

PAKISTAN INSURANCE CORPORATION

22th Annual Report

AND STATEMENTS OF ACCOUNT

FOR THE YEAR ENDED

31ST DECEMBER 1964

PAKISTAN INSURANCE CORPORATION

KARACHI

NOTIFICATION

The twelfth Annual General Meeting of the Shareholders of Pakistan Insurance Corporation will be held at Pakistan Insurance Building, Bunder Road, (Opp: Mereweather Tower), Karachi-2, on Wednesday, the 30th June, 1965 at 11.30 A.M. to transact the following business. namely:—

- (1) Confirmation of the Minutes of the 11th Annual General Meeting held on Monday, the 29th June, 1964.
- (2) The Balance Sheet as at 31st December, 1964, the Revenue Accounts and the Profit & Loss and Profit & Loss Appropriation Accounts for the year ended 31st December, 1964 together with the report by the Board on the working of the Corporation during the year and the Auditors' Report on the said Balance Sheet and Accounts will be read and considered.
- (3) The Chairman will announce the Dividend declared by the Board in respect of the 1964 Accounts.

The Share Transfer Register of the Corporation will remain closed for 8 days w.e.f. 23rd June, 1965 to 30th June, 1965 both days inclusive.

By order of the Board,
ZAHIRUDDIN AHMED

Managing Director.

Board of Directors

M. A. MAJID

Chairman.

MAJID ALI
EJAZ AHMAD NAIK
AHMED DAWOOD
FAKHRUDDIN VALIBHAI
MIAN MOHAMED BASHIR
AMIR ALI H. FANCY
M. R. SIDDIQUI

Directors.

ZAHIRUDDIN AHMED

Managing Director.

Management

Managing Director

ZAHIRUDDIN AHMED

Chief Manager

MOHAMED SADIQ

Head Office

Pakistan Insurance Building,
Bunder Road,
P. O. Box No. 4777, City

Karachi-2 (Pakistan)

Lahore Office

Sunlight Building, Bank Square,
P. O. Box No. 578.

Dacca Office

Muslim Insurance Building,
121-Motijheel Commercial Area

Auditors

HASHMI & Co.

S. MAHMUD & Co.

PAKISTAN INSURANCE CORPORATION

Report by the Board of Directors for the year ended 31st December, 1964.

To the Shareholders:

Your Directors are pleased to present the Revenue Accounts, the Profit & Loss and the Profit & Loss Appropriation Accounts, for the year ended 31st December, 1964 and the Balance sheet as on 31st December, 1964, together with the Report of the Auditors thereon.

The following summary of the accounts will be of assistance in appreciating the results achieved during the year:—

REVENUE ACCOUNTS:

_	Fi	re	Ma	rine	Miscel	laneous	of rupee	Total:
	1963	1964	1963	1964	1963	1964	1963	1964
Gross Premium Retrocession Pre-	227.82	260.92	196.80	248.97	147.03	164.66	571.65	674.55
mium Nett Premium	161 . 90 65.92	162.86 98.06	132.46 64.34	140.29 108.68	103.49 43.54	112.09 52.57	397.85 173.80	415.24 259 31
Nett Claims In-	30.76	42.75	37.72	53.21	22.06	24.39	90.54	120.35
Nett Commission Expenses of Man-	25.43	34.87	21.34	30.70	13.66	17.58	60.43	83.15
Agement Premium Reserve	2.98	3.90	2.57	3.73	1.92	2.46	7.47	10.09
Adjustment Underwriting Profit	3.48 3.27	14.18 2.36 (-	4.12 -) 1.41	19.02	2.29 3.61	4.48 3.66	9.89 5.47	37.68 8.04

