
| Fire             |        | 268,938,579 | 229,205,021 |
| Marine           |        | 110,328,289 | 78,224,055  |
| Miscellaneous    |        | 296,267,126 | 362,493,088 |
|                  | Rupees | 675,533,994 | 669,922,164 |
|                  | ;      |             |             |

Represents estimated liabilities in respect of outstanding claims incurred upto the balance sheet date as intimated by the ceding companies to the Company. Out of the same, estimated recoveries are deducted to arrive at the net amount of such liabilities which would fall on the Company (net account). The Company, generally computes such liabilities on the basis of various forms received from the ceding companies including forms "H", "HH" and "HHH" (Annual statement of Estimated Liability for Outstanding Losses). In case where no information is received from the ceding companies, the estimated liability is recorded on the basis of actuarial valuation for the concerned class of business. At the end of the next accounting period / year, the reserve brought forward is reversed and a new reserve is created for the estimated liability in respect of the outstanding claims.

In the year 2002 an amount of Rs.4.952 million representing brought forward claims from previous years which relate to Bangladesh (former East Pakistan) has been excluded from reserve for outstanding claims on Balance Sheet and has been taken along with other liabilities of Rs. 809,000 to net off Assets in Bangladesh of Rs. 15,974,000 (refer note 28).

|    | Fire Marine Miscellaneous      | Rupees | 2,382,000<br>1,470,000<br>1,100,000<br>4,952,000            | 2,382,000<br>1,470,000<br>1,100,000<br>4,952,000             |
|----|--------------------------------|--------|---|--|
| 9. | PROVISION FOR UNEARNED PREMIUM |        |   |  |
|    | Fire Marine Miscellaneous      | Rupees | 956,068,761<br>58,235,423<br>1,307,704,912<br>2,322,009,096 | 856,084,690<br>101,433,314<br>1,305,839,445<br>2,263,357,449 |



| 10. | COMMISSION INCOME UNEARNED  |           |                | 2007                                    | 2006                      |
|-----|---|-----------|----------------|---|---------------------------|
|     | Fire  |           |                | 15,739,276                              | 14,948,880                |
|     | Marine  |           |                | 101,731                                 | 1,620,542                 |
|     | Miscellaneous   |           |                | 28,879,541                              | 52,801,102                |
|     |   |           | Rupees         | 44,720,548                              | 69,370,524                |
| 11. | DEFERRED LIABILITY-EMPLOYEE BENEFITS                              |           |                |   |                           |
|     | Defined benefit obligations                                       |           |                |   |                           |
|     | - Pension   |           |                |   |                           |
|     | Officers  |           |                | 42,335,000                              | 48,436,000                |
|     | Staff   |           |                | -                                       | 753,001                   |
|     | - Post retirement medical benefits                                |           |                | 43,445,000                              | 52,531,000                |
|     | Compensated absences  | 37.1      | Rupees         | 25,729,000<br>111,509,000               | 22,097,000<br>123,817,001 |
|     |   |           | -              |   |                           |
| 12. | LONG TERM DEPOSITS  |           |                |   |                           |
|     | This represents deposits received from tenants in conne           | ction wit | h letting of   | PRC Towers.                             |                           |
| 13. | AMOUNT DUE TO OTHER PERSONS AND BODIE                             | S CARR    | YING ON I      | NSURANCE BUSINESS                       | S                         |
|     | Amount due to other persons and bodies                            |           |                |   |                           |
|     | carrying on insurance business                                    | 21.2      | Rupees         | 683,213,446                             | 412,127,526               |
|     | 13.1 This includes Rs. Nil (2006: Rs. 258,349) due to re          | elated pa | rties.         |   |                           |
|     |   |           |                |   |                           |
| 14. | PREMIUM AND CLAIM RESERVES RETAINED FROM RETROCESSIONAIRES        |           |                |   |                           |
|     |   |           |                |   |                           |
|     | Premium reserve withheld  |           |                | 537,183                                 | (236,362)                 |
|     | Losses reserve withheld   |           |                | 18,850,769                              | 19,298,296                |
|     | Cash losses received from retrocessionaires                       |           | Rupees         | 5,860,221<br>25,248,173                 | 6,993,689<br>26,055,623   |
|     |   |           | Rupces         | ======================================= | 20,000,020                |
|     | This represents Company's retention of deposits withhe companies. | eld again | st the total a | mount retroceded to oth                 | er                        |
| 15. | OTHER CREDITORS AND ACCRUALS                                      |           |                |   |                           |
|     | Bonus payable   |           |                | 11,018,028                              | 9,879,487                 |
|     | Provision for litigation  |           |                | 16,075,253                              | 16,075,253                |
|     | Accrued expenses  |           |                | 5,990,996                               | 7,471,867                 |
|     | Others  |           |                | 1,170,571                               | 1,112,780                 |
|     |   |           | Rupees         | 34,254,848                              | 34,539,387                |

16.1 The Company is in process of reconciling balances of amount due to and due from other persons and bodies carrying on insurance business and have identified reconciling items of Rs.134 million (2006: Rs.348 million) as at 31 December 2007, which have not yet been agreed and settled with these insurance companies. Further, the Company is in process of getting confirmation and reconciling balances with various other insurance companies. Consequently, the impact of possible adjustments on these balances and Profit and Loss account could not be quantified.

16.

CONTINGENCIES



16.2 The Company has reversed certain claims lodged by insurance companies estimated at Rs.66 million in the previous years due to the reason that appropriate documentation for substantiating these claims was not provided by the ceding companies.

There is a possibility that the Company may become liable to pay this amount in case if ceding companies ultimately manage to provide the relevant supporting documents. However, these include a claim of Rs. 6.36 million against which the Company had also made a counter claim of Rs. 20.72 million.

16.3 The Company has certain disputes with National Construction Company Limited (NCC) and other consultant / contractors, over the certification of final bills and breach of contract in relation to the construction of PRC Tower respectively.

NCC has filed a counter claim of Rs.133.6 million against the Company for financial loss and loss of goodwill against the original claim filed by the Company against NCC amounting to Rs.105.9 million for breach of contract for the construction of PRC Towers. In relation to the dispute with the consultants / contractors the total work as certified by company's consultants amounted to Rs. 200.76 million against the total contract price of Rs. 208.94 million and the asset capitalized amounted to Rs. 191.92 million only.

The Company has not made any provision against these claims, as it does not anticipate any liability in respect of these claims.

16.4 The Income Tax department had made add backs on account of excess allocation to "Reserve for unexpired risk" and "provision for diminution in value of investment" in the assessment year 2002-03, against which the Company filed an appeal before the Commissioner of Income tax (Appeals) which was decided in favour of the Company. Subsequently the Large Tax Payers' Unit has filed an appeal before the Income Tax Appellate Tribunal on account of the above two grounds amounting to Rs. 417.8 million and Rs. 13.4 million respectively on the plea that the learned CIT(A) has erred in deleting the above balance. These cases have been set aside by the Income Tax Appellate Tribunal and final status of the cases is yet to be decided.

The management is of the view that the decision will be made in favour of the Company and therefore no tax liability will arise in this case. Accordingly no provision has been made in the current financial statements in this regard.

16.5 Case related to Export Credits Guarantee Scheme

Decrees have been awarded against the Company in two cases amounting to Rs. 31.92 million, pertaining to the export credit guarantees issued by Export Credits Guarantee Scheme (ECGS). The management is of the view that the said matter relates to ECGS and the Company has no responsibility for any liability in this respect. It further, contends that no liability will arise for the ECGS from such cases. The Scheme has been abolished by the Federal Government and also, the accounts relevant to the Scheme have been transferred by the Company.

16.6 The company is a defendant in a case filed by Commercial Union for a claim of Rs. 50 million. Pending the ultimate outcome of the decision, no provision has been made in the financial statements in this respect by the company.

| 17. | CASH AND BANK DEPOSITS             |        | 2007                         | 2006                     |
|-----|------------------------------------|--------|------------------------------|--------------------------|
|     | Cash and other equivalents         |        | 33,366                       | 16,992                   |
|     | Current and other accounts         | 17.1   | 719,390,353                  | 208,266,875              |
|     | Deposits maturing within 12 months | Rupees | 301,700,000<br>1,021,123,719 | 1,700,000<br>209,983,867 |

 $17.1 \quad \text{These include interest bearing accounts representing Rs. 713 million which carry intrest ranging from } 2.73\% \ to \ 7\%.$ 



| 18. | LOANS - Secured and Unsecured (considered good)         |      |        | 2007                                   | 2006                                  |
|-----|---|------|--------|--|---------------------------------------|
|     | Loan to employees- secured - unsecured                  |      |        | 38,347,314<br>6,343,302<br>44,690,616  | 24,322,723<br>4,622,626<br>28,945,349 |
|     | Others- unsecured                                       | 18.1 | Rupees | 3,750,521<br>48,441,137                | 3,100,142<br>32,045,491               |
|     | 18.1 Maturity of loans                                  |      |        |  |                                       |
|     | Receivable within one year<br>Receivable after one year |      |        | 11,821,296<br>36,625,156<br>48,446,452 | 6,597,098<br>25,453,708<br>32,050,806 |
|     | Provision against impaired loan                         |      | Rupees | (5,315)<br>48,441,137                  | (5,315)<br>32,045,491                 |

18.2 Loans to employees represent mark-up free loans except house building loans and are secured against retirement benefits of respective employees including, where applicable, the assets for which the loan has been given. These loans are recoverable within 180 equal monthly instalments.

#### 19. INVESTMENTS

| III V ESTIVIENTS   |                      |   |   |
|--|----------------------|---|---|
|  |                      | 2007  | 2006                                      |
| Available for sale   |                      |   |   |
| Ordinary shares - listed   | 19.1                 | 1,597,218,902                               | 860,654,117                               |
| Ordinary shares - unlisted   | 19.2                 | 617,613                                     | 617,613                                   |
| National Investment Trust Units  | 19.3                 | 2,769,200,429                               | 646,115,801                               |
|  |                      | 4,367,036,944                               | 1,507,387,531                             |
| Held to maturity Defence Saving Certificates Pakistan Investment Bonds Treasury Bills (1 year) | 19.4<br>19.5<br>19.6 | 362,235,728<br>609,327,719<br>1,073,689,662 | 313,514,002<br>875,617,794<br>891.803.680 |
| readily bills (1 year)   | 10.0                 | 2,045,253,109                               | 2,080,935,476                             |
|  |                      | 2,010,200,100                               | 2,000,000,110                             |
|  | Rupees               | 6,412,290,053                               | 3,588,323,007                             |

As mentioned in note 5.1.2 to these financial statements, available for sale investments are stated at lower of cost or market value (market value being taken as lower if the reduction is other then temporary). However, International Accounting Standard 39 dealing with the recognition and measurements of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on 31 December 2007 would have been higher by Rs. 4,580 million, and the net equity would have been higher by Rs. 4,580 million.

