Pakistan Reinsurance Company Limited RETROCESSION DEPARTMENT

NICL NON-MARINE (FIRE & ENGINEERING) RISK EXCESS OF LOSS REINSURANCE TREATY RENEWAL FOR THE PERIOD FROM (TO BE ADVISED)

METHOD OF TENDER SINGLE STAGE –TWO ENVELOPE BASIS COMPARISION OF TECHNICAL QUATATIONS SUBMITTED BY THE BROKERS

Tender Requirement	M/S. AON/SIB	M/S. GUY CARPENTER/UNIQUE
Foreign Broker to affirm that they fulfill the criteria of USD 500 million annual Premium placement	Compliant	Compliant
Name of Lead Reinsurer	QIANHAI RE Shenzhen, CHINA	Echo Ruckversicherung AG, Zurich, Switzerland.
Lead Reinsurer Rating: "A-" or above as per S&P/AM Best/Moody's /Fitch	A- A.M.Best	A-S&P
Minimum share of the lead reinsure should not be less than 10% and there is no capping on maximum share.	20%	15%
Country Origin.	China	SWITZERLAND
Remaining Reinsurance must be placed with Rating A- or above securities only		
Quotation should be "FIRM" quote	Compliant	Compliant
Validity of quote should be (45) days from date of opening of bid	Compliant	Complaint
Underwriting Agency (not allowed)	Compliant	Complaint
Quotation should be without any expressed or implied subjectivities/conditions and warranties	Compliant	Complaint
Premium Payment warranty should be 90 days from inception of the policy	Compliant	Complaint
Law and Jurisdiction must be (Pakistan)	Compliant	Complaint
Copy of actual Quotation signed/stamped by the leader must be attached	Compliant	Complaint
Proposed policy wording signed & stamped by the leader must be attached	Compliant	Complaint
Minimum & Deposit Premium 85% Required	Compliant	Complaint
Reinsurance Commission 5% to PRCL.	Compliant	Complaint
The cover should not have any 'Event Recovery' Limit	Compliant	Complaint
Remarks.		
Conclusion	Technically Compliant	Technically Compliant

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