The Directors are happy to report that whereas the gross premium of the Corporation has increased by 18.0% only as compared to last year, the increase in the nett retained premium is 49.2% even despite the increase of reciprocity to companies in Pakistan. This is a highly gratifying position because it has been achieved by reducing our retrocessions abroad and revision in PIC's business methods securing higher reciprocity with consequent saving in foreign exchange. A determined effort has been made in this direction so that the Corporation may serve its purpose as a reinsurance corporation to the maximum extent. The process is being continued and the Corporation's nett retained premium income is expected to increase further during 1965 and 1966. The basis of the Premium Reserve has been slightly modified this year to make the position of our Profit & Loss Account more realistic. The premium reserve has been maintained at the last year's level of 50% of the nett premium upto the amount arrived at by increasing the last year's nett premium by 20% and at 40% of the residual nett premium as keeping in view the fact that the increase in the premium income of the country as a whole was only 16%, the increase in the nett premium of the Corporation beyond 20% should be regarded as of extraordinary nature. The Premium Reserve has nevertheless increased from Rs. 86.90 lakhs in 1963 to Rs. 124.58 lakhs in 1964. The accounts disclose an overall underwriting profit of Rs. 8.04 lakhs, inspite of heavy financing charge of Rs. 37.68 lakhs under the head Premium Reserve.

The Corporation continued during the year to act as Secretaries for the National Co-Insurance Scheme which provides a centralized agency for handling Government and semi-Government business. A more rational formula of distribution of N.C.S. business has been devised under which increased weightage is allowed to new and small companies and a substantial portion of the business arising from the Government and semi-Government institutions of the Provinces is allocated to the companies of the respective provinces. The Scheme is now successfully writing business of a complicated nature which was previously not underwritten in the country and has developed facilities for providing performance bond and contractors' all risks policies in respect of large projects, thereby assisting Pakistani Contractors to bid for such projects in competition with foreign contractors.

The year under report witnessed certain significant developments in the field of multi-national regional co-operation in insurance. The emergence of the Regional Co-operation for Development (R.C.D.) among Iran, Pakistan & Turkey and the establishment of the Federation of Afro-Asian Insurers & Reinsurers (FAIR) hold out encouraging prospects of the growth of collaboration in insurance on a regional basis. It gives the Board great pleasure to report that the Corporation has played a leading role in connection with both these organisations. The Managing Director of the Corporation, Mr. Zahiruddin Ahmed, led the Pakistan delegation at the first meeting of the R.C.D. Working Group on Banking and Insurance, held in Tehran in September, 1964, at which several proposals for practical collaboration among Iran, Turkey and Pakistan in the field of Insurance were formulated. R.C.D. Insurance Centre is being set up in Pakistan in the premises of your Corporation in the near future. This Centre will act as a focal point for exchange of information and further improvement of measures of R.C.D. collaboration in insurance. We consider that a great honour has been bestowed on the Corporation in particular and the Pakistani insurance industry in general by the fact that the first R.C.D. institution to be established in Pakistan is an insurance institution. Discussions are in progress regarding the constitution of three R.C.D. Reinsurance Pools in Iran, Pakistan & Turkey.

The Federation of Afro-Asian Insurers and Reinsurers (F.A.I.R.) aims at promoting co-operation among the insurers and reinsurers of Afro-Asian countries in the field of insurance through regular exchange of information and experience, development of insurance relations, co-ordination of basic terms of cover and other ways and means conducive to promoting the desired co-operation. We are glad to report that the Pakistan delegation led by our Managing Director played a leading role at the inaugural meeting of the F.A.I.R. held in Cairo in September last. The next annual meeting of the F.A.I.R. is expected to be held in Pakistan sometimes towards the close of the year which is bound to offer an excellent opportunity to the insurance companies of the country to introduce themselves to their Afro-Asian friends in the larger interest of the country.

To meet the future insurance needs of the country the Research & Development Cell of the Corporation has been conducting studies on new lines of insurance for introduction in the country. The outline of the Bank Deposit Insurance Scheme was finalised in consultation with the State Bank of Pakistan during the year and has been submitted to Government for consideration. The first broad-based journal on insurance in Pakistan, namely the "Insurance Review" which owes its inception to the interest taken by our present Managing Director and is co-sponsored by the Pakistan Insurance Corporation, the Insurance Association of Pakistan and the Pakistan Insurance Institute, has already brought out three excellent issues. We are grateful to the Insurance Association and the Insurance Institute for their co-operation in making this venture a success.