#### 19.1 Investment in listed companies

| 19.1.1 | 1,618,105,047 | 878,416,010                           |
|--------|---------------|---------------------------------------|
| _      |               |                                       |
|        | 17,761,893    | 7,588,637                             |
|        | 3,124,252     | 10,173,256                            |
| _      | 20,886,145    | 17,761,893                            |
| Rupees | 1,597,218,902 | 860,654,117                           |
|        |               | 17,761,893<br>3,124,252<br>20,886,145 |



## 19.1.1 Book values and market values of investment in listed companies are:

|  |              | 31 December 2007 |              |
|--|--------------|------------------|--------------|
| =  | Number of    | Book value       | Market value |
|  | shares /     | (Rupees)         |              |
| Name of Company                              | certificates | •                |              |
| Open-End Mutual Funds                        |              |                  |              |
| MCB Dynamic Fund                             | 960,639      | 100,000,000      | 100,586,566  |
| Pakistan Capital Market Fund                 | 8,328        | 79,326           | 106,099      |
| •  | 968,967      | 100,079,326      | 100,692,665  |
| Close-End Mutual Funds                       |              |                  |              |
| BSJS Balanced Fund                           | 346,204      | 2,978,100        | 4,881,476    |
| Pakistan Premier Fund Limited                | 18,712       | 209,095          | 225,480      |
| PICIC Growth Fund                            | 30,406,721   | 836,877,603      | 866,591,549  |
| PICIC Investment Fund                        | 17,246       | 263,864          | 227,647      |
| UTP Growth Fund                              | 28,348       | 385,533          | 362,854      |
|  | 30,817,231   | 840,714,195      | 872,289,006  |
| Modarabas                                    |              |                  |              |
| Investic Modaraba 1st                        | 265          | 238              | 1,325        |
| Investment Banks/COS/Securities              |              |                  |              |
| Escort Investment Bank                       | 16,846       | 285,540          | 284,697      |
| Pakistan Industrial Credit and               |              |                  |              |
| Investment Corporation (PICIC)               | 14,505,546   | 92,074,149       | 852,200,828  |
|  | 14,522,392   | 92,359,689       | 852,485,525  |
| Commercial Banks                             |              |                  |              |
| Allied Bank Limited                          | 90,974       | 529,820          | 11,840,266   |
| Askari Commercial Bank Limited               | 17,010       | 1,175,958        | 1,696,748    |
| Bank Al-Falah Limited                        | 4,332        | 159,151          | 232,628      |
| Faysal Bank Limited                          | 30,143       | 1,637,409        | 1,987,931    |
| MCB Bank Limited                             | 900          | 17,861           | 359,955      |
| National Bank of Pakistan                    | 4,072,351    | 11,387,971       | 945,396,285  |
| PICIC Commercial Bank Limited                | 5,381        | 187,259          | 231,383      |
| ABN AMRO Bank Pakistan Limited               | 7,106        | 405,042          | 340,733      |
| Saudi Pak Commercial Bank Limited            | 3,333        | 60,765           | 85,491       |
| The Bank of Punjab                           | 24,064       | 1,570,197        | 2,353,459    |
| United Bank Limited                          | 678          | 4,350            | 117,226      |
| Insurance                                    | 4,256,272    | 17,135,783       | 964,642,105  |
| Adamjee Insurance Company Limited            | 408,514      | 153,037,294      | 146,390,992  |
| Asia Insurance Company Limited               | 25,000       | 250,000          | 391,750      |
| Central Insurance Company Limited            | 279,665      | 50,000           | 55,387,653   |
| Crescent Star Insurance Company Limited      | 483,993      | 2,933,155        | 12,317,622   |
| Habib Insurance Company Limited              | 843,485      | 256,787          | 66,508,792   |
| Pakistan Guarantee Insurance Company Limited | 22,029       | 173,000          | 147,594      |
| PICIC Insurance Company Limited              | 489,023      | 4,890,230        | 16,895,745   |
| Sterling Insurance Company Limited           | 23,250       | 232,500          | 162,750      |
| Union Insurance Company Limited              | 56,227       | 500,000          | 1,499,574    |
| United Insurance Company Limited             | 298,266      | 455,000          | 10,021,738   |
|  | 2,929,452    | 162,777,966      | 309,724,210  |



| Name of Company                                  | Number of<br>shares /<br>certificates | 31 December 2007<br>Book value<br>(Rupees) | Market value        |
|--|---------------------------------------|--|---------------------|
| Name of Company                                  | certificates                          |  |                     |
| Textile Spinning                                 |                                       |  |                     |
| Brothers Textile Mills                           | 353                                   | 1,059                                      | 653                 |
| Cresent Fibre                                    | 103,684                               | 926,675                                    | 1,607,102           |
| Khurshid Spinning Mills                          | 7,600                                 | 13,300                                     | 14,060              |
| Regent Textile Limited                           | 5,000                                 | 50,000                                     | 120,000             |
| Sahrish Textile Mills                            | 13,510<br>130,147                     | 23,643<br>1,014,677                        | 91,868<br>1,833,683 |
| Textile Weaving                                  | 130,147                               | 1,014,077                                  | 1,033,003           |
| Nakshbandi Industries Limited                    | 463                                   | 4,425                                      | 3,473               |
| Yousaf Weaving Mills                             | 228                                   | 1,414                                      | 1,106               |
|  | 691                                   | 5,839                                      | 4,579               |
| Tartila Composita                                |                                       |  |                     |
| Textile Composite<br>Colony Mills                | 185,762                               | 1,551,113                                  | 3,705,952           |
| Dawood Lawrencepur                               | 2,172                                 | 35,338                                     | 213,073             |
| Gul Ahmed Textile Limited                        | 11,929                                | 145,068                                    | 454,495             |
| Hussain Industries Limited                       | 15,820                                | 192,017                                    | 245,210             |
| Kohinoor Industries                              | 11,681                                | 155,750                                    | 75,927              |
| Muhammad Farooq Textile                          | 5,174                                 | 33,372                                     | 29,233              |
| Taj Textile                                      | 5,600                                 | 14,560                                     | 7,560               |
| Towellers Limited                                | 315,790                               | 6,000,010                                  | 7,184,223           |
| Usman Textile Limited                            | 300                                   | 3,888                                      | 1,380               |
|  | 554,228                               | 8,131,116                                  | 11,917,053          |
| Constitutio 9 Decree                             |                                       |  |                     |
| Synthetic & Rayon<br>Pakistan Synthetics Limited | 2,846                                 | 24,760                                     | 18,357              |
| 1 akistan synthetics Ennited                     | 2,040                                 | £1,700                                     | 10,557              |
| Jute   |                                       |  |                     |
| Amin Fabrics                                     | 45,738                                | 150,000                                    | 320,166             |
| Crescent Jute Product                            | 157,314                               | 1,250,055                                  | 589,928             |
|  | 203,052                               | 1,400,055                                  | 910,094             |
| Sugar and Allied Industries                      |                                       |  |                     |
| Bawany Sugar Mills Limited                       | 59,574                                | 131,400                                    | 262,126             |
| Crescent Sugar Mills Limited                     | 290,484                               | 1,720,486                                  | 3,587,477           |
| Fecto Sugar Mills Limited                        | 3,427                                 | 30,559                                     | 34,270              |
| Kohinoor Sugar Mills Limited                     | 42,601                                | 379,563                                    | 809,419             |
| Mirpur Khas Sugar Mills Limited                  | 7,216                                 | 19,900                                     | 1,514,638           |
| Mirza Sugar Mills                                | 5,495                                 | 14,837                                     | 24,178              |
| Noon Sugar Mills Limited                         | 75,562                                | 1,244,920                                  | 2,395,315           |
| Pangrio Sugar Mills Limited                      | 100,000                               | 1,337,000                                  | 2,060,000           |
| Sakrand Sugar Mills                              | 11,900                                | 35,700                                     | 32,725              |
| Shahtaj Sugar Mills Limited                      | 2,217                                 | 16,607                                     | 116,282             |
| Sind Abadgar Sugar Mills Limited                 | 98,500<br>696,976                     | 1,276,150<br>6,207,122                     | 1,329,750           |
| Cement   | 000,070                               | 0,201,122                                  | 12,100,100          |
| Dada Bhoy Cement Industries                      | 17,300                                | 124,560                                    | 116,775             |
| Fauji Cement Company Limited                     | 5,238                                 | 107,379                                    | 78,046              |
| Gharibwal Cement Limited                         | 71,956                                | 296,081                                    | 1,133,307           |
| Javedan Cement Limited                           | 14,666                                | 133,330                                    | 1,452,667           |
| Lucky Cement Limited                             | 7,343                                 | 771,015                                    | 855,460             |
| Mustehkam Cement Limited                         | 2,400                                 | 19,364                                     | 191,760             |
| Zeal Pak Cement Limited                          | 39,130                                | 1,360,268                                  | 162,390             |
|  | 158,033                               | 2,811,997                                  | 3,990,405           |



| Name of Company  | Number of<br>shares /<br>certificates | 31 December 2007<br>Book value<br>(Rupees) | Market value              |
|--|---------------------------------------|--|---------------------------|
| Tobacco  |                                       |  |                           |
| Lakson Tobacco Company Limited                                   | 21,206                                | 36,893                                     | 9,691,142                 |
| Pakistan Tobacco Company Limited                                 | 70,140                                | 234,209                                    | 10,906,770                |
|  | 91,346                                | 271,102                                    | 20,597,912                |
| Refinery<br>National Refinery Limited                            | 407,184                               | 6,275,195                                  | 146,993,424               |
| National Neithery Elimited                                       | 107,101                               | 0,270,100                                  | 110,000,121               |
| Power Generation & Distribution                                  |                                       |  |                           |
| Hubpower Company Limited   | 451,885                               | 6,697,419                                  | 13,782,493                |
| Karachi Electric Supply Corporation Limited                      | 1,623,450                             | 3,635,645                                  | 8,604,285                 |
| Kot Addu Power Company   | 10,000                                | 430,500                                    | 484,500                   |
| Southern Electric Power  | 13,963                                | 83,778                                     | 78,193                    |
| Otl 9 Co. Madesting Communica                                    | 2,099,298                             | 10,847,342                                 | 22,949,471                |
| Oil & Gas Marketing Companies Pakistan State Oil Company Limited | 00.971                                | 6 520 784                                  | 26 704 190                |
| Sui Northern Gas Pipeline Limited 19.7                           | 90,271<br>7,530,913                   | 6,529,784<br>17,110,611                    | 36,704,189<br>493,651,347 |
| Sui Southern Gas Company Limited                                 | 9,671,792                             | 36,461,488                                 | 252,917,361               |
| Sui Southern Gas Company Emilied                                 | 17,292,976                            | 60,101,883                                 | 783,272,897               |
|  | 17,232,370                            | 00,101,003                                 | 100,212,001               |
| Oil & Gas Exploration Companies                                  |                                       |  |                           |
| Oil & Gas Development Company Limited                            | 10,761                                | 1,536,671                                  | 1,285,401                 |
| Pakistan Oilfields Limited                                       | 6,474                                 | 2,199,542                                  | 2,164,906                 |
| Pakistan Petroleum Limited                                       | 3,520                                 | 802,880                                    | 862,576                   |
|  | 20,755                                | 4,539,093                                  | 4,312,883                 |
|  |                                       |  |                           |
| Engineering  |                                       |  |                           |
| Dadex Eternit Limited  | 533                                   | 995  | 36,244                    |
| Huffaz Seamless Pipe   | 100,152                               | 558,000                                    | 9,639,630                 |
| Metropolitan Steel Corporation                                   | 3,492                                 | 32,369                                     | 93,062                    |
| Pakistan Engineering Company Limited                             | 43,776                                | 364,738                                    | 14,883,840                |
|  | 147,953                               | 956,102                                    | 24,652,776                |
| Automobile Assembler   | 170 704                               | 1.047.010                                  | 0.000.000                 |
| Ghandhara Industries   | 173,724                               | 1,645,613                                  | 6,836,039                 |
| Pak Suzuki Motor Company Limited                                 | 1,134                                 | 14,780                                     | 373,823                   |
|  | 174,858                               | 1,660,393                                  | 7,209,862                 |
| Automobile Parts & Accessories                                   |                                       |  |                           |
| Dewan Automotive Engineering                                     | 58,333                                | 334,000                                    | 344,165                   |
|  |                                       |  | ,                         |
| Transport  |                                       |  |                           |
| Pakistan International Airlines Corporation "A"                  | 2,497,778                             | 9,875,646                                  | 15,736,001                |
|  |                                       |  |                           |
| Technology & Communication                                       |                                       |  |                           |
| Pakistan Telecommunication Company Limited                       | 438,246                               | 6,957,078                                  | 18,428,244                |
| Worldcall Telecom  | 3,672                                 | 46,634                                     | 60,955                    |
|  | 441,918                               | 7,003,712                                  | 18,489,199                |
| T. elle  |                                       |  |                           |
| Fertilizer   | 00.005                                | FF0.070                                    | 0.40.470                  |
| Fauji Fertilizer Bin Qasim                                       | 20,035                                | 559,978                                    | 842,472                   |
| Fauji Fertilizer Company Limited                                 | 71,246                                | 8,478,274                                  | 8,460,463                 |
|  | 91,281                                | 9,038,252                                  | 9,302,935                 |



