
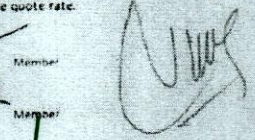
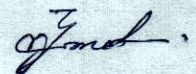


Subject: SUPARCO-PAKSAT  
 In-Orbit Reinsurance  
 Renewal period from: 11-09-2023 to 10-09-2024  
 Method of Tenders: Single stage-Two Envelopes Basis  
 Technical Evaluation/Comparison

RFP Section	Criteria	Marks	MARSH WTN	
Technical Evaluation			Marks	Marks
<b>1. General Satellite Insurance Experience 40</b>				
1.1	Number of the global satellite insurance/reinsurance contracts handled in last five years	20		14
1.2	No. of satellite claims successfully handled by the bidder in the last 05 years. The bidder should state total claims reported and those which are settled.	10		8
1.3	No. of international space insurance market the bidder has had accessed and worked with.	10		10
<b>2. Expertise and Human Resources 25</b>				
2.1	Bidder and local partner's corporate structure and total manpower strength.	15	C o m p l i a n t	14
2.2	Expertise and relevant space insurance experience (Global) of the person dealing with the placement of PAKSAT-1R risk (international and local).	10		8
<b>3. Quality and Breadth of Services 10</b>				
3.1	Proposed claim handling strategy/process.	10		9
<b>4. Placement Strategy and Philosophy 25</b>				
4.1	Clearly define the strategy for arranging PAKSAT-1R in-orbit reinsurance proposed by bidder.	10		7.5
4.2	The basis for firm premium rate including differential premium with the names and respective shares of the prospective reinsurers for PAKSAT-1R satellite and justification of the feasibility of its achievement in the prevailing market conditions.	15		12
<b>Total Technical Evaluation</b>				<b>82.5</b>
Minimum Technical Qualification Marks			75	

1. M/s. Marsh has not provided the firm & fixed quote and provided the indicative quote  
 2. M/s. Marsh did not comply with the mandatory requirement of RFP and Tender Document to provide the undertaken to bear the additional premium charges by itself if the achieved rate goes beyond the quote rate.

SUPARCO:  Member Member  
 WCL:  Member Member  
 PRC:  Member Member Member Member  
