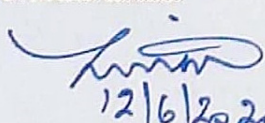


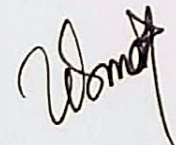
TECHNICAL EVALUATION REPORT
PRSS-1 SATELLITE OF SUPARCO FOR THE PERIOD FROM 09.07.2020 TO 08.07.2020

RFP Section	Criteria	Marks	NASCO France & Malakut Insurance Brokers Score(0-10)	Willis Towers Watson (WTW) Score(0-10)	Marsh Space Projects Score(0-10)
Technical Evaluation					
1	General Satellite Insurance Experience	30	12	23	
1.1	Number of the global satellite Insurance/reinsurance contracts handled in last one year	10	0	7	
1.2	Number of the global satellite Insurance/reinsurance contracts handled in last five years	10	6	8	
1.3	No. of satellite claims successfully handled by the bidder in the last 05 years	10	6	8	
2	Expertise and Human Resources	40	17	26	
2.1	Bidder's corporate structure and total manpower strength worldwide.	10	3	6	
2.2	Bidder's corporate structure and total manpower strength in Pakistan.	10	6	6	
2.3	Expertise and relevant space insurance experience (Global) of the key personnel.	10	3	6	
2.4	No. of international space insurance market the bidder has had accessed and worked with.	10	5	8	
3	Quality and Breadth of Services	20	10	17	
3.1	Coverage (without exclusion) & quality of draft re-insurance policy wordings proposed by the bidder.	10	10	10	
3.2	Proposed claim handling strategy/ process.	10	0	7	
4	Placement Strategy and Philosophy	30	0	18	
4.1	Clearly define the strategy for arranging PRSS-1 in-orbit reinsurance proposed by bidder	10	0	8	
4.2	Undertaking to achieve placement within "not to exceed" (NTE) premium rate.	10	0	10	
4.3	The basis for not to exceed the targeted premium rate for PRSS-1 satellite and justification of the feasibility of its achievement in the prevailing market conditions.	10	0	0	
Total Technical Evaluation		120	39	84	
Minimum Technical Qualification Marks		72	39	84	
CONCLUSION			DISQUALIFIED	QUALIFIED	*DISQUALIFIED

Note: *With reference to their covering letter for technical proposal dated 10.06.2020, M/s. Marsh/ Unique Insurance Brokers (Pvt) Ltd refused to agree / comply with tender condition no. 7 and RFP clause 2.2.5 para 4 of page 8. Hence, their bid become non-compliant and rejected by the Bid Evaluation Committee.

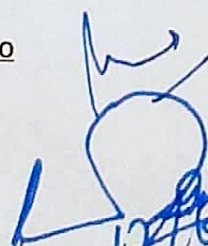
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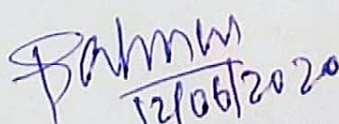

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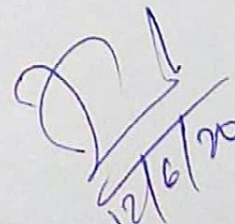


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