|   |                    | 31 December 2007       | 26.1                 |
|---|--------------------|------------------------|----------------------|
|   | Number of shares / | Book value<br>(Rupees) | Market value         |
| Name of Company   | certificates       | (                      |                      |
| Pharmaceuticals   |                    |                        |                      |
| Glaxo Smithkline Beecham Co.  | 6,233              | 12,998                 | 1,199,229            |
| Chemicals   |                    |                        |                      |
| BOC Pakistan Limited  | 4,582              | 641,480                | 1,157,871            |
| ICI Pakistan Limited  | 312,276            | 3,122,760              | 61,409,075           |
| Pakistan PTA Limited  | 2,365,949          | 23,620,633             | 11,948,042           |
| Sardar Chemical Limited   | 2,683,307          | 27,394,873             | 2,200<br>74,517,188  |
| Paper and Board   | 2,000,007          | 27,001,070             | 71,017,100           |
| Packages Limited  | 714,535            | 246,495,386            | 259,947,833          |
| Security Papers Limited   | 765,358            | 279,000                | 69,073,559           |
| Vanaspati & Allied Industries   | 1,479,893          | 246,774,386            | 329,021,392          |
| Universal Oil Mills Limited   | 30,000             | 300,000                | 240,000              |
|   | ,                  | ,                      | .,                   |
| Food & Personal Care Products   |                    | 0.800                  |                      |
| Unilever Pakistan Limited   | 487                | 3,520                  | 1,110,384            |
| Miscellaneous   |                    |                        |                      |
| Hashmi Can Company Limited  | 5,250              | 53,787                 | 50,925               |
|   | 82,769,402         | 1,618,105,047          | 4,590,675,830        |
| 19.2 Investment in unlisted companies   |                    | 2007                   | 2006                 |
| Cost of investment in unlisted companies  | 19.2.1             | 2,608,105              | 2,862,183            |
| Less: Provision for diminution in value   |                    |                        |                      |
| Balance brought forward from last year  |                    | 2,244,570              | 2,246,140            |
| Provision (reversed)/made during the year   |                    | (254,078)              | (1,570)              |
|   | Rupees             | 1,990,492<br>617,613   | 2,244,570<br>617,613 |
|   |                    |                        |                      |
| 19.2.1 Ordinary shares/certificate of Rs.10 each unless stated otherwise:                                 |                    |                        |                      |
|   |                    | 31 December 2          |                      |
| Name of Company   |                    | Number of shares /     | Book value           |
| Banks   |                    | certificates           |                      |
|   |                    |                        |                      |
| Industrial Development Bank of Pakistan   |                    |                        |                      |
| (Break-up value is Rs.NIL per share based on financial statements for the year ended 30 June 2007)        |                    |                        |                      |
| Chairman/Managing Director: Mr. Naeem Iqbal   |                    | 6,213                  | 618,227              |
|   |                    |                        |                      |
| The State Bank of Pakistan  |                    |                        |                      |
| (Break-up value is Rs.176,122.43 per share based on financial statements for the year ended 30 June 2007) |                    |                        |                      |
|   |                    |                        |                      |
| Governor: Shamshad Akhter   |                    | 4,900                  | 517,614              |
| Development Financial Institutions  |                    |                        |                      |
| National Investment Trust Limited   |                    |                        |                      |
| (Break-up value is Rs. 5,493.47 per share based on  |                    |                        |                      |
| financial statements for the year ended 30 June 2007)   |                    | <b>70.000</b>          | 100 000              |
| Managing Director & Chairman: Mr. Tariq Iqbal Khan  |                    | 52,800                 | 100,000              |



|  |                  | 31 Decem                              | nber 2007                         |
|--|------------------|---------------------------------------|-----------------------------------|
|  |                  | Number of<br>shares /<br>certificates | Book value                        |
| Name of Company  |                  |                                       |                                   |
| Insurance<br>Indus Assurance                                     |                  | 25,000                                | 250,000                           |
| Cotton and Textile<br>Afsar Textile Mill<br>Kohinoor Cotton Mill |                  | 1,000<br>22,397                       | 9,950<br>219,801                  |
| Chemical<br>Synthetic Chemical                                   |                  | 20,000                                | 200,000                           |
| Vanaspati and Allied Industries<br>Burma Oil<br>Burma Soap       |                  | 861<br>64                             | 6,470<br>640                      |
| Miscellaneous<br>Arag Industries                                 | 19.2.2<br>Rupees | 133,333<br>202,655<br>266,568         | 685,403<br>1,372,264<br>2,608,105 |

- 19.2.2 Since the financial statements of the above entities are not available, therefore, the break-up value and the name of the chief executive cannot be ascertained.
- 19.3 The Company holds 51,328,425 NIT units (2006: 51,270,425 units). The cost ranges from Rs. 53.95 to Rs. 54.50 per unit. The units repurchase price as at 31 December 2007 was Rs. 62.40 per unit.

| 19.4 Defence Saving Cer     | rtificates       |                  |               |                   |                   |             |
|-----------------------------|------------------|------------------|---------------|-------------------|-------------------|-------------|
|                             | Tenure           | Maturity date    | Effective     |                   | Carrying          | value       |
|                             |                  |                  | interest rate |                   | 2007              | 2006        |
| Defence Saving Certificates | 10 Years         | 3 September 2009 | 15.01% to     | _                 |                   |             |
|                             |                  | to 16 March 2010 | 15.97%        | Rupees            | 362,235,728       | 313,514,002 |
| 19.5 Pakistan Investment I  | Bonds            |                  |               |                   |                   |             |
|                             | Tenure           | Maturity date    | Profit        | Coupon            |                   |             |
|                             |                  |                  | Repayment     | rate              |                   |             |
|                             |                  |                  | frequency     |                   |                   |             |
| 5 to 10 years               | 6 October 2008   | Semi-annually    | 7% to 8%      | Rupees            | 609,327,719       | 875,617,794 |
| 5 to 10 years               | to 29 April 2014 | J                | 170 10 070    | Rupces            | 000,327,710       | 073,017,734 |
| 19.6 Treasury bills         |                  |                  |               |                   |                   |             |
| 10.0 Ircusury bilis         | Tenure           | Maturity date    | Face value    | Cost              |                   |             |
|                             |                  | J · · · ·        | Rs.           | Rs.               |                   |             |
| Treasury bills              | 1 2 Months       | 10 April 2008    | 1,100,000,000 | 1,051,828,500 Rup | ees 1,073,689,662 | 891,803,680 |
|                             |                  |                  |               |                   |                   |             |

#### 19.7 Frozen Shares

This represents 7,530,913 ordinary shares of Sui Northern Gas Pipelines Limited which are frozen on the basis of Government of Pakistan (GoP) directives F.10(6&14)EN-94/2005 dated 13 April 2005, as the same form part of the strategic shareholding under the control of the GoP. As a result, the Company is restricted from selling, transferring, encumbering or otherwise disposing of or dealing with any interest in the said shares, including any future bonus/right shares in respect thereof.



#### 20. INVESTMENT PROPERTIES

|                         |                  |                          |                                 |                   | 2007         |                                 |                |                   |               |           |
|-------------------------|------------------|--------------------------|---------------------------------|-------------------|--------------|---------------------------------|----------------|-------------------|---------------|-----------|
|                         | COST             |                          |                                 |                   | DEPRECIATION |                                 |                |                   |               |           |
|                         | As at 01 January | Addition /<br>(Disposal) | Transfer in /<br>(Transfer out) | As at 31 December | As at        | Transfer in /<br>(Transfer out) | For the year / | As at 31 December | Book<br>value | Rate<br>% |
|                         | 2007             |                          |                                 | 2007              | 2007         |                                 | (disposal)     | 2007              |               |           |
| PRC Building -Karachi   | -                | -                        | 150,302                         | 150,302           | -            | 34,000                          | 5,815          | 39,815            | 110,487       | 5         |
| Lease hold land         | 572,406          | -                        | -                               | 572,406           | -            | -                               | -              | -                 | 572,406       | -         |
| Building                | 89,151,323       | -                        | -                               | 89,151,323        | 40,288,956   | -                               | 2,443,118      | 42,732,074        | 46,419,249    | 5         |
| Electrical installation | 18,995,068       | -                        | -                               | 18,995,068        | 17,678,158   | -                               | 263,384        | 17,941,542        | 1,053,526     | 20        |
| Air conditioning        | 26,556,830       | -                        | -                               | 26,556,830        | 24,682,064   | -                               | 374,953        | 25,057,017        | 1,499,813     | 20        |
| Lift                    | 21,085,825       | -                        | -                               | 21,085,825        | 19,624,949   | -                               | 292,175        | 19,917,124        | 1,168,701     | 20        |
| Rupees                  | 156,361,452      | -                        | 150,302                         | 156,511,754       | 102,274,127  | 34,000                          | 3,379,445      | 105,687,572       | 50,824,182    |           |
|                         |                  |                          |                                 |                   |              |                                 |                |                   |               |           |

|                             | 2006  |                                 |   |  |   |   |   |   |  |
|-----------------------------|---|---------------------------------|---|--|---|---|---|---|--|
|                             |   | COST                            |   | DEPRECIATION   |   |   |   |   |  |
| As at<br>01 January<br>2006 | Addition /<br>(Disposal)  | Transfer in /<br>(Transfer out) | As at<br>31 December<br>2006  | As at<br>01 January<br>2006  | Transfer in /<br>(Transfer out)   | For the year / (disposal)   | As at<br>31 December<br>2006  | Book<br>value   | Rate<br>%  |
| 572,406                     | -   | -                               | 572,406   | -  | -   | -   | -   | 572,406   | -  |
| 89,151,323                  | -   | -                               | 89,151,323  | 37,717,252   | -   | 2,571,704   | 40,288,956  | 48,862,367  | 5  |
| 18,995,068                  | -   | -                               | 18,995,068  | 17,348,930   | -   | 329,228   | 17,678,158  | 1,316,910   | 20   |
| 26,556,830                  | -   | -                               | 26,556,830  | 24,213,372   | -   | 468,692   | 24,682,064  | 1,874,766   | 20   |
| 21,085,825                  | -   | -                               | 21,085,825  | 19,259,730   | -   | 365,219   | 19,624,949  | 1,460,876   | 20   |
| 156,361,452                 | -   | -                               | 156,361,452   | 98,539,284   | -   | 3,734,843   | 102,274,127   | 54,087,325  |  |
|                             | 01 January<br>2006<br>572,406<br>89,151,323<br>18,995,068<br>26,556,830<br>21,085,825 | 01 January (Disposal)<br>2006   | As at Addition / Transfer in / 01 January (Disposal) (Transfer out) 2006  572,406 89,151,323 18,995,068 26,556,830 21,085,825 | As at Addition / Transfer in / As at 01 January (Disposal) (Transfer out) 31 December 2006 2006  572,406 572,406 89,151,323 - 89,151,323 18,995,068 - 18,995,068 26,556,830 - 26,556,830 21,085,825 - 21,085,825 | As at Addition / Transfer in / As at As at 01 January (Disposal) (Transfer out) 31 December 2006 2006  572,406 572,406 - 89,151,323 37,717,252 18,995,068 89,151,323 37,717,252 18,995,068 26,556,830 24,213,372 21,085,825 - 21,085,825 19,259,730 | As at Addition / Transfer in / As at As at Transfer in / O1 January (Disposal) (Transfer out) 31 December 2006 2006 (Transfer out) 2006 2006 2006 2006 2006 2006 2006 200 | As at Addition / Transfer in / As at As at Transfer in / For the 01 January (Disposal) (Transfer out) 31 December 2006 2006 (disposal) (disposal) 2006 2006 2006 (disposal) 2006 2006 2006 (disposal) 2006 2006 2006 (disposal) 2006 2006 2006 2006 2006 (disposal) 2006 2006 2006 2006 2006 (disposal) 2006 2006 2006 2006 2006 2006 2006 200 | COST         DEPRECIATION           As at 01 January (Disposal)         Transfer in / (Transfer out)         As at 2006         As at 2006         Transfer in / (Transfer out)         For the 2006         As at 2006           572,406         -         -         -         -         -         -           89,151,323         -         -         89,151,323         37,717,252         -         2,571,704         40,288,956           18,995,068         -         -         18,995,068         17,348,930         -         329,228         17,678,158           26,556,830         -         -         26,556,830         24,213,372         -         468,692         24,682,064           21,085,825         -         -         21,085,825         19,259,730         -         365,219         19,624,949 | COST         DEPRECIATION           As at 01 January 2006         As at 02 January 2006         As at 03 January 2006         As at 2006         As at 2006         As at 2006         Transfer in / 2006         For the 2006         As at 31 December 2006         Book 2006           572,406         -         -         -         -         -         -         572,406           89,151,323         -         -         89,151,323         37,717,252         -         2,571,704         40,288,956         48,862,367           18,995,068         -         -         18,995,068         17,348,930         -         329,228         17,678,158         1,316,910           26,556,830         -         -         26,556,830         24,213,372         -         468,692         24,682,064         1,874,766           21,085,825         -         -         21,085,825         19,259,730         -         365,219         19,624,949         1,460,876 |



- 20.1 Buildings including related lease hold lands are held by the Company for both own use purposes and as investment properties. The carrying value of these buildings and lease hold lands have been allocated between the investment properties and assets held for own use on the basis of floor space occupied for respective purposes.
- 20.2 The market value of the investment properties is Rs.763.609 million, as per valuation carried out by an independent valuer in 2007.