PROFIT AND LOSS ACCOUNT:

The Profit and Loss Account, after accounting for income from other sources and allowing for outgo on various accounts not allocable to any revenue account, discloses a profit of Rs. 20,17,135.83 as shown below:—

Underwriting Profit				Rs.	8,03,583,23
Income from Investment	& other s	sources	***	Rs.	12,94,548.62
					20,98,131.85
Miscellaneous Outgo	***	•••	•••	Rs.	80,996.02
Nett Profit	***	***	***	Rs.	20,17,135.83

After adding the sum of Rs. 2,538.28 brought forward from the last year (after paying 1963 dividend) a sum of Rs. 20,19,674.11 is available for disposal, which has been appropriated as follows:—

Exception	nal Loss F	eser	ve		***	***	Rs.	14,00,000.00
	for Taxati		***			***	Rs.	1,00,000.00
Balance	available	for	dividend	and	to	be carried	Non-Market	-,,
forward	***		***		•••	••	Rs.	5,19,674.11
							Rs.	20,19,674.11

BALANCE SHEET:

The Corporation's financial and underwriting reserves which are accumulating satisfactorily stood as under as on 31.12.1964.

Paid-up Capital			•••	Rs.	50,00,000.00	
Financial & other Reserves:					20,00,000.00	
Exceptional Loss Reserve	***	Rs.	67,00,000.00			
General Reserve	***	Rs.	13,00,000.00			
Reserve for Taxation	***	Rs.	9,00,000.00			
Reserve for Bad & Doubtful	Debts	Rs.	1,50,000.00	Rs.	90,50,000.00	
Technical Reserves:						
Premium Reserve	***	Rs. 1	,24,58,146.00			
Outstanding Losses Reserve			43,93,159.51	Rs.	1,68,51,305.51	
Total Reserves & Capital				Rs.	3,09,01,305.51	

The investments of the Corporation at the end of 1964 amounted to Rs. 2,57,89,277.26

The break-up of these Investments is as follows:—

Government Securities	***	Rs.	58 84	lakhs
Approved Securities	•••	Rs.		lakhs
Approved Investments		Rs.	126.52	
Investment in the Capital of				
Insurance Companies	***	Rs.	21.48	lakhs
Land & Building	***	Rs.	9.63	lakhs
		Rs.	257.89	lakhs

Your Corporation has, for the first time in Pakistan started Protection & Indemnity insurance business which will help to save considerable foreign exchange for the country. The Corporation is also starting life reinsurance business, again for the first time in the country. All these are credit worthy achievements.

The Directors wish to express their thanks to the Management and the staff but for whose tireless efforts the manifold achievements of the Corporation would not have been possible. They would, in particular, record a sincere appreciation of the zeal and enthusiasm with which, our Managing Director, Mr, Zahiruddin Ahmed, has brought about manifold improvement in the administration of the Corporation and the important role played by him in connection with the Regional Co-operation for Development (RCD) and the Federation of Afro-Asian Insurers and Reinsurers, (FAIR). They would also record an appreciation of the efficient and energetic services rendered by our Chief Manager, Mr. Mohamed Sadiq. They also wish to record their appreciation of the assistance the Corporation received during the year from the Ministries of Commerce and Finance of the Government of Pakistan, the Insurance Association of Pakistan, all insurers operating in Pakistan and our many overseas associates.

The Directors are pleased to declare a dividend of 10% which is at present the maximum permissible under the P.I.C. Act, and a bonus of two months' pay to the staff.

M. A. MAJID

E. A. NAIK
MAJID ALI
AMIR ALI H. FANCY
AHMED DAWOOD
FAKHRUDDIN VALIBHAI
MIAN MOHAMED BASHIR
M. R. SIDDIQUI

ZAHIRUDDIN AHMED

Chairman.

Directors.

Managing Director.

PAKISTAN INSURANCE CORPORATION

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REPORT OF THE AUDITORS TO THE SHARE-HOLDERS!

