

Statement of Expenses

For the year ended December 31, 2012

Secure today & tomorrow

| Class | Commission paid or payable (A) | Deferred Commission | | Net commission expenses (D=A+B-C) | Other management expenses (E) | Underwriting expenses (F=D+E) | Commission from reinsurers (G) | Commission income unearned | | Net commission retrocession (J=G+H-I) | Net underwriting expense | |
|--|--------------------------------|---------------------|--------------------|-----------------------------------|-------------------------------|-------------------------------|--------------------------------|----------------------------|-------------------|---------------------------------------|--------------------------|----------------------|
| | | Opening (B) | Closing (C) | | | | | Opening (H) | Closing (I) | | 2012 (K=F-J) | 2011 |
| Rupees | | | | | | | | | | | | |
| Business underwritten inside Pakistan | | | | | | | | | | | | |
| Facultative | | | | | | | | | | | | |
| Fire | 194,530,326 | 90,949,256 | 108,512,564 | 176,967,018 | 9,096,474 | 186,063,492 | 58,325,141 | 10,213,429 | 36,764,600 | 31,773,970 | 154,289,522 | 110,498,911 |
| Marine cargo | 11,190,817 | 925,708 | 3,145,933 | 8,970,592 | 6,297,854 | 15,268,446 | - | - | - | - | 15,268,446 | 13,732,161 |
| Marine hull | 24,581,791 | 6,441,591 | 12,232,634 | 18,790,748 | 2,477,366 | 21,268,114 | 12,394,149 | - | 5,872,510 | 6,521,639 | 14,746,475 | 12,721,536 |
| Accident and others | 14,357,918 | 2,977,429 | 6,669,445 | 10,665,902 | 5,850,774 | 16,516,676 | - | - | - | - | 16,516,676 | 15,668,456 |
| Aviation | 3,246,102 | 1,784,519 | 1,527,264 | 3,503,357 | 7,479,344 | 10,982,701 | 3,904,369 | 1,341,759 | 2,364,067 | 2,882,061 | 8,100,640 | 8,858,945 |
| Engineering | 47,736,176 | 20,881,129 | 22,995,731 | 45,621,574 | 6,137,975 | 51,759,549 | 52,494,953 | 21,417,111 | 27,746,227 | 46,165,837 | 5,593,712 | 3,623,591 |
| Total | 295,643,130 | 123,959,632 | 155,083,571 | 264,519,191 | 37,339,787 | 301,858,978 | 127,118,612 | 32,972,299 | 72,747,404 | 87,343,507 | 214,515,471 | 165,103,600 |
| Treaty | 732,741,571 | 305,608,687 | 314,765,604 | 723,584,655 | 465,597,475 | 1,189,182,130 | 3,861,081 | 1,831,543 | (27,730,036) | 33,422,660 | 1,155,759,470 | 972,876,072 |
| Grand total | 1,028,384,701 | 429,568,319 | 469,849,175 | 988,103,846 | 502,937,262 | 1,491,041,108 | 130,979,693 | 34,803,842 | 45,017,368 | 120,766,167 | 1,370,274,941 | 1,137,979,672 |

The annexed notes from 1 to 43 form an integral part of these financial statements.

Farzana Munaf
Chief Financial Officer

R.B. Phulpoto
Chief Executive

Dr. Masuma Hasan
Director

Sikander Mahmood
Director