#### 21. AMOUNT DUE FROM OTHER PERSONS AND BODIES CARRYING ON INSURANCE BUSINESS

|   |        | 2007          | 2006          |
|---|--------|---------------|---------------|
| Amount due from other persons and bodies carrying |        |               |               |
| on insurance business                             | 21.1   | 1,128,676,308 | 879,663,550   |
| Provision for doubtful balances                   |        | (386,000,000) | (386,000,000) |
|   | Rupees | 742,676,308   | 493,663,550   |

- 21.1 This includes Rs. 67,351,276 (2006: Rs. 50,938,134) due from related parties.
- 21.2 Out of above gross due from balance of Rs. 1,129 million and due to balance of Rs. 683 million (note 13), the Company prepared reconciliations for parties representing due from balance of Rs. 329 million and due to balance of Rs. 16 million. These reconciliations highlighted an unreconciled difference of Rs. 134 million, which has been disclosed as contingency in note 16.1. For the remaining due from balance of Rs. 800 million and due to balance of Rs. 667 million, the Company has not been able to prepare such reconciliations pending receipt of statements from various companies.

#### 22. PREMIUM AND CLAIMS RESERVES RETAINED BY CEDANTS

| Premium reserve withheld by ceding companies |        | 23,397,927   | 23,038,865   |
|--|--------|--------------|--------------|
| Losses reserve withheld by ceding companies  |        | 16,376,479   | 25,778,915   |
| Cash losses paid to ceding companies         |        | (6,164,811)  | 906,404      |
| Provision for doubtful deposits              |        | (17,000,000) | (17,000,000) |
|  | Rupees | 16,609,595   | 32,724,184   |

22.1 This represents the retention of deposits by the ceding companies from the total amount ceded by them to the Company.

#### 23. ACCRUED INVESTMENT INCOME

| 8,931,856   | 2,929,382   |
|-------------|---|
| 17,543,630  | 4,961,856   |
| 19,771,162  | 15,628,781  |
| 46,246,648  | 23,520,019  |
| (1,997,534) | (1,997,534)   |
| 44,249,114  | 21,522,485  |
|             | 17,543,630<br>19,771,162<br>46,246,648<br>(1,997,534) |



#### 24. SUNDRY RECEIVABLES

|   |      | 2007         | 2006        |
|---|------|--------------|-------------|
| Gratuity  | 37.1 | 121,105,000  | 105,890,000 |
| Export Credit Guarantee Schemes                 | 24.1 | 56,964,435   | 56,964,435  |
| Receivable against National Co-insurance Scheme |      | 5,837,171    | 5,837,171   |
| Receivable from War Risk Insurance - Karachi    |      | 7,724,303    | 13,885,278  |
| Receivable from War Risk Insurance - Lahore     |      | 10,541,524   | 10,284,017  |
| Receivable from Economic Cooperation            |      |              |             |
| Organisation (ECO) Reinsurance Pool             |      | 20,948,810   | 16,047,025  |
| P.R.C Employees Provident Fund                  |      | 5,229,080    | 1,879,719   |
| Others  |      | 1,571,772    | 858,446     |
| Receivable from ICP                             |      | 4,565,000    | 4,565,000   |
| Government Provident Fund                       |      | 91,129       | 53,905      |
| Employees General Provident Fund                |      | 4,445,565    | 927,539     |
| Employees Pension Fund                          |      | 47,392,000   | -           |
| Employees Welfare Fund                          |      | 1,573,153    | 61,687      |
| Derivative financial instrument - Right Share   |      | 1,724,222    | 11,922      |
|   |      | 289,713,164  | 217,266,144 |
| Provision for doubtful debts                    |      | (28,318,406) | (9,541,336) |
| Ru  | pees | 261,394,758  | 207,724,808 |

24.1 This represents the total amount of income tax deposit by the Company since the year 1984-85 to the year 2001-02 in respect of Export Credits Guarantee Scheme managed by the Company on behalf of the Government. The income of the respective years under the Scheme was transferred to the Government. The income tax department, however, taxed ECGS income by clubbing it with the Company's income. The Company's appeal in this respect which was pending before High Court has been dismissed. This amount was previously classified as advance tax and has been transferred as amount receivable from the Ministry of Finance, Government of Pakistan. The Company had filed an appeal in the Supreme Court of Pakistan in this respect which vide order dated 21 August 2007 granted leave to appeal filed by the Company against the judgement of the High Court. The matter is now before Alternate Dispute Resolution Committee (ADRC). The hearing was fixed for 15 November 2007 but was adjourned sine-die for appointment of a new member representing the tax department on the Committee.

#### 25. PREPAID REINSURANCE CEDED

|        | 320,452,322   | 305,657,044  |
|--------|---------------|--|
|        | -             | 3,217,852  |
|        | -             | 3,454,693  |
|        | -             | 126,527  |
|        | 485,737,121   | 552,980,777  |
|        | 436,767,584   | 474,520,825  |
|        | 1,242,957,027 | 1,339,957,718  |
|        |               |  |
|        | 170,733,134   | 129,788,827  |
| Rupees | 1,413,690,161 | 1,469,746,545  |
|        | Rupees        | 485,737,121<br>436,767,584<br>1,242,957,027<br>170,733,134 |

#### 26. TAXATION

Tax provision for current year of Rs.197 million (2006: Rs.155 million) has been made on the basis of taxable income under the Income Tax Ordinance, 2001, at the rates specified in the said Ordinance. Income tax assessments of the Company (formerly Pakistan Insurance Corporation) have been finalized upto and including assessment year 2002-2003 (Income year ended 31 December 2001).

The department had made add backs relating to assessment years 1984-85 to 2001-02 on account of ECGS income in the Company's income. In case of assessment years 1995-96 to 2001-02 the difference in rate of unexpired risk and excess perquisites have been added back in assessment years 1995-96 to 2001-02. The Company is in second and third appeals on the above issues which are pending at ITAT / High Court / ADRC level, respectively.



In case of ECGS, ITAT decided appeals against the Company in assessment years 1984-85 to 1994-95 and appeals for assessment years 1995-96 to 2001-02 are pending finalization.

The Company's appeals on account of unexpired risk in assessment years 1995-96 to 2001-02 are pending with the Appellate Tribunal and in case of assessment years 1988-89 to 1995-96 appeal is at High Court level. The Company's appeal is also pending in High Court in respect of applicability of Section 80 D. Similarly the Company's appeal against the disallowances on account of excess perquisites are also pending in respect of assessment year 1995-96 to 2001-2002 with the Appellate Authority.

The Company has made adequate provision against various disallowances made by tax authorities.

The Company has filed writ petition in the case of tax on commission paid to foreign non-resident insurance companies for the assessment years 1998-1999, 2000-2001 and 2001-2002 before the Honourable High Court of Sindh.

The Company has also filed reference application for the tax year 2003 in respect of various additions made by income tax authorities before the High Court of Sindh.

Fresh date of hearing in respect of the above two cases have not yet been fixed by the Court.

|      |  |          | 2007            | 2006            |
|------|--|----------|-----------------|-----------------|
| 26.1 | Provision for taxation                               |          |                 |                 |
|      | Current  |          | 197,707,158     | 155,496,888     |
|      | Deferred - for the year                              |          | (64,313,691)    | (44,296,888)    |
|      |  | Rupees   | 133,393,467     | 111,200,000     |
| 26.2 | Relationship between tax expenses and accounting     | g profit |                 |                 |
|      | Profit before tax                                    |          | 3,860,353,247   | 783,043,545     |
|      | Tax at the applicable rate of 35%                    |          | 1,351,123,636   | 274,065,241     |
|      | Permanent differences - Capital gain                 |          | (1,001,999,110) | 3,437,016       |
|      | Tax effect of dividend income taxed at lower rate    |          | (152,810,669)   | (166, 208, 277) |
|      | Tax effect of property income being taxed separately |          | (5,178,673)     | (93,980)        |
|      | Prior year's deferred tax effect on provisions       |          | (57,741,717)    |                 |
|      | Charge for the year                                  | Rupees   | 133,393,467     | 111,200,000     |