We have audited the annexed Balance Sheet of the Pakistan Insurance Corporation as at 31st December, 1964, the Fire, Marine & Miscellaneous Business Revenue Accounts, the Profit and Loss and the Profit and Loss Appropriation Accounts of the Corporation for the year ended at that date and report that:—

- (a) We have obtained all the information and explanations which we required.
- (b) Such Balance Sheet is a full and fair Balance Sheet & exhibits a true and correct view of the Corporation's state of affairs, according to the best of our information and explanations given to us and as shown by the Books of the Corporation.

MAHMUD ALI
(S. MAHMUD & CO.)
CHARTERED ACCOUNTANTS.

W.R. HASHMI (HASHMI & COMPANY.) CHARTERED ACCOUNTANTS.

Dated: 24th May, 1965.

PAKISTAN

1964. REVENUE ACCOUNT FOR THE YEAR ENDED 31st DECEMBER, CONSOLIDATED FOR ALL CLASSES OF BUSINESS

Bs. Ps. Rs. Ps. Ps. Ps. Ps. Ps. Ps. Ps. Ps. Ps. P	M. A. MAJID Chairman.
E Amount Rs. Ps. brought year. 6,74,55,302.85 4,15,24,211.59 2	:
E Rs. Ps. brount year. 6,74,55,302.85 4,15,24,211.59 2	
E Rs. Ps. brount year. 6,74,55,302.85 4,15,24,211.59 2	
E Rs. Ps. Ps. brought year. 6,74,55,302.85 4,15,24,211.59 2	
E Amount Brought year. 6,74,55,302.85 4,15,24,211.59 2	
E Amount Rs. Ps. brought year. 6,74,55,302.85 4,15,24,211.59 2	
E Amount Rs. Ps. brought year. 6,74,55,302.85 4,15,24,211.59 2	
Amount Rs. Ps. 6,74,55,302.85	
Amount Rs. Ps.	Premiums. 6,74,55,302.85
E Amount Rs. Rs.	
N. W. C. C.	Amount Rs. Ps. Rs.

As per our report anne ed. Chartered Accountants. (S. Mahmud & Co.) MAHMUD ALI

Assistant Manager S. M. SIDDIQUE Chariered Accountants. W. R. HASHMI (Hashmi & Co.)

(Accounts.)

MOHAMED SADIQ Chief Manager.

E. A. NAIK
MAJID ALI
AHMED DAWOOD
FAKHRUDDIN VALIBHAI
MIAN MOHAMED BASHIR
AMIR ALI H. FANCY
M. R. SIDDIQUI

Directors.

ZAHIRUDDIN AHMED Managing Director,

CORPORATION PAKISTAN INSUR

REVENUE ACCOUNT FOR THE YEAR ENDED 31st DECEMBER, 1964.

FIRE BUSINESS

						-	
1963 Rs.	EXPENDITURE	Amount Rs. Ps.	Total Rs. Ps.	1963 Rs.	NCOME	Amount	Total Re De
25,43,060	Commission Paid (Less Retrocessions).		34,87,007,83	29,48,022 forward	emium Reserve brought forward from last year.		32,96,058.00
	Claims (Less Retrocessions).		N.S.	2,27,83,171 Premiums.	ums.	2,60,92,195.55	
26,23,242	Paid during the year.	46,09,582.57		1	Less: Retrocessions.	1,62,86,558.21	98,05,637.34
14,33,535	Add: Total estimated liability in respect of outstanding claims at the end of the year whether due or intimated.	10,99,201.51		65,92,116			
40,56,777	Total	57,08,784.08					
9,81,082	Less: Outstanding at the end of the previous year.	14,33,535.00	42,75,249.08				
2,97,839	Expenses of Management.		3,90,411,35				
32,96,058	Premium Reserve for the year.		47,13,309.00		(±)		
3,27,486	Profit transferred to Profit and Loss Account.		2,35,718.08				
95,40,138		Total Rs	1,31,01,695,34	95,40,138		Total Rs	1,31,01,695.34
As per our report anne; MAHMUD ALI (S. Mahmud & Co.) Chartered Accountants.	ALI & Co.) (Hashmi & Co.) untants. Chartered Accountants.		S. M. SIDDIQUE Assistant Manager (Accounts.)	MOHAMED SADIQ Chief Manager.	M. A. MAJIE E. A. NAIK MAJID ALI AHMED DA	WOOD	Chairman.

