



Eligibility Criteria


S.No.	Description	Kontinental Establishment	TMR Consulting Pvt Limited.
	Quoted Product Name	Microsoft 365 Business Basic (110 users) Pg 3	Microsoft 365 Business Basic (110 users) Pg 20
1	The bids must be submitted by authorized <u>Microsoft partners</u> only.	Yes (but partnership is expired) clarified on email	Yes (Gold) pg 6-9
2	The Bidder must attach valid Distributorship/Dealership/Partnership certificate from Microsoft authorizing the bidder to sell their products in Pakistan particularly Microsoft Office 365/Microsoft 365 till 30th June, 2021. Enclose Copy.	Yes Pg 14	Yes pg 9-10
3	The bidder should certify the period / experience since their firm is involved in this business (which should not be less than five (5) years for eligibility) and the period of firms association with the principal who's products are being offered.	No (Proprietorship, only description mentioned on pg 63)	Yes pg 11
4	The bidder should have the experience of deploying Microsoft Office/ Microsoft 365 for business of similar size.	No (only hardware & Adobe projects pg 29 -42)	Yes pg 12
5	A list of clients where Microsoft Office 365/ Microsoft 365 installed/deployed/configured/licenses-provided may be attached with the bid.	No	Yes pg 13
6	List of major clients in last two (2) years.	Yes (year not mentioned page 65)	Yes pg 13
7	The firm must provide NTN, GST registration number issued by Federal Board of Revenue/Sindh Revenue Board/other provincial Revenue Board if the bidder belongs to other provinces. Income Tax, General/provincial sales tax as applicable must be mentioned separately.	Yes NTN, Sales tax, SST Pg 26-28	Yes Pg 14-16
8	Bidder must be in Active Tax Payer list (attach Copy).	Yes (verified online NTN)	Yes Pg 16
9	Pay Order in favor of PRCL an amount equivalent of 2% of the quoted price shall be attached as earnest money to the bids. Bids without earnest money will not be entertained and rejected outright.	Yes (with financial bid)	Yes (with financial bid)
10	The firm(s) who had defaulted in its contract(s) awarded by PRC or any other Government entity is not eligible to participate in the tender. The firm(s) who have not fulfilled their contractual obligation with PRC shall also not be eligible to participate in the Bid(s), unless they clear their dues along with penalties or fulfill their contractual obligations with PRC.	Yes (page 52)	Yes Pg 29
11	The firm should not be blacklisted by PRC or any other Government entity. An affidavit to this effect shall be attached.	Yes (Pg 52)	Yes Pg 29
12	The bidder shall agree with all terms & conditions mentioned in this Tender Document.	Not mentioned	Yes Pg 1, Pg 18


Muhammad Sajid Farooq
Officer (DPD)


Zohaib Hassan
Manager (DPD)


Sheraz Ashraf
Executive Director
(HR/Admin/RM)

**** Disqualified ***

Jamil Ahmed
Chief Financial Officer

**** Qualified for Technical evaluation ***

Sultan Hamid Gul
Chief Internal Auditor

PAKISTAN REINSURANCE COMPANY LIMITED
Tender on Renewal of Office 365 Licenses

Technical Evaluation

S. N.o	Descriptions	Total Points	Categorized points	TMR Consulting Pvt Limited (Score)
1	Client Portfolio Worked with more than 10 local clients/ government/ semi government and/or autonomous bodies. Worked with more than 7 but less than or equal to 10 local clients/ government/ semi government and/or autonomous bodies. Worked with more than 4 but less than or equal to 7 local clients/ government/ semi government and/or autonomous bodies.	30	30 15 10	30
2	Relevant Experience Providing Office 365 Licenses for more than 5 years Providing Office 365 Licenses for more than 3 years but less than or equal to 5 years Providing Office 365 Licenses more than 1 year but less than or equal to 3 years	30	30 25 10	25
3	Financial Capability Annual revenue of company should be greater than Rs. 20 million If annual revenue is less than or equal to Rs. 20 million but greater than 15 million If annual revenue is less than or equal Rs.15 million but greater than 10 million	20	20 10 15	20
4	Office Address Details Office Address in Karachi Office address anywhere in Pakistan.	20	20 10	20
Grand Total		100		95

Sajid
24/4/2021

Muhammad Sajid Farooq
Officer (DPD)

Zohaib Hassan
20/4/2021

Zohaib Hassan
Manager (DPD)

Sheraz Ashraf
20.4.21

Sheraz Ashraf
Executive Director
(HR/Admin/RM)

Jamil Ahmed

Jamil Ahmed
Chief Financial Officer

Sultan Hammad Gul

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