### 27. FIXED ASSETS

|   |  |  |   |  | 2007  |   |   |  |  |  |
|---|--|--|---|--|---|---|---|--|--|--|
|   |  | COST   |   |  |   | ]   | DEPRECIATION  | V  |  |  |
| Particulars   | As at<br>1 January<br>2007   | Addition   | Disposal /<br>transfer*                   | As at<br>31 December<br>2007   | As at<br>1 January<br>2007  | For the<br>year   | Disposal /<br>transfer*   | As at<br>31 December<br>2007   | Book value<br>31 December<br>2007  | Rate<br>%  |
| PRC Building - Karachi<br>PRC House - Karachi<br>Lift   | 150,302<br>2,693,186<br>146  | -  | 150,302                                   | 2,693,186<br>146   | 34,000<br>609,250   | 104,197   | 34,000  | 713,447  | 1,979,739<br>146   | 5<br>5<br>20                                     |
|   | 2,843,634  | -  | 150,302                                   | 2,693,332  | 643,250   | 104,197   | 34,000  | 713,447  | 1,979,885  |  |
| PRC Towers  |  |  |   |  |   |   |   |  |  |  |
| Leasehold land  | 223,622  |  |   | 223,622  |   | _   |   |  | 223,622  |  |
| Building  | 34,828,850   | _  | -   | 34,828,850   | 15,706,712  | 956,107   | _   | 16,662,819   | 18,166,031   | 5  |
| Electrical installation   | 7,420,825  | 81,300   | -   | 7,502,125  | 6,906,347   | 112,381   | -   | 7,018,728  | 483,397  | 20   |
| Air conditioning plant  | 10,379,488   | -  | -   | 10,379,488   | 9,643,710   | 147,157   | -   | 9,790,867  | 588,621  | 20   |
| Lift  | 8,237,624  | -  | -   | 8,237,624  | 7,666,902   | 114,144   | -   | 7,781,046  | 456,578  | 20   |
|   | 61,090,409   | 81,300   | -   | 61,171,709   | 39,923,671  | 1,329,789   | -   | 41,253,460   | 19,918,249   |  |
| Furniture and fixture   | 9,466,981  | 153,950  | 2,048                                     | 9,618,883  | 8,635,984   | 92,199  | 929   | 8,727,254  | 891,629  | 10   |
| Office equipment  | 1,545,686  | 85,460<br>239,410  | 6,966                                     | 1,624,180<br>11,243,063  | 629,726   | 144,774   | 1,299<br>2,228  | 773,201  | 850,979  | 15   |
|   | 11,012,667   | 239,410  | 9,014                                     | 11,245,005   | 9,265,710   | 236,973   | 2,220   | 9,500,455  | 1,742,608  |  |
| Motor vehicles  | 8,849,412  | 2,629,000  | -   | 11,478,412   | 6,219,389   | 603,189   | -   | 6,822,578  | 4,655,834  | 20   |
| Books   | 93,552   | 43,422   | -   | 136,974  | 17,359  | 9,183   | -   | 26,542   | 110,432  | 10   |
| Computers   | 1,737,268  | 1,756,758  | -   | 3,494,026  | 944,055   | 252,717   | -   | 1,196,772  | 2,297,254  | 20   |
|   | 10,680,232   | 4,429,180  | -   | 15,109,412   | 7,180,803   | 865,089   | -   | 8,045,892  | 7,063,520  |  |
| Leased vehicles   | 85,626,942   | 4,749,890  | 159,316                                   | 90,217,516   | 57,013,434  | 2,536,048   | 36,228  | 59,513,254   | 30,704,262   | 20   |
|   |  |  |   |  |   |   |   |  |  |  |
|   |  | COST   |   |  | 2006  | ]   | DEPRECIAT   | ION  |  |  |
| Doublessland  | A = =4   | / ۱۵:۱   | Dissessi                                  | A = =+   | A = =4  | E th-   | Diseasel/   | A = =4   | Daall  | D-4-   |
| Particulars   | As at<br>1 January<br>2006   | Addition /<br>*transfer  | Disposal                                  | As at<br>31 December<br>2006   | As at<br>1 January<br>2006  | For the<br>Year   | Disposal/<br>*transfer  | As at<br>31 December<br>2006   | Book value<br>31 December<br>2006  | Rate<br>%  |
|   |  |  |   |  |   |   |   |  |  |  |
|   |  |  |   |  |   |   |   |  |  |  |
| PRC Building - Karachi  | 150 302  | _  | _   | 150 302  | 27 879  | 6 121   | _   | 34 000   | 116 302  | 5  |
| PRC Building - Karachi<br>PRC House - Karachi   | 150,302<br>2.693.186   | -  | -   | 150,302<br>2.693,186   | 27,879<br>499.569   | 6,121<br>109.681  | -   | 34,000<br>609,250  | 116,302<br>2.083.936   | 5<br>5   |
| PRC Building - Karachi<br>PRC House - Karachi<br>Lift   | 150,302<br>2,693,186<br>146  | -<br>-<br>-  | -   | 150,302<br>2,693,186<br>146  | 27,879<br>499,569   | 6,121<br>109,681  | -   | 34,000<br>609,250  | 116,302<br>2,083,936<br>146  | 5<br>5<br>20                                     |
| PRC House - Karachi   | 2,693,186  | -  | -<br>-<br>-                               | 2,693,186  |   |   | -<br>-<br>-   |  | 2,083,936  | 5  |
| PRC House - Karachi   | 2,693,186<br>146   |  | -   | 2,693,186<br>146   | 499,569   | 109,681   | -   | 609,250  | 2,083,936<br>146   | 5  |
| PRC House - Karachi<br>Lift<br>PRC Towers   | 2,693,186<br>146<br>2,843,634  | -  | -   | 2,693,186<br>146<br>2,843,634  | 499,569   | 109,681   | -   | 609,250  | 2,083,936<br>146<br>2,200,384  | 5  |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land   | 2,693,186<br>146<br>2,843,634<br>223,622   | -  | -   | 2,693,186<br>146<br>2,843,634<br>223,622   | 499,569 - 527,448   | 109,681   | -   | 643,250  | 2,083,936<br>146<br>2,200,384<br>223,622   | 5<br>20  |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850   | -  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850   | 499,569<br>-<br>527,448<br>-<br>14,700,284  | 109,681<br>-<br>115,802<br>-<br>1,006,428   | -   | 609,250<br>-<br>643,250  | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138   | 5<br>20<br>-<br>5                                |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building Electrical installation  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825  | -  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825  | 499,569<br>527,448<br>14,700,284<br>6,777,727   | 109,681<br>115,802<br>1,006,428<br>128,620  | -   | 609,250<br>-<br>643,250<br>-<br>15,706,712<br>6,906,347  | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478  | 5<br>20<br>-<br>5<br>20                          |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488  | -  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488  | 499,569<br>527,448<br>  | 109,681<br>   | -   | 609,250<br>643,250<br>15,706,712<br>6,906,347<br>9,643,710   | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478<br>735,778   | 5<br>20<br>-<br>5<br>20<br>20                    |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building Electrical installation  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825  | -  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624   | 499,569<br>527,448<br>14,700,284<br>6,777,727   | 109,681<br>115,802<br>1,006,428<br>128,620  | -   | 609,250<br>  | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478  | 5<br>20<br>-<br>5<br>20<br>20                    |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624   |  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624   | 499,569<br>527,448<br>14,700,284<br>6,777,727<br>9,459,766<br>7,524,222   | 109,681<br>   | -   | 609,250<br>  | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478<br>735,778<br>570,722  | 5<br>20<br>-<br>5<br>20<br>20                    |
| PRC House - Karachi<br>Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851   | 90,835   | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686   | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584   | 109,681<br>   | -   | 609,250<br>  | 223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960   | 5<br>20<br>5<br>20<br>20<br>20                   |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409   |  | -   | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981  | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913  | 109,681<br>   | -   | 609,250<br>  | 223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738   | 5<br>20<br>5<br>20<br>20<br>20                   |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture  | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851   | 90,835   | -<br>-<br>-<br>-<br>-<br>-<br>-           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686   | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584   | 109,681<br>   | -   | 609,250<br>  | 223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960   | 5<br>20<br>5<br>20<br>20<br>20                   |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture Office equipment  Motor vehicles Books           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851<br>10,917,357<br>2,913,012*<br>61,353                           | 90,835<br>95,310<br>5,936,400<br>32,199                        | -<br>-<br>-<br>-<br>-<br>-<br>-           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686<br>11,012,667<br>8,849,412<br>93,552                            | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584<br>9,019,497  | 109,681<br>   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 609,250<br>  | 223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960<br>1,746,957<br>2,630,023<br>76,193   | 5<br>20<br>5<br>20<br>20<br>20<br>20             |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture Office equipment                                 | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851<br>10,917,357<br>2,913,012*<br>61,353<br>1,722,293              | 90,835<br>95,310<br>5,936,400<br>32,199<br>14,975              | -<br>-<br>-<br>-<br>-<br>-<br>-           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686<br>11,012,667<br>8,849,412<br>93,552<br>1,737,268               | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584<br>9,019,497<br>2,664,921<br>10,789<br>747,621              | 109,681<br>   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 609,250<br>643,250<br>15,706,712<br>6,906,347<br>9,643,710<br>7,666,902<br>39,923,671<br>8,635,984<br>629,726<br>9,265,710<br>6,219,389<br>17,359<br>944,055 | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960<br>1,746,957<br>2,630,023<br>76,193<br>793,213 | 5<br>20<br>5<br>20<br>20<br>20<br>20             |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture Office equipment  Motor vehicles Books Computers | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851<br>10,917,357<br>2,913,012*<br>61,353<br>1,722,293<br>4,696,658 | 90,835<br>95,310<br>5,936,400<br>32,199<br>14,975<br>5,983,574 | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686<br>11,012,667<br>8,849,412<br>93,552<br>1,737,268<br>10,680,232 | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584<br>9,019,497<br>2,664,921<br>10,789<br>747,621<br>3,423,331 | 1,006,428<br>128,620<br>183,944<br>142,680<br>1,461,672<br>92,071<br>154,142<br>246,213<br>49,618*<br>6,570<br>196,434<br>252,622 | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 609,250<br>  | 223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960<br>1,746,957<br>2,630,023<br>76,193   | 5<br>20<br>5<br>20<br>20<br>20<br>20<br>10<br>15 |
| PRC House - Karachi Lift  PRC Towers  Leasehold land Building Electrical installation Air conditioning plant Lift  Furniture and fixture Office equipment  Motor vehicles Books           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,462,506<br>1,454,851<br>10,917,357<br>2,913,012*<br>61,353<br>1,722,293              | 90,835<br>95,310<br>5,936,400<br>32,199<br>14,975              | -<br>-<br>-<br>-<br>-<br>-<br>-           | 2,693,186<br>146<br>2,843,634<br>223,622<br>34,828,850<br>7,420,825<br>10,379,488<br>8,237,624<br>61,090,409<br>9,466,981<br>1,545,686<br>11,012,667<br>8,849,412<br>93,552<br>1,737,268               | 14,700,284<br>6,777,727<br>9,459,766<br>7,524,222<br>38,461,999<br>8,543,913<br>475,584<br>9,019,497<br>2,664,921<br>10,789<br>747,621              | 109,681<br>   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 609,250<br>643,250<br>15,706,712<br>6,906,347<br>9,643,710<br>7,666,902<br>39,923,671<br>8,635,984<br>629,726<br>9,265,710<br>6,219,389<br>17,359<br>944,055 | 2,083,936<br>146<br>2,200,384<br>223,622<br>19,122,138<br>514,478<br>735,778<br>570,722<br>21,166,738<br>830,997<br>915,960<br>1,746,957<br>2,630,023<br>76,193<br>793,213 | 5<br>20<br>5<br>20<br>20<br>20<br>20<br>15       |



#### 28. ASSETS RELATING TO BANGLADESH (FORMER EAST PAKISTAN)

Assets relating to Bangladesh comprise of fixed assets and investments and are as follows:

|   | 2007       | 2006       |
|---|------------|------------|
| Fixed Assets  |            |            |
| - Land and building                                     | 8,608,000  | 8,608,000  |
| - Furniture and fixtures                                | 4,000      | 4,000      |
|   | 8,612,000  | 8,612,000  |
| Investments   |            |            |
| - Stock and shares                                      | 7,112,000  | 7,112,000  |
| - Debentures  | 250,000    | 250,000    |
|   | 7,362,000  | 7,362,000  |
|   | 15,974,000 | 15,974,000 |
|   |            |            |
| Less: Liabilities for outstanding claims (refer note 8) | 4,952,000  | 4,952,000  |
| Other liabilities                                       | 809,000    | 809,000    |
|   | 5,761,000  | 5,761,000  |
|   | 10,213,000 | 10,213,000 |
|   |            |            |
| Less: Provision for loss on net assets in Bangladesh    | 10,213,000 | 10,213,000 |
| Rupees  |            |            |

The realisability of these assets is not presently determinable and hence provision for the loss that may arise has been made in these financial statements after netting of liability for outstanding claims mentioned in note 8.

#### EXPENSES 29.

30.

| Salaries, wages and benefits            |        | 120,284,705    | 113,150,565  |
|---|--------|----------------|--------------|
| Retirement benefits                     |        |                |              |
| - Pension                               |        |                |              |
| - Officer                               | 37.1   | 3,859,133      | (3,471,200)  |
| - Staff                                 | 37.1   | 903,000        | 345,023      |
| - Medical                               | 37.1   | (9,086,000)    | 8,089,000    |
| - Gratuity                              | 37.1   | (12, 132, 989) | (17,429,231) |
| - Compensated absences                  | 37.1   | 3,632,000      | (3,418,000)  |
| Travelling and conveyance               |        | 8,519,035      | 5,267,535    |
| Entertainment expenses                  |        | 2,932,239      | 3,140,056    |
| Subscription and membership             |        | 396,533        | 285,543      |
| Legal and professional                  |        | 1,181,587      | 821,990      |
| Telephone and electricity               |        | 14,534,405     | 15,094,413   |
| Printing and stationery                 |        | 1,829,362      | 1,908,816    |
| Repairs and renewal                     |        | 363,931        | 404,273      |
| Others                                  |        | 32,903,214     | 31,487,233   |
| Expense allocated to rental income      |        | (7,047,894)    | (6,560,050)  |
| Expense allocated to investment income  |        | (5,453,433)    | (2,782,622)  |
|   | Rupees | 157,618,828    | 146,333,344  |
| RENTAL INCOME - Net                     |        |                |              |
| D 1:                                    |        | 07.501.510     | 00 007 470   |
| Rental income                           |        | 37,591,513     | 32,625,473   |
| Investment property related expenditure |        | (7,047,894)    | (6,560,050)  |
|   | Rupees | 30,543,619     | 26,065,423   |

The rental income represents income from letting out of PRC Towers.



#### 31. OTHER INCOME

|   |        | 2007       | 2006       |
|---|--------|------------|------------|
| Interest on deposits held by ceding companies |        | 2,620,698  | 1,674,946  |
| Interest on loans                             |        | 14,732     | 26,664     |
| Management fee - ECO Reinsurance Pool         |        | 9,697,400  | 10,000,000 |
| Commission income                             | 31.1   | 53,372,512 | -          |
| Miscellaneous income                          |        | 99,091     |            |
|   | Rupees | 65,804,433 | 11,701,610 |

31.1 This represents agency commission on sale of 51,270,425 NIT units mobilized through the Company.

#### 32. GENERAL AND ADMINISTRATION EXPENSES

| 20 & 27 | 5,913,112              | 6,419,039  |
|---------|------------------------|--|
|         | 2,397,946              | 1,616,846  |
| 32.1    | 578,884                | 484,440  |
|         | 771,854                | 1,232,024  |
|         | 241,585                | 150,500  |
|         | 132,389                | 31,523   |
| 32.2    | 100,000                | -  |
|         | 7,500,000              | -  |
|         | 9,932,615              | 8,597,361  |
|         | -                      | 1,997,534  |
|         | 18,777,070             | 4,565,000  |
| Rupees  | 46,345,455             | 25,094,267   |
|         |                        |  |
| 32.1.1  | 526,258                | 440,400  |
|         | 52,626                 | 44,040   |
| Rupees  | 578,884                | 484,440  |
|         | 32.1<br>32.2<br>Rupees | 2,397,946 32.1 578,884 771,854 241,585 132,389 32.2 100,000 7,500,000 9,932,615  18,777,070 Rupees 46,345,455  32.1.1 526,258 52,626 |

- 32.1.1 This includes fee for audit of regulatory returns, review of Statement of Compliance with Best Practices of Code of Corporate Governance and other certifications.
- 32.2 Donation was not paid to any individual / organization in which a director or his / her spouse had any interest at any time during the year.
- 33. The company vide its circular No. 176 (1)/47 dated May 09, 2007 introduced Voluntary Retirement Scheme (VRS) for 254 employees (only staff members). As a result, fifty employees opted for the offer during the year.

#### 34. EARNINGS PER SHARE - BASIC AND DILUTED

| Profit after tax for the year              | Rupees | 3,726,959,780 | 671,843,545 |
|--|--------|---------------|-------------|
| Weighted average number of ordinary shares | Number | 54,000,086    | 54,000,086  |
| Earnings per share                         | Rupees | 69.02         | 12.44       |

Earnings per share - basic and diluted for the comparative period has been adjusted for the increase in the number of ordinary shares outstanding as a result of bonus issue.



