Revised

## PAKISTAN REINSURANCE COMPANY LIMITED RETROCESSION DEPARTMENT

## COMPARISION OF QUOTED PREMIUM IN RESPECT OF MI-171E HELICOPTER OF GOVT OF BALUCHISTAN FOR THE PERIOD FROM 15.06.2019 TO 14.06.2020

| TECHNICAL EVALUATION   | UIB London               |  |  |
|--|--------------------------|--|--|
| Firm Quote   | Compliant                |  |  |
| Premium in PKR   | Compliant                |  |  |
| Validity of Quote at least 45 days                                   | Compliant                |  |  |
| Lead Share 10%   | Compliant                |  |  |
| Rating of the Leader (Minimum "A" or "A-" by S&P, A.M Best or Moody) | Compliant                |  |  |
| Name of the Leader   | Lloyd Syndicate CCL 3010 |  |  |
| PRCL/NICL R/I Commission 10%   | Compliant                |  |  |
| PPW 90 days  | Compliant                |  |  |
| Slip Signed  | Compliant                |  |  |
| Un-Conditional Bid   | Compliant                |  |  |
| Non-Subjectivity   | Compliant                |  |  |

| FINANCIAL EVALUATION                |                    | UIB London         |        |                |
|-------------------------------------|--------------------|--------------------|--------|----------------|
| Risk                                | Aircraft Type      | Sum Insured        | Rate % | Premium Amount |
| Hull                                | MI-171E Helicopter | USD 10,000,000     | 4.30%  | USD 430,000    |
| Third Party Liability               |                    | PKR 3,000,000      | Flat   | PKR 300,000    |
| Passneger and Crew Legal Liability  |                    | PKR 85,000,000     |        | PKR (          |
| PA to Crew                          |                    | PKR 20,000,000     | 2.00%  | PKR 400,000    |
| PA to Passengers                    |                    | PKR 65,000,000     | 2.00%  | PKR 1,300,000  |
| GROSS AMOUNTS                       |                    | USD 10,000,000     |        | USD 430,000    |
|                                     |                    | PKR 173,000,000    |        | PKR 2,000,000  |
| less: Client Discount               |                    |                    | 0.0%   | 0              |
| Gross Premium after Client Discount | IN USD             | 3                  |        | USD 430,000    |
|                                     | IN PAK RUPEES      |                    |        | PKR 2,000,000  |
| Add:Broker fee / Service fee        |                    |                    |        | 0              |
| Premium After Fee/Client Discount   | IN USD             |                    |        | USD 430,000    |
|                                     | IN PAK RUPEES      |                    |        | PKR 2,000,000  |
| less: PRCL/ NICL R/I Commission 10% | IN USD             |                    | 10.0%  | USD 43,000     |
|                                     | IN PAK RUPEES      |                    |        | PKR 200,000    |
| Net Payable to Broker               | IN USD             |                    |        | USD 387,000    |
|                                     | IN PAK RUPEES      |                    | -      | PKR 1,800,000  |
| Net Payable by client               | IN USD             |                    |        | USD 430,000    |
|                                     | IN PAK RUPEES      |                    |        | PKR 2,000,000  |
| CONCLUSION                          |                    | COMPLIANT (WINNER) |        |                |

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Muhammad Junaid Moti Member IPC Jamil Ahmed Nember IPC Muhammad Khursheed Member IPC