FAKHRUDDIN VALIBHAI
MAIN MOHAMED BASHIR
AMIR ALI H. FANCY
M. R. SIDDIQUI

ZAHIRUDDIN AHMED Managing Director.

ANCE CORPORATION PAKISTAN INSUR

REVENUE ACCOUNT FOR THE YEAR ENDED 31st DECEMBER, 1964.

MARINE BUSINESS

1.40,85,124.16 Chairman Directors.	Total Rs VOOD IN VALIBHAI MED BASHIR FANCY	Total M. A. MAJID E. A. NAIK MAJID ALI AHMED DAWOOD FAKHRUDDIN VA MIAN MOHAMED AMIR ALI H. FANG M. R. SIDDIQUI	AMED SADIQ Chief Manager.	93,80,298 MOHAMED Chief A	S. M. SIDDIQUE Assistant Manager (Accounts.)	otal R	W. R. HASHMI (Hashmi & Co.) Chartered Accountant	93,80,298 As per our report annexed. MAHMUD ALI (S. Mahmud & Co.) Chartered Accountants. Karachi 24th June, 1965.	93,80,298 As per our report and MAHMUD ALI (S. Mahmud & Co.) Chartered Accountant Karachi 24th June, 19
					2,01,661.72		ofit transferred to Profit & Loss Account.	Profit tra	1
		*3			51,19,346.00		Premium Reserve for the year.	Premium	32,16,905
					3,72,526.31		Expenses of Management.	Expenses	2,57,268
									37,72,356
					53,20,364.03	15,29,873.31	Less: 'Outstanding at the end of the previous year.	Less: 'Ou of the J	11,83,723
						68,50,237.34	Total		49,56,079
i		transferred to Profit Loss Account.	Loss transland Loss	1,40,894		21,88,188.54	ing claims at the end of the year whether due or inti-mated.	ing clai year w mated.	15,29,873
1,00,00,719.10	1,40,20,01,11	TOTAL COCCOSIONS.	ress. Then	64 33 819			etal estimated liabi-	Add: Total	
	2,48,96,892.31		Premiums.	1,96,79,687		0000000	Claims (Less Retrocessions).	Claims (200 20 20
32,16,905.00		Reserve brought from last year.	Premium	28,05,585	30,71,226.10		sion Paid (Less Re-	Commission I trocessions).	21,33,769
Total Rs. Ps.	Amount Rs. Ps.	O M E	INC	1963 Rs.	Total Rs. Ps.	Amount Rs. Ps.	EXPENDITURE	EXP	1963 Rs.

ZAHIRUDDIN AHMED Managing Director,

CORPORATION INSURA PAKISTAN

REVENUE ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER, 1964.

MISCELLANEOUS BUSINESS

		The second name of the second na					
1963 Rs.	EXPENDITURE	Amount Rs. Ps.	Total Rs. Ps.	1963 Rs.	INCOME	noun	Total
13,65,891	Commission Paid (Less Retrocessions).		17,57,442.11	Premium 130 ward from	Reserve brought for-	KS. FS.	Ks. Ps.
	Claims (Less Retrocessions).						21,77,491.00
20,81,440	Paid during the year.	22,98,874.49		Less:	Retrocessions.	1,64,66,214.99	20 800 03 03
9,65,435	Add: total estimated liability in respect of outstanding claims at the end of the year whether due or intimated.	11.05.769 46				27,00,200,23	24,51,234.10
30,46,875	Total	34,04,643.95					
8,40,523	Less: Outstanding at the end of the previous year.		24,39,209.14				
1,92,205	Expenses of Management.		2,46,380.08				
21,77,491	Premium Reserve for the year.		26,25,491.00				
3,61,173	Profit transferred to Profit and Loss Account.		3,66,203.43				
63,03,112		Total Rs 7	4,34,725.76	63,03,112		Total Re	74 34 775 76
As per our report anne, MAHMUD ALI (S. Mahmud & Co.) Chartered Accountants.	UD ALI ud & Co.) ccountants. W. R. HASHMI (Hashmi & Co.) Chartered Accountants.	S. M. SI Assistant	DDIQUE Manager (Accounts.)	MOHAMED SADIQ Chief Manager.	M. A. MAJIE E. A. NAIK MAJID ALI AHMED DA		Chairman.
Karachi 24th June,	June, 1965.				FAKHRUDDIN VA MIAN MOHAMED AMIR ALI H. FAN M. R. SIDDIQUI	N VALIBHAI NED BASHIR FANCY	Directors.