#### 35. FINANCIAL RISK MANAGEMENT

#### 35.1 Reinsurance Risk

The Company in the normal course of business, undertakes reinsurance business and controls its exposure to potential losses from large risk, by retrocession to various companies. Its significant portion of reinsurance and retrocession is effected under treaty pact and excess of loss contracts.

The Company further evaluates the financial condition of ceding companies as well as it reinsures to minimize its exposures to significant losses from reinsurance insolvencies.

The Company continues to be remain under obligation of the ceding companies during the validity of the contract and as a result it remains liable for the portion of outstanding claims reinsured to the extent that reinsurer fails to meet the obligation under their agreements.

#### 35.2 Credit risk and concentration of credit risk exposure

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. Out of the total financial assets of Rs. 8,547 million, the financial assets which are subject to credit risk amounted to Rs. 1,069 million. The Company considers itself as not being exposed to major concentration of credit risk.

The Company's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits the Company's exposure to credit risk through monitoring of client's credit exposure, review and conservative estimates of provisions for doubtful assets, if any, and through the prudent use of collateral policy. Subject to the effect of note 16.1 and 16.2 the management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sector segments.

#### 35.3 Foreign currency risk

Foreign currency risk arises mainly where receivables / payables exist due to transactions with foreign undertakings. Financial assets and liabilities exposed to foreign exchange risk amounted to Rs. 147 million (2006:Rs. 256 million) and Rs. 627 million (2006:Rs. 358 million) respectively, at the year end.

#### 35.4 Fair values of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements approximate to their fair values except for investments which are stated at cost and in respect of amount due from persons carrying on insurance business subject to the effect of note 16.1 and 16.2.

The market value of investments is as follows:

 Market value of available for sale investments
 Rupees
 8,946,624,673
 7,223,973,355

#### 35.5 Market risk

Market risk is a risk that the value of a financial instrument will fluctuate as a result of changes in market prices. The Company is exposed to market risk with respect to its investments. The company has invested its funds in government securities, debentures, ordinary shares, National Investment Trust Units and close ended mutual funds, resulting in risk arising from fluctuation in the rate of interest and dividend earned thereon and the possibility of capital gains or losses arising from the sale of these investments.

The Company minimize such risk by having a diversified investments portfolio. In addition, the Company actively monitors the key factors that affect investment market.



#### 35.6 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored on monthly basis and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

#### 35.7 Interest rate risk

The Company invests in securities and has deposits that are subject to interest rate risk. Interest rate risk to the Company is the risk of changes in market interest rates reducing the overall return on its interest bearing securities. The Company limits interest rate risk by monitoring changes in interest rates in the currencies in which its cash and investments are denominated.

#### 35.8 Capital Management

The management's policy is to maintain a strong capital base for the confidence of stakeholders and to sustain future development of the business.

The management closely monitors the return on capital alongwith the level of distributions to ordinary shareholders. The Company needs minimum paid up capital requirements as required by Securities and Exchange Commission of Pakistan.



#### 36. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

| n | n | n | 7  |
|---|---|---|----|
| Z | U | U | 1/ |

|   | Interes                      | st / mark-up b                | earing    | Not-inte                     |                         |                   |                   |
|---|------------------------------|-------------------------------|-----------|------------------------------|-------------------------|-------------------|-------------------|
|   | Maturity<br>upto one<br>year | Maturity<br>after one<br>year | Sub total | Maturity<br>upto one<br>year | Maturity after one year | Sub total         | Total             |
|   |                              |                               | (R        | upees in 000)                |                         |                   |                   |
| Financial assets  |                              |                               |           |                              |                         |                   |                   |
| Cash and bank deposits  | 1,014,820                    | -                             | 1,014,820 | 6,304                        | -                       | 6,304             | 1,021,124         |
| Loans   | 1,324                        | 1,600                         | 2,924     | 2,426                        | 43,091                  | 45,517            | 48,441            |
| Investment  | 1,185,465                    | 859,788                       | 2,045,253 | -                            | 4,367,037               | 4,367,037         | 6,412,290         |
| Amount due from other persons and bodies carrying                     |                              |                               |           | 749.676                      |                         | 749.676           | 749.676           |
| on Insurance business   | -                            | -                             | -         | 742,676                      | -                       | 742,676           | 742,676           |
| Premium and claim reserves retained from cedants                      | 16,610                       | -                             | 16,610    | -                            | -                       | -                 | 16,610            |
| Accrued investment income   | -                            | -                             | -         | 44,249                       | -                       | 44,249            | 44,249            |
| Sundry receivables  | -                            | -                             | -         | 261,395                      | -                       | 261,395           | 261,395           |
| Total   | 2,218,219                    | 861,388                       | 3,079,607 | 1,057,050                    | 4,410,128               | 5,467,178         | 8,546,785         |
| Financial liabilities   |                              |                               |           |                              |                         |                   |                   |
| Provision for outstanding<br>claims - net<br>Long term deposits       |                              | -<br>-                        |           | 675,534<br>7,127             | 15,346                  | 675,534<br>22,473 | 675,534<br>22,473 |
| Amount due to other persons and bodies carrying on insurance business | -                            | -                             | -         | 683,213                      | -                       | 683,213           | 683,213           |
| Premium and claim reserves retained from retrocessionaire             | s 25,248                     | -                             | 25,248    | -                            | -                       | -                 | 25,248            |
| Other creditors and accruals  | _                            | _                             | _         | 34,255                       | _                       | 34,255            | 34,255            |
| Retention money payable   | -                            | -                             | -         | 6,389                        | -                       | 6,389             | 6,389             |
| Dividend payable  | -                            | -                             | -         | 4,626                        | -                       | 4,626             | 4,626             |
| Surplus profit payable  | -                            | -                             | -         | 1,214                        | -                       | 1,214             | 1,214             |
| Total   | 25,248                       | -                             | 25,248    | 1,412,358                    | 15,346                  | 1,427,704         | 1,452,952         |
| On balance sheet gap  | 2,192,971                    | 861,388                       | 3,054,359 | (355,308)                    | 4,394,782               | 4,039,474         | 7,093,833         |



|   |                              |                               |           | 2006                                  |                               |           |           |
|---|------------------------------|-------------------------------|-----------|---------------------------------------|-------------------------------|-----------|-----------|
|   | Interes                      | st / mark-up be               | earing    | Not-inte                              |                               |           |           |
|   | Maturity<br>upto one<br>year | Maturity<br>after one<br>year | Sub total | Maturity upto one year upees in 000)- | Maturity<br>after one<br>year | Sub total | Total     |
| Financial assets  |                              |                               |           |                                       |                               |           |           |
| Cash and bank deposits  | 161,213                      | 1,700                         | 162,913   | 47,071                                | -                             | 47,071    | 209,984   |
| Loans   | 55                           | 617                           | 672       | 6,542                                 | 24,831                        | 31,373    | 32,045    |
| Investment  | 1,149,550                    | 931,385                       | 2,080,935 | -                                     | 1,507,388                     | 1,507,388 | 3,588,323 |
| Amount due from other persons and bodies carrying on Insurance business | -                            | -                             | -         | 493,664                               | -                             | 493,664   | 493,664   |
| Premium and claim reserves retained from cedants                        | 32,724                       | -                             | 32,724    | -                                     | -                             | -         | 32,724    |
| Accrued investment income   | 4,962                        | -                             | 4,962     | 16,560                                | -                             | 16,560    | 21,522    |
| Sundry receivables  | -                            | -                             | -         | 207,725                               | -                             | 207,725   | 207,725   |
| Total   | 1,348,504                    | 933,702                       | 2,282,206 | 771,562                               | 1,532,219                     | 2,303,781 | 4,585,987 |
| Financial liabilities   |                              |                               |           |                                       |                               |           |           |
| Liabilities against asset subject to finance lease                      | -                            | -                             | -         | -                                     | -                             | -         | -         |
| Provision for outstanding claims - net                                  | -                            | -                             | -         | 669,922                               | -                             | 669,922   | 669,922   |
| Long term deposits  | -                            | -                             | -         | 4,484                                 | 15,256                        | 19,740    | 19,740    |
| Amount due to other persons and bodies carrying on insurance business   | -                            | -                             | -         | 412,128                               | -                             | 412,128   | 412,128   |
| Premium and claim reserves retained from retrocessionaires              | 26,056                       | -                             | 26,056    | -                                     | -                             | -         | 26,056    |
| Other creditors and accruals  | -                            | -                             | -         | 34,539                                | -                             | 34,539    | 34,539    |
| Retention money payable   | -                            | -                             | -         | 6,410                                 | -                             | 6,410     | 6,410     |
| Dividend payable  | -                            | -                             | -         | 4,177                                 | -                             | 4,177     | 4,177     |
| Surplus profit payable  | -                            | -                             | -         | 1,231                                 | -                             | 1,231     | 1,231     |
| Total   | 26,056                       | -                             | 26,056    | 1,132,891                             | 15,256                        | 1,148,147 | 1,174,203 |
| On balance sheet gap  | 1,322,448                    | 933,702                       | 2,256,150 | (361,329)                             | 1,516,963                     | 1,155,634 | 3,411,784 |



The effective interest rates for financial assets and liabilities are as follows:

|  | 2007           | 2006           |
|--|----------------|----------------|
| Investments  | 7% to 15.97%   | 3.5% to 15.97% |
| Premium and claim reserves retained by cedants             | 3%             | 3%             |
| Bank balance   | 2.73% to 10.5% | 2.8%           |
| Premium and claim reserves retained from retrocessionaires | 3.5%           | 3.5%           |

#### 37. EMPLOYEE BENEFITS

#### 37.1 Defined benefit plans

Pension and gratuity fund scheme

The Projected Unit Credit method based on the significant assumptions stated below has been used for valuation of the above funds carried out by an actuary as at 31 December 2007.

Post retirement medical benefits

The Projected Unit Credit method based on the significant assumptions stated below has been used for valuation of post retirement medical benefits scheme carried out by an actuary as at 31 December 2007.

Employees compensated absences

The Company makes periodic provisions in the financial statements for its liability towards defined encashment of leaves upto maximum of 6 months in respect of leave preparatory to retirement (LPR) on the basis of basic plus all allowances except conveyance allowance. The liability is estimated on the basis of actuarial advice under the Projected Unit Credit method carried out by a qualified actuary.

| Pe         | nsion  | Gratuity  | Medical   | Compensated   | l Total  |
|------------|--|---|---|---|--|
| Officer    | Employees  |   |   | absences  |  |
|            |  |   |   |   |  |
|            |  |   |   |   |  |
| 124.163    | 91.933   | 35.385  | 87.931  | 25.729  | 365.141  |
| (56.951)   | (117.694)  | (196.169)   | -   | -   | (370.814)  |
| d (24.877) | (21.631)   | 39.679  | (44.486)  | -   | (51.315)   |
| 42.335     | (47.392)   | (121.105)   | 43.445  | 25.729  | (56.988)   |
|            |  |   |   |   |  |
|            |  |   |   |   |  |
| 1.940      | 2.121  | 0.899   | 0.822   | -   | 5.782  |
| 8.636      | 8.132  | 2.242   | 6.071   | -   | 25.081   |
| (3.902)    | (8.447)  | (13.792)  | -   | -   | (26.141)   |
|            |  | (1.017)   | 2.727   |   | 1.710  |
| 6.675      | 1.806  | (11.668)  | 9.621   | -   | 6.432  |
|            | 43.072   | 0.031   | 6.369   |   | 49.472   |
| 6.675      | 44.878   | (11.637)  | 15.990  | 7.162   | 63.068   |
|            | 124.163<br>(56.951)<br>1 (24.877)<br>42.335<br>1.940<br>8.636<br>(3.902)<br> | 124.163 91.933<br>(56.951) (117.694)<br>d (24.877) (21.631)<br>42.335 (47.392)<br>1.940 2.121<br>8.636 8.132<br>(3.902) (8.447)<br> | Officer Employees  124.163 91.933 35.385 (56.951) (117.694) (196.169) 1 (24.877) (21.631) 39.679 1 42.335 (47.392) (121.105)  1.940 2.121 0.899 8.636 8.132 2.242 (3.902) (8.447) (13.792)  (1.017) 6.675 1.806 (11.668) - 43.072 0.031 | Officer Employees           124.163         91.933         35.385         87.931           (56.951)         (117.694)         (196.169)         -           1         (24.877)         (21.631)         39.679         (44.486)           42.335         (47.392)         (121.105)         43.445           1.940         2.121         0.899         0.822           8.636         8.132         2.242         6.071           (3.902)         (8.447)         (13.792)         -           -         -         (1.017)         2.727           6.675         1.806         (11.668)         9.621           -         43.072         0.031         6.369 | Officer         Employees         absences           124.163         91.933         35.385         87.931         25.729           (56.951)         (117.694)         (196.169)         -         -           1 (24.877)         (21.631)         39.679         (44.486)         -           42.335         (47.392)         (121.105)         43.445         25.729           1.940         2.121         0.899         0.822         -           8.636         8.132         2.242         6.071         -           (3.902)         (8.447)         (13.792)         -         -           -         -         (1.017)         2.727         -           6.675         1.806         (11.668)         9.621         -           -         43.072         0.031         6.369         - |



|  | Pension  |           | Gratuity  | Medical  | Compensate | d Total   |
|--|----------|-----------|-----------|----------|------------|-----------|
|  | Officer  | Employees |           |          | absences   |           |
| Reconciliation of the present value of the defined benefit obligations |          |           |           |          |            |           |
| Present value of obligation as at 01 January                           | 95.959   | 90.353    | 24.911    | 67.459   | -          | 278.682   |
| Current service cost   | 1.940    | 2.121     | 0.899     | 0.822    | -          | 5.782     |
| Interest cost  | 8.636    | 8.132     | 2.242     | 6.071    | -          | 25.081    |
| Benefits paid  | (12.776) | (93.023)  | (3.578)   | (25.076) | -          | (134.453) |
| VRS loss   | -        | 43.072    | 0.031     | 6.369    |            | 49.472    |
| Actuarial loss   | 30.404   | 41.278    | 10.880    | 32.286   |            | 114.848   |
| Present value of obligation as at 31 December                          | 124.163  | 91.933    | 35.385    | 87.931   |            | 339.412   |
| Movement in net liability / (assets) recognized                        |          |           |           |          |            |           |
| Opening net liability  | 48.436   | 0.753     | (105.890) | 52.531   | 22.097     | 17.927    |
| Expenses recognized  | 6.675    | 44.878    | (11.637)  | 15.990   | 7.162      | 63.068    |
| Contributions to the Fund / benefits paid                              |          |           |           |          |            |           |
| during the year  | (12.776) | (93.023)  | (3.578)   | (25.076) | (3.530)    | (137.983) |
| Closing net liability  | 42.335   | (47.392)  | (121.105) | 43.445   | 25.729     | (56.988)  |
| Movement in fair value of plan assets                                  |          |           |           |          |            |           |
| Fair value at the beginning of the year                                | 43.351   | 93.854    | 153.243   | -        | -          | 290.448   |
| Expected return on plan assets   | 3.902    | 8.447     | 13.792    | -        | -          | 26.141    |
| Contributions to the Fund  | 12.776   | 93.023    | 3.578     | -        | -          | 109.377   |
| Benefits paid  | (12.776) | (93.023)  | (3.578)   | -        | -          | (109.377) |
| Actuarial gain / (loss) on plan assets                                 | 9.698    | 15.394    | 29.134    |          | <u> </u>   | 54.226    |
| Fair value at the end of the year                                      | 56.951   | 117.695_  | 196.169   |          |            | 370.815   |
| Actual return on plan assets   |          |           |           |          |            |           |
| Expected return on plan assets   | 3.902    | 8.447     | 13.792    | -        | -          | 26.141    |
| Actuarial gain / (loss) on plan assets                                 | 9.698    | 15.394    | 29.134    | -        | -          | 54.226    |
| -  | 13.600   | 23.841    | 42.926    |          |            | 80.367    |
|  |          |           |           |          |            |           |



Five year data on surplus / deficit of the plans and experience adjustments

|   |           |           | Officers' Per  | nsion Fund |                 |
|---|-----------|-----------|----------------|------------|-----------------|
|   | 2007      | 2006      | 2005           | 2004       | 2003            |
| Present value of defined benefit obligation             | 124.163   | 95.959    | 87.781         | 64.438     | 66.489          |
| Fair value of plan assets                               | (56.951)  | (43.351)  | (41.047)       | (31.339)   | (8.879)         |
| (Surplus) / deficit                                     | 67.212    | 52.608    | 46.734         | 33.099     | 57.610          |
|   |           |           |                |            |                 |
| Experience adjustments on plan liabilities              | (30.404)  | (6.238)   | (23.264)       | 0.231      | (6.364)         |
| Experience adjustments on plan assets                   | 9.698     | (7.891)   | 14.522         | 16.580     | (1.063)         |
|   |           |           |                |            |                 |
|   |           | Emp       | oloyees' Pensi | on Fund    |                 |
|   | 2007      | 2006      | 2005           | 2004       | 2003            |
| Present value of defined benefit obligation             | 91.933    | 90.353    | 89.825         | 87.376     | 79.873          |
| Fair value of plan assets                               | (117.694) | (93.854)  | (88.415)       | (76.889)   | (50.218)        |
| (Surplus) / deficit                                     | (25.761)  | (3.501)   | 1.410          | 10.487     | 29.655          |
| Experience adjustments on plan liabilities              | (41.278)  | 8.869     | 5.040          | 0.701      | (21.956)        |
| Experience adjustments on plan assets                   | 15.394    | (8.482)   | 8.857          | 19.384     | 18.029          |
|   |           |           | Gratuity       |            | ees in million) |
|   | 2007      | 2006      | 2005           | 2004       | 2003            |
|   |           |           |                |            |                 |
| Present value of defined benefit obligation             | 35.385    | 24.911    | 22.553         | 18.726     | 18.263          |
| Fair value of plan assets                               | (196.169) | (153.243) | (146.359)      | _(130.075) | (145.755)       |
| (Surplus) / deficit                                     | (160.784) | (128.332) | (123.806)      | (111.349)  | (127.492)       |
| Experience adjustments on plan liabilities              | (10.880)  | (0.866)   | (2.283)        | (0.004)    | (3.571)         |
| Experience adjustments on plan assets                   | (29.134)  | (8.068)   | 6.565          | (27.340)   | 76.965          |
| r   | ( /       | (         |                | ( /        |                 |
| Components of plan assets as a percentage of total plan |           |           |                |            |                 |
|   |           | sion      | Gratuity       | Medical    | Compensated     |
|   | Officer   | Employees |                |            | absences        |
| Government securities                                   | 0.00%     | 55.33%    | 62.41%         | _          | _               |
| Equity securities                                       | 99.09%    | 44.53%    | 37.58%         | -          | -               |
| Others (including cash and bank balances)               | 0.91%     | 0.14%     | 0.01%          |            |                 |
|   | 100.00%   | 100.00%   | 100.00%        |            |                 |
| Expected contributions to the Funds in the next finance | ial year  |           |                |            |                 |
|   |           |           |                |            |                 |
| Expected charge for the year ending 31 December 2008    | 11.120    | 0.161     | (18.138)       | 18.776     |                 |
| Actuarial valuation assumptions                         |           |           |                |            |                 |
| Valuation discount rate                                 | 10.00%    | 10.00%    | 10.00%         | 10.00%     | 10.00%          |
| Expected return in plan assets                          | 10.00%    | 10.00%    | 10.00%         | -          | -               |
| Salary increase rate                                    | 8.00%     | 8.00%     | 8.00%          | 8.00%      | -               |
| Indexation in pension                                   | 4.00%     | 4.00%     | -              | -          | -               |
| Increase in cost of medical benefits                    | -         | -         | -              | -          | 6.00%           |
| Exposure inflation rate                                 | -         | -         | -              | -          | 3.00%           |



#### 37.2 Defined contribution plan - Provident Fund

Equal monthly contributions are made both by the Company and the employees to the contributory provident fund at the rate of 10% of the basic salary.

In case of general provident fund the contribution is made by the employees at the minimum rate of 10% of the basic salary.

#### 38. SEGMENT REPORTING

#### (a) Segment by class of business

|                                    |         |        |        | 2007     |          |             |            |             |
|------------------------------------|---------|--------|--------|----------|----------|-------------|------------|-------------|
| •                                  | Fire    | Marine | Marine | Accident | Aviation | Engineering | Treaty     | Total       |
|                                    |         | cargo  | hull   |          |          |             | compulsory |             |
| Net premium                        | 255,706 | 25,798 | 19,538 | 22,863   | 44,951   | 140,093     | 1,185,840  | 1,694,789   |
| Net claims                         | 139,444 | 493    | 11,378 | 7,085    | 1,763    | 44,315      | 726,812    | 931,290     |
| Management expenses                | 6,383   | 4,467  | 1,161  | 4,750    | 5,809    | 3,578       | 131,471    | 157,619     |
| Net commission                     | 30,076  | 4,097  | 2,752  | 2,965    | (2,610)  | (18,028)    | 380,630    | 399,882     |
| Underwriting result                | 79,803  | 16,741 | 4,247  | 8,063    | 39,989   | 110,228     | (53,073)   | 205,998     |
| Segment assets                     |         |        |        |          |          |             |            |             |
| Premium                            | 320,452 | _      | _      | _        | 485,737  | 436,768     | 170,733    | 1,413,690   |
| Commission                         | 37,560  | 573    | 1,830  | 3,408    | 1,197    | 23,617      | 184,689    | 252,874     |
| Commission                         | 358,012 | 573    | 1,830  | 3,408    | 486,934  | 460,385     | 355,422    | 1,666,564   |
|                                    | 000,012 | 010    | 1,000  | 0,100    | 100,001  | 100,000     | 000,122    | 8,780,035   |
| Unallocated corporate assets       |         |        |        |          |          |             |            | 10,446,599  |
| <b>,</b>                           |         |        |        |          |          |             |            |             |
| Segment liabilities                |         |        |        |          |          |             |            |             |
| Premium reserve                    | 465,748 | 4,005  | 11,877 | 24,410   | 512,303  | 540,469     | 763,198    | 2,322,010   |
| Commission income unearned         | 13,528  | -      | -      | -        | 1,392    | 27,377      | 2,424      | 44,721      |
| Provision for outstanding claims   | 163,116 | -      | 16,721 | 7,338    | 71,420   | 625,551     | 2,314,809  | 3,198,955   |
|                                    | 642,392 | 4,005  | 28,598 | 31,748   | 585,115  | 1,193,397   | 3,080,431  | 5,565,686   |
|                                    |         |        |        |          |          |             |            | (1,486,421) |
| Un-allocated corporate liabilitie  | es      |        |        |          |          |             |            | 4,079,265   |
|                                    |         |        |        | 2006     |          |             |            |             |
|                                    |         |        |        |          |          |             |            |             |
| Net premium                        | 138,498 | 17,797 | 11,261 | 13,075   | 37,377   | 80,247      | 1,117,250  | 1,415,505   |
| Net claims                         | 14,858  | 602    | 1,298  | (1,218)  | (10,527) | 12,920      | 758,777    | 776,710     |
| Management expenses                | 4,741   | 3,755  | 1,238  | 3,807    | 4,358    | 3,309       | 125,125    | 146,333     |
| Net commission                     | 12,688  | 2,133  | 403    | 1,797    | (7,367)  | (16,647)    | 374,415    | 367,422     |
| Underwriting result                | 106,211 | 11,307 | 8,322  | 8,689    | 50,913   | 80,665      | (141,067)  | 125,040     |
| Segment assets                     |         |        |        |          |          |             |            |             |
| Premium                            | 305,657 | 3,218  | 3,455  | 127      | 552,981  | 474,521     | 129,789    | 1,469,748   |
| Commission                         | 33,696  | 424    | 1,471  | 1,222    | 2,531    | 34,555      | 164,319    | 238,218     |
| ( )                                | 339,353 | 3,642  | 4,926  | 1,349    | 555,512  | 509,076     | 294,108    | 1,707,966   |
|                                    | ,       | -,-    | , -    | ,        | , .      | ,           | ,          | 4,756,323   |
| Unallocated corporate assets       |         |        |        |          |          |             |            | 6,464,289   |
| Segment liabilities                |         |        |        |          |          |             |            |             |
| Premium reserve                    | 464,019 | 5,837  | 12,115 | 9,562    | 574,988  | 545,449     | 651,386    | 2,263,356   |
| Commission income unearned         | 12,901  | 168    | 432    | 13       | 4,915    | 47,604      | 3,337      | 69,370      |
| Provision for outstanding claims   | 91,419  | 184    | 15,833 | 4,500    | 90,485   | 339,859     | 1,656,701  | 2,198,981   |
| 1 10 vision 101 odistanding claims | 568,339 | 6,189  | 28,380 | 14,075   | 670,388  | 932,912     | 2,311,424  | 4,531,707   |
|                                    | 500,555 | 0,100  | ۵0,300 | 17,073   | 010,300  | 002,012     | ۵,011,464  | (797,793)   |
| Un-allocated corporate liabilitie  | 25      |        |        |          |          |             |            | 3,733,914   |
| ch anocated corporate habilities   |         |        |        |          |          |             |            | 5,700,011   |