ZAHIRUDDIN AHMED Managing Director.

CORPORATION PAKISTAR INSURANCE

PROFIT & LOSS ACCOUNT FOR

ZAHIRUDDIN AHMED Managing Director.

RANCE CORPORATION PAKISTAMINSU

BALANCE SHEET AS AT 31ST DECEMBER, 1964.

Rs. Ps.	2,57,89,277.26	1,17,43,519.77	4,10,750.81	2,24,278.15	15,51,353.98	1,43,983.94	4,69,77,854.94.	Chairman Directors.
Amount Rs. Ps. 1,46,00,190.77 19,61,260.00 2,48,26,191.44	9,63,085.82						Totat Rs	MAJID ALI D DAWOOD RUDDIN VALIBHAI MOHAMED BASHIR ALI H. FANCY
& ASSETS st: her Securities.	uilding.	0 0	at Bank.	and outstanding.	s, Deposits and	Equipment and Vehicles at cost less depreciation.		M. A. MAJID E. A. NAIK MAJID ALI AHMED DAWOOD FAKHRUDDIN VA MIAN MOHAMED AMIR ALI H. FANO
PROPERTY Investments—At Cc Government & otl Stock & Shares. Debentures.	Land and Building. Amount due from p	bodies carryi Business. eposits held panies.	Cash in hand & at	Interest accrued	Sundry Debtors. Advances, Loans, D pre-paid Expenses.	Furniture, Fixtu Equipment and Voles depreciation.		AMED SADIQ Chief Manager.
1963 Rs. 70,46,709 1,05,95,404 19,61,260 1,96,03,373	7,02,182	85,58,709	6,76,466	1,40,945	13,74,567	1,32,329	3,80,60,012	MOHAMED Chief M
Total Rs. Ps. 1,00,00,000.00 50,00,000.00 10,725.00	90.50.000.00	5,19,674.11	43,93,159,51		1,24,58,146.00	68,95,034.04 84,73,266.95 1,77,849.33	4,69,77,854.94	S. M. SIDDIQUE Assistant Manager (Accounts.)
Amount Rs. Ps.	13,00,000.00	10,99,201.51	11,05,769.46	47,13,309.00	26,25,491.00		Total Rs	v.i
Y each.	Exceptional Loss Reserve. General Reserve. Reserve for Taxation. Reserve for Bad & Doubtful	Profit & Loss Account. Reserve for outstanding Claims: Fire.	eous.	sserve:	27.5	and bodies carrying on Insurance Business. Deposits retained and or received from other Companies. Sundry Creditors.	There is a contingent liability to the tune of Rs. 1,80,500/- in respect of calls not yet made on partly paid shares of companies held by the Corporation as Investment.	W. (H.
			Marine. Miscellaneous	Pr	Miscel Amount	and Insur Depo ved fi	NOTE:	ALI & Co.) umtant ume, 15
1963 Rs. 1,00,00,000	53,00,000 13,00,000 8,00,000	75,50,000 4,27,050 14,33,535	9,65,435	32,96,058	21,77,491	54,65,937 68,81,295 1,22,933	3,80,60,012	As per our repondable (S. Mahmud & Chartered Acco

ZAHIRUDDIN AHMED Managing Director.

PROXYFORM

CORPORATION NSURANCE KARACHI. PAKISTAN

I/We	being
shareholder of the Pakistan Insu	shareholder of the Pakistan Insurance Corporation holding Shares Nos.
hereby	hereby appoint
	(or failing him
£.) as my/our proxy to vote for me/us and on my/our behalf at
meeting of the shareholders of th	the shareholders of the Corporation to be held at
n the	day
nd at any adjournment thereof.	
ated this	day of

Signature of Shareholder