#### (b) Geographical segment

Although the operations of the company are based primarily on business segments, the Company also operates in geographical area. The following table shows the distribution of the Company's revenue, total assets and total liabilities by geographical segments:

|                       |        | 2007        |                | 2006        |               |
|-----------------------|--------|-------------|----------------|-------------|---------------|
| Locations             |        | Lahore      | Karachi        | Lahore      | Karachi       |
| Revenue - Net premium | Rupees | 167,011,971 | 1,527,776,901  | 115,824,004 | 1,299,681,468 |
| Total assets          | Rupees | 384,301     | 10,446,214,824 | 266,689     | 6,464,022,176 |
| Total liabilities     | Rupees | 79,705,039  | 3,999,560,519  | 68,975,830  | 3,664,939,104 |

#### 39. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise companies under common directorship, staff retirement benefit funds, directors and key management personnel. Transactions with related parties, other then remuneration and benefits to key management personnel under the terms of their employment disclosed in note 40 of these financial statements, are as follows:

|        | 2007   | 2006   |
|--------|--|--|
|        | 50,679,785   | 36,596,134   |
|        | 200,768,500  | 87,964,264   |
|        | (199,745,723)  | (73,880,613)   |
| Rupees | 51,702,562   | 50,679,785   |
|        |  |  |
| Rupees | 47,993,118   | 30,750,760   |
| Rupees | 76,130,090   | 5,817,343  |
| Rupees | (8,413)  | 12,837   |
| Rupees | (117,443)  | (5,347)  |
| Rupees | (1,061,771)  | (87,290)   |
| Rupees | 32,396,463   | 87,329,211   |
| Rupees | 53,372,512   | -  |
| Rupees | 33,387,305   | 9,787,878  |
|        | Rupees<br>Rupees<br>Rupees<br>Rupees<br>Rupees<br>Rupees | Topics State |

The transactions with related parties are in the normal course of business at contracted rates and terms determined on commercial terms.

#### 40. REMUNERATION OF CHIEF EXECUTIVE AND EXECUTIVES

|                         | Chief E   | xecutive  | Executives |           | Total     |           |
|-------------------------|-----------|-----------|------------|-----------|-----------|-----------|
|                         | 2007      | 2006      | 2007       | 2006      | 2007      | 2006      |
|                         |           |           |            |           |           |           |
| Managerial remuneration | 415,930   | 439,945   | 2,373,353  | 2,227,584 | 2,789,283 | 2,667,529 |
| Bonus                   | -         | 104,220   | 358,890    | 565,161   | 358,890   | 669,381   |
| Retirement benefits     | 85,331    | 109,440   | 75,286     | 146,551   | 160,617   | 255,991   |
| House rent              | 292,143   | 307,966   | 1,668,983  | 1,590,703 | 1,961,126 | 1,898,669 |
| Utilities               | 75,272    | 51,842    | 178,111    | 186,183   | 253,383   | 238,025   |
| Medical expenses        | 52,212    | 267,840   | 564,962    | 552,021   | 617,174   | 819,861   |
| Others                  | 324,595   | 301,737   | 1,222,673  | 409,600   | 1,547,268 | 711,337   |
| Rupees                  | 1,245,483 | 1,582,990 | 6,442,258  | 5,677,803 | 7,687,741 | 7,260,793 |
| Number of persons       | 1         | 1         | 10         | 9         | 11        | 10        |

The Company makes contribution based on actuarial calculations and provides certain household items for use of certain executives. Company maintained cars have been provided to Chief Executive, Executive Directors and Secretary of the Company.



41. SUBSEQUENT EVENT - NON ADJUSTING

The Board of Directors in its meeting held on 4 April 2008 have proposed a bonus issue of Rs.45.55 per share (455.554670783%) [2006: Rs.2 per share (20%)] for the approval of the members in the Annual General Meeting to be held on April 30, 2008.

42. DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on 4 April 2008 by the Board of Directors of the Company.

- 43. GENERAL
  - 43.1 Corresponding figures have been reclassified and rearranged wherever necessary for the purpose of comparison.
  - 43.2 All figures have been rounded off to the nearest rupees.

| Farzana Munaf           | Rukhsana Saleem | Abdul Hamid Dagia Director | Fazal-i-Qadar |
|-------------------------|-----------------|----------------------------|---------------|
| Chief Financial Officer | Chief Executive |                            | Director      |

# Pattern of Holding of the Share held by the Shareholders as at December 31, 2007



## **PakRe**

| No<br>Sharel | of<br>nolders | No.      | Tota<br>share held |          |          |
|--------------|---------------|----------|--------------------|----------|----------|
| 186          | From          | 1        | to                 | 100      | 11440    |
| 279          | From          | 101      | to                 | 500      | 86980    |
| 141          | From          | 501      | to                 | 1000     | 120908   |
| 184          | From          | 1001     | to                 | 5000     | 430242   |
| 90           | From          | 5001     | to                 | 20000    | 884358   |
| 41           | From          | 20001    | to                 | 50000    | 1267932  |
| 15           | From          | 50001    | to                 | 150000   | 1137928  |
| 6            | From          | 150001   | to                 | 300000   | 1206520  |
| 2            | From          | 300001   | to                 | 400000   | 762500   |
| 2            | From          | 400001   | to                 | 1000000  | 1109940  |
| 3            | From          | 1000001  | to                 | 3000000  | 6261498  |
| 1            | From          | 3000001  | to                 | 15000000 | 13179840 |
| 1            | From          | 15000001 | to                 | 22950000 | 27540000 |
| 951          |               |          |                    |          | 54000086 |

| Categories of Shareholders  | Number       | Shares held | Percentage |
|---|--------------|-------------|------------|
| Directors, Chief Executive and their family   | 13           | 642,632     | 1.19       |
| Finance Companies   | 6            | 96,436      | 0.17       |
| Investment & Modaraba Companies   | 4            | 62,500      | 0.12       |
| Leasing Company   | 1            | 31,500      | 0.06       |
| Insurance Companies (General)   | 11           | 1,762,870   | 3.26       |
| Insurance Companies (Life)  | 1            | 467,820     | 0.87       |
| M/s. State Life Insurance Corp. of Pakistan   | 1            | 13,179,840  | 24.41*     |
| Joint Stock Companies   | 64           | 3,796,093   | 7.03       |
| Government of Pakistan, Ministry of Commerce  | 1            | 27,540,000  | 51.00**    |
| Administrative Abandoned Properties Organization  | 1            | 27,000      | 0.05       |
| Staff Provident Fund<br>(Adamjee Industries)  | 1            | 54,000      | 0.10       |
| Others  | 21           | 964,691     | 1.79       |
| General Public (Individuals)  | 826          | 5,374,704   | 9.95       |
| Total   | 951          | 54,000,086  | 100.00     |
|   |              |             |            |
| Shareholders having more then 15% Holding (Name-V<br>* State Life Insurance Corporation of Pakistan | Wise Detail) | 13,179,840  | 24.41      |
| ** Government of Pakistan   |              | 27,540,000  | 51.00      |



# Additional Information regarding PRC Shares as at December 31, 2007

#### SHAREHOLDERS CATETGORY

| S.No.  | Name   | No. of Shares of Rs.10/=each |
|--------|--|------------------------------|
|        | INSURANCE COMPANIES  |                              |
| 1      | M/s. Alpha Insurance Co.                                       | 32,000                       |
| 2      | M/s. Adamjee Insurance Co.                                     | 51,632                       |
| 3      | M/s. Allianz EFU health Co.                                    | 26,000                       |
| 4      | M/s. Crescent Star Insurance Co.                               | 360                          |
| 5      | M/s. E.F.U Life Assurance Co.                                  | 467,820                      |
| 6      | M/S. E.F.U. General Insurance Co.                              | 1,196,498                    |
| 7      | M/s. East West Insurance Co.                                   | 60                           |
| 8      | M/s Habib Insurance Co.  | 43,300                       |
| 9      | M/s. Central Insurance Co.                                     | 2,500                        |
| 10     | M/S. Premier Insurance Co.                                     | 266,120                      |
| 11     | M/s. Reliance Insurance Co                                     | 4,000                        |
| 12     | M/s. Cooperative Insurance Co.                                 | 140,400                      |
| 13     | M/s. State Life Insurance Corp. of Pakistan.                   | 13,179,840                   |
|        | <u>OTHERS</u>  |                              |
| 1      | M/s. Staff Provident Fund                                      | 54,000                       |
| 2      | M/s, Abandoned Properties Origination                          | ,                            |
|        | Government of Pakistan   | 27,000                       |
|        | INVESTMENT & MODARABA COMPANIES                                |                              |
| 1      | M/s. First Dawood Investment Bank Ltd.                         | 6,000                        |
| 2      | M/s. First Dawood Investment Bank Ltd                          | 4,200                        |
| 3      | M/s. HSBC Fund Service   | 51,300                       |
| 4      | M/s. Prudential Stock Fund                                     | 1,000                        |
|        | DIRECTORS  |                              |
| 1      | Mr. Aijaz Akhtar (Son)   | 108                          |
| 2      | Mr. Aamir Akhtar (Son)   | 108                          |
| 3      | Mr. M. Rafique Akhtar & Saira Akhtar (Self & Daughter)         | 36                           |
| 4      | Mrs. Razia Sultana (Wife)                                      | 180                          |
| 5      | Mr. M. Raifque Akhtar  | 642,120                      |
|        | GOVERNEMNT OF PAKISTANS' DIRECTORS                             |                              |
| 1      | Mrs. Rukhsana Saleem   | 10                           |
| 2      | Syed Yawar Ali   | 10                           |
| 3      | Mr. Fazlur Rehman Dittu  | 10                           |
| 4      | Mr. Kamal Afsar  | 10                           |
| 5      | Mr. Shamim Ahmed Khan  | 10                           |
| 6      | Mr. Fazal-i-Qadar  | 10                           |
| 7      | Mr. Sikandar Hayat Jamali                                      | 10                           |
| 8<br>9 | Mr. S. M. Rafique Akhtar/Mr. S. Aijaz Akhtar<br>Mr. Javed Syed | 10                           |
|        | •  |                              |
|        | of Commerce  | 27,540,000                   |
|        | k Companies  | 3,796,093                    |
|        | ompanies   | 96,436                       |
|        | tublic (Individuals)   | 5,374,704                    |
| Others |  | 964,691                      |



| I/ W      | e                   |  | of             |                              |   |
|-----------|---------------------|--|----------------|------------------------------|---|
| bein      | g a member of Pakis | tan Reinsurance Company Lim                                      | ited hereby ap | ppoint                       |   |
| Mr.       |                     |  | of             |                              |   |
| or fa     | iling him           |  | of             |                              |   |
|           |                     | our absence to attend and vote<br>on Wednesday April 30, 2008 at |                |                              | at the 8th Annual General Meeting of ereof. |
| Sign      | ed this             | day of April, 2008   |                |                              |   |
|           |                     |  |                |                              | Affix Rupees Five<br>Revenue Stamp          |
|           |                     |  |                |                              | Signature of Member(s)                      |
|           |                     |  |                | eholder's Folio No<br>or CDC |   |
|           |                     |  | Parti          | cipant I.D. No.              |   |
|           |                     |  | and S          | Sub Account No               |   |
| <u>WI</u> | TNESSES:            |  |                |                              |   |
| 1.        | Signature:          |  | 2.             | Signature:                   |   |
|           | Name:               |  |                | Name:                        |   |
|           | Address:            |  |                | Address:                     |   |
|           | NIC or Passport No  |  |                | NIC or Passport No           |   |

#### **IMPORTANT:**

- No person shall be appointed a proxy who is not a shareholder of the company and qualified to vote, save that a company being member of the company may appoint as its proxy any officer of such company whether a member of the company or not.
- 2. The instrument appointing proxy and the power of attorney or other authority if any, under which it is signed shall be deposited with the company not less than 48 hours before the date of meeting.
- 3. In case of joint holders any one of the joint holders may sign the instrument of proxy.
- 4. The signature on the instrument of proxy must conform to the specimen signature filed with the company.
- 5. CDC Shareholders and their proxies are each requested to attach attested photocopy of their National Identity Card or Passport with this proxy form before submission to the company.
- 6. CDC Shareholders or their proxies are requested to bring with them their Original National Identity Card or Passport alongwith the participant's ID number and their account number at the time of attending the Annual General Meeting in order to facilitate their identification.